



Herbert D. Weitzman
Institute for Real Estate

RESUME BOOK INTERNSHIP CANDIDATES

Brokerage, Financial Analyst, Lending,
Property Manager, Real Estate
Investing and Marketing

SPRING 2025



Herbert D. Weitzman Institute for Real Estate

Undergraduate Real Estate Finance Concentration Brochure	3 - 6
Graduate Real Estate Investment Management Concentration Brochure	7 - 10
Real Estate Club at UTD Herbert D. Weitzman Institute for Real Estate Programs Report Fall 2024 Programming Report	11 - 44
Title Page: Resume Book Internships Candidates	45
Brokerage Candidates	46 - 56
Financial Analyst Candidates	57 - 73
Lending Candidates	74 - 88
Marketing Candidates	89 - 97
Property Management Candidates	98 - 113
Real Estate Investment Candidates	114 - 133
Naveen Jindal School of Management Career Management Center	134



Weitzman Institute
for Real Estate

Undergraduate Real Estate Finance Concentration

The Jindal School of Management at UT Dallas has developed an innovative real estate program at both the undergraduate and graduate levels to prepare the next generation of leaders to meet the unique demands of the commercial and residential industries. The UTD Real Estate Finance program curriculum prepares students to enter the real estate industry by teaching the fundamentals of real estate and leading industry technology applications such as ARGUS and CoStar to perform financial and market analysis to analyze investments.



THE UNIVERSITY OF TEXAS AT DALLAS
Naveen Jindal School of Management

Real Estate Finance Program Attributes:

- **Strategic Location & Industry Connections:**
Access to the growing Dallas-Fort Worth real estate market, top firms, and exclusive networking events.
- **Comprehensive & Career-Focused Curriculum:**
Hands-on learning in finance, investment analysis, and real estate fundamentals with case studies.
- **Strong Alumni & Professional Network:**
Mentorship, guest speakers, and connections with top industry organizations.

The Real Estate Finance program provides students a rewarding educational experience using innovative approaches for teaching today's adult learners the critical skills to become productive real estate professionals. Adding the Real Estate Investment Management Concentration to your UT Dallas degree prepares you to make your mark in the commercial and residential real estate industries. Here are just some of the positions graduating students have accepted on both the debt and equity side across the various asset classes to include office, industrial, retail, multifamily, hotel, and more:

CONCENTRATION COURSES

UNDERGRADUATE

REAL/FIN 3305	Real Estate Principles
REAL/FIN 4321	Real Estate Law and Contracts
REAL/FIN 3358	Real Estate Markets and Investments
REAL/FIN 3365	Real Estate Finance and Advanced Principles
REAL/FIN 4328	Real Estate Valuation

Course descriptions:



Financial Analyst	Tenant Representative Broker
Market Analyst	Research Associate
Loan Portfolio Analyst	Mortgage Broker
Acquisitions Analyst	Banking Relationship Manager
Asset Management Analyst	Property Accountant
Credit Analyst	Loan Processor
Investment Sales Analyst	Lease Administration
Leasing Agent	Appraisal
Investment Sales Broker	Property Management



THE REAL ESTATE CLUB AT UTD

Real Estate is a relationship driven industry. Both undergraduate and graduate students interested in careers in real estate are encouraged to participate in the Real Estate Club at the UT Dallas Herbert D. Weitzman Institute for Real Estate. Through this organization, students meet leading industry professionals and learn best practices through events, participation in case competitions, attending industry conferences, networking with alumni, faculty and other students passionate about real estate. The Real Estate Club at UTD and JSOM Career Management Center have deep employer relationships and present students with opportunities for internships and permanent employment to students.



I joined this club, and within three semesters, I secured two internships.
– Aura Mosquera



This club isn't just about learning - it sets you up for a job. I'm now interning at Weitzman.
– Tomas Llano



I came to my first event and landed an internship at Northmarq that kickstarted my career.
– David Salazar

Real Estate Club (REC) Develops Future Leaders

Real World Education:

REC develops and hosts approximately 60 real estate events, offering over 80 content hours, that extend and connect classroom learning into real world applications each year.

The events are developed in collaboration with UTD REAL (Real Estate Alumni Leaders) and industry association members providing students the opportunity to connect and build their network while attending events like case competitions, career panel discussions, lunch-n-learns, property tours, cash flow modeling workshops, half day of shadowing, company visits, mock interviews and more.

Networking:

- REC has built a 1,300 student and REAL community and network through social media that nurtures connections among members who share the common interest of real estate. This platform offers job postings, conversations about real estate, scholarships, current event articles to build members' market knowledge, REC events and more.
- Board members actively promote REC and recruit potential members through 30 SOC, JSOM and orientation student events.

Career Support:

1. REALs and industry association members involvement in the REC events have resulted in numerous internship and permanent job opportunities with elite global companies, premiere financial institutions, and regional DFW market leaders.
2. REC's intern and permanent job resume books are distributed to thousands of hiring real estate professionals each semester.
3. Financial support through industry associations and the Herbert D. Weitzman Institute for Real Estate

POSSIBLE EMPLOYMENT

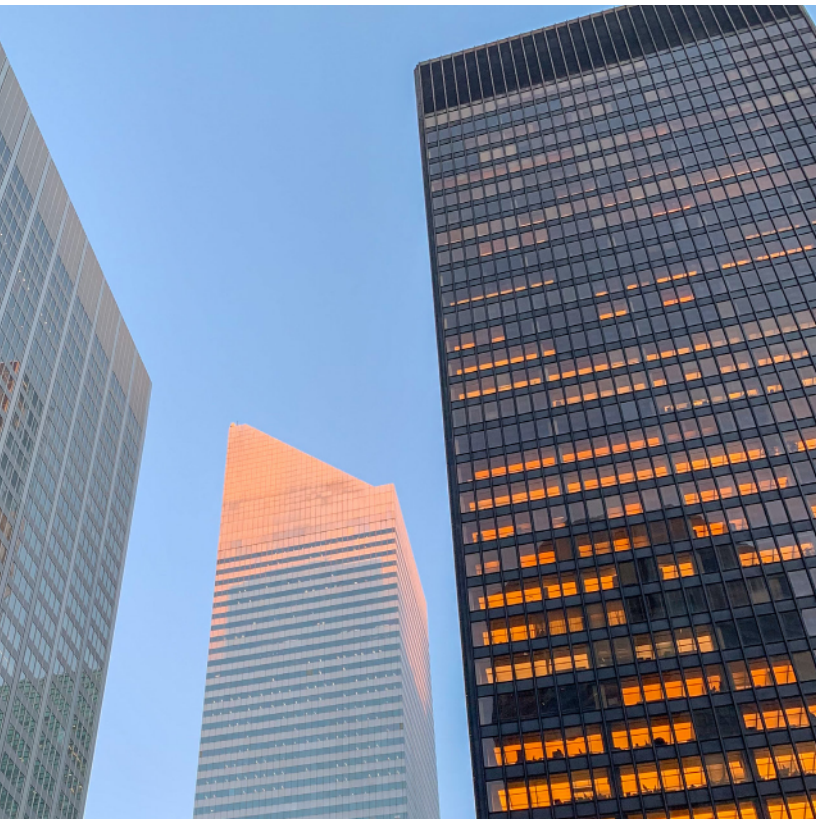
Weitzman Group	Greystar
Bank of America	JP Morgan Chase
Bank Ozark	Jones Lang LaSalle
BBG Advisors	NAI Robert Lynn
Billingsley Company	Prudential Real Estate
Brand Realty Partners	Investment Group
Cushman & Wakefield	7-11 Corporation
Ebby Halliday	Stone Capital
Edge Realty Partners	Transwestern
Goldman Sachs	USAA Real Estate
Granite Properties	



Real Estate Industry Associations

UT Dallas Herbert D. Weitzman Institute for Real Estate serves as a platform for pursuit of many of the designations within the real estate industry, including the CCIM designation (Certified Commercial Investment Member). For more than 50 years, the CCIM designation remains the gold standard for commercial real estate professionals, including appraisers, asset managers, brokers, developers, investors, lenders, and other allied professionals. CCIMs complete a rigorous program of advanced coursework and training in financial and market analysis and demonstrate extensive experience in the commercial real estate industry. With a UTD Real Estate Investment Management Concentration students are well on their way to meeting the educational requirements to sit for the examination for the CCIM designation. Other industry associations programs, events, designation, conferences and competitions include:

- IREM (Institute for Real Estate Management)
- CREW (Commercial Real Estate Women)
- ULI (Urban Land Institute)
- NAIOP (National Association of Industrial and Office Properties)
- CoreNet Global
- BOMA (Building Owners Management Association)
- NTCAR (North Texas Commercial Association of Realtors)



TO LEARN MORE ABOUT A CONCENTRATION IN REAL ESTATE CONTACT:

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Weitzman Institute
for Real Estate

ONLINE Graduate Real Estate Investment Management Certificate



THE UNIVERSITY OF TEXAS AT DALLAS
Naveen Jindal School of Management

Real Estate Investment Management Certificate at the Jindal School

The Herbert D. Weitzman Institute for Real Estate capitalizes on being centrally located in one of the largest metropolitan areas in the United States by integrating global, national, regional and local real estate companies and industry associations into courses and event programming.

Jindal School of Management (JSOM) graduate students can earn a Real Estate Investment Management certificate with an MBA, Masters of Finance or Management Science by successfully completing four innovative online synchronous and asynchronous courses.

**REAL ESTATE
FINANCE &
INVESTMENTS**
REAL/FIN 6322

**REAL ESTATE
MARKET ANALYSIS
& INVESTMENTS**
REAL/FIN 6323

**ADVANCED
REAL ESTATE
PRACTICES**
REAL/FIN 6326

**INTRODUCTION
TO REAL ESTATE**
REAL/FIN 6321

The Real Estate Investment Management certificate provides students a rewarding educational experience using progressive approaches for teaching today's adult learners the critical skills to become a productive leader in the real estate industry with the possibilities of securing a position on the debt or equity side across the various asset classes to include office, industrial, retail, multifamily, residential, or service companies like appraisal, brokerage, property management or real estate technology. Build your knowledge of real estate, learn how to underwrite and assess real estate investments using real estate technologies such as ARGUS, CoStar, Excel.



Watch the short videos:

- Course descriptions
- Meet the esteemed faculty practitioners
- Meet the Real Estate Club at UTD president
- CCIM Designation



The Real Estate Club at UTD

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Alumni and Interns Employment

CBRE
Trammel Crow
JLL
USAA
Goldman Sachs
Cushman & Wakefield
Greystar
Transwestern
PGIM
Billingsley
Weitzman
Bank of America
JP Morgan Chase
BBG Advisors
NAI Robert Lynn
7-11 Corporation
Granite Properties
Ebby Halliday
Reserve Capital Partners
Stonebridge Capital
Capital Boutiq
Bank 7 Corp
Leon Capital
Linc Logistics

Financial Analyst
Market Analyst
Loan Portfolio Analyst
Acquisitions Analyst
Asset Management Analyst
Credit Analyst
Investment Sales Analyst
Leasing Agent
Investment Sales Broker
Tenant Representative Broker
Research Associate
Mortgage Broker
Banking Relationship Manager
Property Accountant
Loan Processor
Lease Administration
Appraisal
Property Management
Tax Appeal
Development Analyst
Facilities Manager
Project Manager
Loan Officer
Real Estate Attorney
Investment Advisor



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- **CCIM (Certified Commercial Investment Member)**
- **IREM (Institute for Real Estate Management)**
- **CREW (Commercial Real Estate Women)**
- **ULI (Urban Land Institute)**
- **NAIOP (National Association of Industrial and Office Properties)**
- **CoreNet Global**
- **BOMA (Building Owners Management Association)**
- **NTCAR (North Texas Commercial Association of Realtors)**



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Earn a Texas Real Estate License

A **sales agent** is a person who is licensed by the Texas Real Estate Commission (TREC) to act as an agent on behalf of a real estate broker and their clients. A sales agent must be sponsored by a licensed Broker in order to perform any act of real estate services.

Broker License – A college undergraduate or graduate degree satisfies the TREC educational requirements for a Broker license. A Licensed Real Estate Broker is a person who provides real estate services to another person in exchange for a commission. Brokers can also sponsor and supervise real estate sales agents.



Apply Now



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2025 Weitzman Retail Market and Annual Forecast

January 7, 2025



(left to right) Real Estate Club Board Members: Jack LeGare, Thomas Crawford, Tomas Llano, Aura Mosquera, Sophie Umbarger, Jaqleen Phan, Sophia Soto, Keira Cruz, David Salazar

Board Members of the Real Estate Club at UT Dallas had the privilege of attending another incredible Weitzman Retail Market Update and Forecast! Before the presentation, they enjoyed delicious breakfast bites, caught up with familiar faces, and made new connections.

The presentation kicked off with Robert Young Weitzman Executive Managing Director and his team unveiling "2025 Texas Retail Market Report". Board Members Tomas Llano, Aura Mosquera, Thomas Crawford and Jaqleen Phan, as well as Real Estate Club Member Noah Bowles, had the privilege to serve as Forecast Interns to acquire data and compile highly cited information.

Next, Herb Weitzman welcomed Dana Telsey, the CEO of the Telsey Advisory Group, who shared valuable insights on retail trends. Her coined theme for 2025, "The Year of the S," emphasizes improvements in Social Media, Service, Supply Chain, and Surprises as keys to retail tenant success. She also commented on increases in AI investment & store renovations in retail real estate asset performance.

The event was a powerful reminder of the importance of adapting to change in retail and real estate!



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Welcome Back Event January 30, 2025

The largest ever Real Estate Club at UTD "Welcome Back" event drew an impressive turnout of 150 students, bringing together both new and returning members to explore the world of real estate and the opportunities within the club.

Attendees learned about the establishment of the Herbert D. Weitzman Institute of Real Estate and the club's rich history at UTD. The event also covered the fundamentals of real estate and highlighted the exciting lineup of events planned for the semester.

Students learned about the real estate concentration options available to the undergraduate for Real Estate Finance and graduate Real Estate Investment Management certificate. Board members shared their internship and scholarship experiences, showcasing the valuable opportunities they gained through the club.

The event wrapped up with an engaging Kahoot real estate quiz, where students won exclusive merchandise and swag.



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Hudson Advisors Lunch and Learn February 5, 2025



The Lunch-n-Learn event welcomed UTD REAL (Real Estate Alumni Leader) Maisam Naqvi from Hudson Advisors for an engaging conversation with Real Estate Club members. The event was chaired by Real Estate Club Board members Aura Mosquera and Thomas Crawford. Students came prepared with thoughtful questions, covering topics from the nuances of a private equity analyst's day-to-day responsibilities to Maisam's personal journey from a UTD student to a leader in the industry.

The discussion provided valuable insights, leaving attendees both inspired and equipped with actionable strategies to enhance their personal brand and successfully navigate competitive finance careers.



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Dogwood Case Competition Kick-Off

February 7, 2025

Chair and Co-chair Jaqleen Phan, Thomas Crawford and case competition participants began the event with an exclusive tour of the subject retail property Village 2 led by Scott Eiting, Dogwood's Senior Vice President of Retail, and Zakiya Everett, Senior Property Manager. During the tour, students had the opportunity to gain firsthand insights into the property's condition, tenant mix, and operational challenges.

During the walkthrough, participants engaged in an open discussion with the Dogwood team, asking questions and taking detailed notes on key factors such as financial performance, occupancy trends, and potential areas for improvement. This interactive session provided valuable context and real-world considerations as they began formulating their strategies. The ultimate goal of the competition was to develop a cost-effective approach to maximizing the property's return, balancing strategic enhancements with financial feasibility.



Left to right: UTD Faculty Daniel Lowrance PhD, UTD REAL Michael Mistry, Investment Analyst - Link Logistics, Stephanie Toliver, COO/CFO - Weitzman, 1st place winners Shinmayi Movva, Franklin Avera, Alan De Alba, Scott Eiting, SVP of Retail - Dogwood Commercial and UTD Faculty Daniel Zale

Participants gather at Village 2, the Subject Property. Top to bottom, left to right: Franklin Avera, Andrew Nguyen, Alan De Alba, Aditya Vadlamannati, Scott Eiting, SVP of Retail - Dogwood Commercial, Ayman Mohammed, Miguel Calgurian, Noah Bowes, Thomas Crawford (Co-host), Sri Kurra, Zakiya Everett (Senior Property Manager), Brionna Douglas, Jaqleen Phan (Host), Christopher Villanueva, Neeiyati Kovala, Ayesha Siddiqui.



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Day in the Life of a Commercial Property Manager

February 10, 2025



Students engaged in an in-depth discussion on the diverse experiences within commercial property management, complemented by refreshments, BOMA merchandise, and valuable networking opportunities.

The evening began with a dynamic Q&A panel discussion featuring industry professionals: Sara Dooley Nolan - Lincoln Properties and UTD REAL (Real Estate Alumni Leader), Bill Moebius - JLL, Teri Garcia - CBRE, Amber Stugart - Cawley Partners, and Kathleen Morgan - Lincoln Properties. They discussed their career journeys, daily duties, and the obstacles they encounter in property management, while also providing valuable insights on key skills and strategies for thriving in the industry.

Kathleen Morgan highlighted how property managers can distinguish themselves by actively participating in sustainability initiatives and keeping abreast of legal matters, underscoring their increasing significance in the commercial real estate sector.

To conclude, Amber Stugart highlighted the benefits of a student BOMA membership, explaining how it provides industry resources, professional development, and networking opportunities to help students expand their connections and career prospects.

Students departed with a heightened appreciation for property management as a viable and fulfilling career choice, along with a solid groundwork for exploring wider opportunities in commercial real estate.



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JSOM Student Organization Fair

February 10, 2025

The Real Estate Club's participation in the JSOM Student Organization Fair on February 10, 2025, proved to be a significant success, highlighting both the vibrancy and inclusivity of the club. This two-hour event, designed to showcase the many student organizations within the Jindal School of Management, provided the perfect platform for the Real Estate Club to connect with diverse students. With board members David Salazar, Jack LeGare, and Sophie Umbarger at the helm, the club's booth drew significant attention, creating an engaging and welcoming atmosphere for students curious about the club's offerings.

From the outset, the Real Estate Club's booth was a hub of activity. The team worked efficiently to set up a well-organized and visually appealing space featuring an array of eye-catching merchandise. These items, available for attendees to win by participating in the club's interactive wheel spin, added a fun and dynamic element to the booth. Students eagerly engaged with the booth, filling out membership forms and joining the club's GroupMe and Instagram, with over 30 students expressing interest in becoming a part of the club.

The event attracted a diverse range of students from various academic backgrounds, demonstrating the broad appeal of the Real Estate Club. From freshmen exploring new interests to upperclassmen seeking professional development, students were eager to learn more about how the club could enhance their academic and career paths.

The board members were on hand to personally engage with each student, offering insights into the club's vision and the many opportunities available for involvement.

It was clear that the Real Estate Club had not only gained new members but also raised awareness of its presence and mission within the JSOM community. The enthusiasm of the students who attended, coupled with the professionalism of the club's board members, ensured that this event was a resounding success.



*(left to right): Sophie Umbarger
David "Sal" Salazar and Jack LeGare*



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Brand Partners Lunch and Learn February 11, 2025

Hosted by Real Estate Club President Tomas Llano and Vice President Komal Chakravarthula, this event featured Brand Partners' Founder Jeff Brand and Partner Broker Luke Mullens (UTD REAL) for an insightful lunch and learn with Real Estate Club members. The discussion provided a deep dive into the retail side of real estate, offering students a valuable perspective on industry dynamics.

As a UTD Alum, Luke Mullens shared his personal journey and provided actionable insights on breaking into the retail sector, leaving attendees with a greater understanding of opportunities in the field.

The event brought together both new and returning students, fostering an engaging and successful session.



(left to right): Luke Mullens (UTD REAL) and Jeff Brand sharing their experience in retail real estate



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ZRS Management Rotational Event

February 18, 2025



ZRS Management Panelists

*Chris Domino – Associate Vice President
Jeremiah Dover – Regional Manager
Kristi Greer – Regional Manager
Mary Mathews – Regional Manager
Aurora Elizondo – Corporate Recruiter*



Real Estate Club members listen to Mary Mathews share her expertise on ZRS Management.

The UTD Real Estate Club hosted an insightful presentation with ZRS Management on February 18, 2025. The event was chaired by Sophia Soto, VP of Marketing, and Aura Mosquera, VP of Communications. The event covered the company's growth, industry insights, and career opportunities in property management. Headquartered in Orlando, Florida, ZRS manages over 93,000 units across 325+ properties, serving a diverse range of clients, including institutional investors, partnerships, and individual owners. The ZRS team emphasized their fee-based management model, which eliminates conflicts of interest and ensures equal attention to all assets. They also highlighted how their scale allows them to remain agile, precise, and deeply engaged with clients to consistently exceed expectations.

The speakers provided an overview of ZRS's national presence, managing properties in Texas, Florida, Georgia, North Carolina, Tennessee, and Washington, D.C., with expansion plans in Phoenix, Arizona. Attendees had the opportunity to participate in roundtable discussions and a Q&A session, where ZRS professionals shared insights into career development, company culture, and industry trends. They also highlighted ZRS's strong employee growth initiatives, including internal promotions and anniversary trips that recognize long-term contributions. The event provided valuable knowledge about the property management industry while allowing students to connect with ZRS experienced professionals.



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ULI (Urban Land Institute) Rotational Event

February 20, 2025

The UTD Real Estate Club hosted the ULI Rotational Event, led by the club board members Vice President of Communications Aura Mosquera and Internal Affairs Officer Sophie Umbarger. With over 40 students in attendance, the event provided a unique opportunity to engage with professionals from the Urban Land Institute (ULI)—the largest global network of cross-disciplinary real estate and land use experts.

The event featured an esteemed panel of industry leaders, including Michaela Gunter from Greystar, Christopher Hernandez from Westwood Professional Services, Raphael Alterman from St. John Properties Inc., Jon Redmond from Ryan, and Alexandra Dollahite from Kimley-Horn. Each speaker shared insights into their careers, covering topics such as development, engineering, investment, property tax advisory, and land use planning. They also discussed industry trends and the importance of collaboration across real estate sectors.

Through engaging discussions and a rotational format, students gained valuable industry knowledge and expanded their professional networks. The event reinforced ULI's role in shaping the future of real estate while equipping attendees with practical insights to navigate their own careers.



(left to right) Real Estate Club Board Members Sophie Umbarger and Aura Mosquera. ULI Members: Raphael Alterman – St. Johns Properties, Inc., Alexandra Dollahite – Kimley Horn, Michaela Gunter - Greystar, Christopher Hernandez - Westwood Professional Services, and Jon Redmond - Ryan



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Commercial vs. Residential Panel What Career is Right for You? February 24, 2025



UTD Real Estate Club board members Thomas Crawford and Sophie Umbarger hosted an engaging panel discussion featuring industry professionals from both the commercial and residential real estate sectors. The panel included Ryan Cave from Keller Williams Realty/Cave Realty Services, Mateo Giraldo from SOS Assistance, Corbin Tanenbaum from Weitzman, and Josh Walpole of Keller Williams Realty. The event offered students a unique opportunity to explore the nuances of these two dynamic fields, providing valuable insights into their respective opportunities and challenges.

Attendees enjoyed a catered Chipotle meal while participating in a thought-provoking conversation on the key similarities and distinctions between commercial and residential real estate. Panelists shared their expertise, discussing important factors such as client demographics, the technical skills required for each sector, and the typical work schedules that define day-to-day operations.

The discussion was particularly insightful in highlighting the diverse career paths available within real estate, helping students better understand which sector aligns with their personal strengths and professional goals. By the end of the event, attendees had gained a clearer perspective on how each area of real estate operates and the skill sets necessary to succeed in either domain.



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Young CRE (Commercial Real Estate) Panel February 26, 2025



The UTD Real Estate Club at UTD hosted the Young Commercial Real Estate Panel, led by the club's President Tomas Llano and Recruitment Chair Jack LeGare. The event welcomed over 35 students and featured three successful UTD Real Estate Alumni Leaders now thriving in the commercial real estate industry.

The panel included (*picture above left to right*) Sam Abitzen from Westmount Realty Capital, LLC, Aaron Schulle from Lee & Associates, and Scott Eiting from Dogwood Commercial. Each speaker recounted their distinctive paths from UTD to their current roles, providing valuable insights into investment sales, brokerage, and asset management.

Students engaged with the panelists through a dynamic Q&A session, learning about early career challenges, current market trends, and how to stand out in a competitive industry. The event concluded with networking, providing students with valuable connections and real-world perspectives to guide their future in commercial real estate.



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Thirsty Thursday February 27, 2025



(left to right) Real Estate Club Board Members Tomas Llano, David Salazar, Jaqleen Phan, Aura Mosquera, Sophie Umbarger, Thomas Crawford and Shrija Chettyapalli.

The Thirsty Thursday events provide the perfect opportunity for Real Estate Club members to unwind, network, and build meaningful connections in a relaxed and enjoyable atmosphere. With delicious appetizers and refreshing drinks, the event fostered lively conversations where students exchanged insights, shared experiences, and discussed future opportunities in real estate. The casual yet engaging setting allowed members to form new relationships and strengthen existing ones, making it both a fun and productive evening. Whether discussing market trends, internship opportunities, or career advice, everyone left feeling inspired and more connected to the real estate community.



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Dogwood Case Competition Presentation

February 28, 2025



Back row left to right: Noah Bowes, Wassail Mian, Steven Zhang, Miguel Caliguiran and Jack Legare (Board Member); Middle row: Jaqleen Phan (Board Member), Franklin Avera, Alan De Alba, Andrew Nguyen, David Salzar (Board Member), Sri Kurra, Brionna Douglas, Ayesha Siddiqui; Front Row: Michael Mistry (Investment Analyst, Link Logistics), Professor Daniel Zale, Stephanie Toliver (COO/CFO, Weitzman), Professor & Director Julie Lynch, Professor Daniel Lowrance and Scott Eiting (VP of Retail, Dogwood Commercial)

Following three weeks of intensive research, each team presented their strategies for optimizing Village 2, a Class B shopping center. They performed comprehensive analyses of financial performance, tenant composition, and operational challenges, leveraging insights from an initial property tour with Dogwood's Scott Eiting and Zakiya Everett.

The judging panel comprised of Stephanie Toliver from Weitzman, Michael Mistry from Link Logistics, and Professors Scott Lowrance and Daniel Zale from UTD. The teams delved into property analysis, financial underwriting, cost breakdowns, market assumptions, and pro forma modeling, aiming to balance financial feasibility with strategic enhancements to maximize the asset's value.

1st PLACE WINNERS

left to right: Alan De Alba, Franklin, Director of HDWIRE Julie Lynch and Shinmayi Movva



- **1st Place:** Franklin Avera, Alan De Alba, Ayesha Siddiqui, and Chinmayi Movva. As competition winners, they were awarded an exclusive job shadowing opportunity with Dogwood Commercial.
- **2nd Place:** Andrew Nguyen, Steven Zhang, Wassail Mian, and Miguel Caliguiran
- **3rd Place:** Brionna Douglas, Noah Bowes, and Sri Shreya Kurra

Their presentations showcased strategic thinking and practical application, culminating weeks of diligent underwriting and analysis.



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Twinrose Investments Property Tour

March 5, 2025

The Real Estate Club, in collaboration with Twinrose Investments, hosted a property tour and capital markets discussion for students. Led by Alumni Chair Thomas Crawford and Twinrose Principal Rebecca Tudor, the event offered an in-depth look at the real estate investment process. Students were treated to refreshments while enjoying a guided tour, moving room by room through the property. As they toured, they had the opportunity to engage directly with the speakers, diving into the intricate details of the asset, understanding the scope of the renovations required, and discussing the current state of the property's balance sheet.

What made this event truly unique was the interactive nature of the tour. Students didn't just observe the property; they were actively involved in discussions about the financial aspects, market trends, and practical implications of real estate investments. This hands-on experience provided invaluable insights into the complexities of managing real estate assets in today's competitive market.

After the tour, the event didn't end. Students lingered, networking with each other and the speakers long after the official program had wrapped up. The room buzzed with lively conversations as attendees discussed the current state of the real estate market, shared experiences, and exchanged ideas about the future of real estate private capital. The event not only fostered a deeper understanding of the industry but also strengthened the community of real estate professionals and students alike, providing a unique opportunity to build lasting connections.



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REAL (Real Estate Alumni Leaders) Happy Hour March 6, 2025

The Real Estate Club, in collaboration with The Herbert D. Weizmann Institute of Real Estate, hosted an Alumni Happy Hour, inviting all REALs (Real Estate Alumni Leaders) to reconnect over food and drinks. Held at Fogo De Chao, the event saw over 40 real estate alumni mingling with old friends and making new acquaintances across many different segments of the industry. The atmosphere was lively and filled with conversations as alumni from various stages of their careers shared their experiences and memories from their time at UT Dallas.



As the evening progressed, REC board members and faculty seized the chance to connect with alumni, conversing about the program's future direction and brainstorming ways for alumni to become more actively involved. The excitement about the programs and club's growth was palpable, and the alumni expressed overwhelming enthusiasm to return to campus for future events, creating new opportunities for both students and graduates to connect and collaborate.

The success of the evening highlighted the strong bond between the alumni community and the Real Estate Club, reaffirming the value of fostering these connections for continued growth and support.



**Herbert D. Weitzman
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Lunch and Learn Chas Fisher | Weitzman March 10, 2025

The UTD Real Estate Club hosted an insightful Lunch & Learn session featuring Chas Fisher, Senior Vice President and Head of Construction at Weitzman. The event was chaired by real estate club board members President Tomas Llano, and Aura Mosquera, Vice President of Communications. The intimate and informal gathering allowed 15 students eager to deepen their understanding of commercial real estate a comfortable learning environment.



Chas Fisher shared valuable insights into his extensive role overseeing construction projects for retail developments and renovations. He discussed key stages of project planning, execution, and completion, highlighting how effective construction management significantly impacts property value, tenant attraction, and overall asset performance in the commercial real estate industry.

The event offered students a unique opportunity to engage directly with an industry leader, developing an appreciation for the crucial relationship between construction and commercial real estate for retailers to operate their businesses. Following an interactive Q&A session, a networking portion allowed students to build valuable connections among attendees and further develop industry relationships essential for their professional growth.



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Network Realty Lunch and Learn March 12, 2025



The Real Estate Club's Alumni Relations Officer Thomas Crawford and Communications Vice-President Aura Mosquera hosted an insightful Lunch and Learn event featuring Ray Albers and Genesis Cruz (UTD Real Estate Alumni Leader) from Network Realty. The conversation focused on the residential investment sales industry and the unique business model that supports it.

Attendees enjoyed a catered lunch as the Network Realty team shared their professional journeys, highlighting the value they bring to clients and the challenges of working as agents in investment real estate. The open-floor format encouraged students to ask a wide range of questions, from salary expectations, client interactions, workload, essential personality traits, and the technical skills required to succeed in the field.

After the presentation, students networked with speakers, who handed out business cards and expressed interest in recruiting UTD students.



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Westmount Realty Capital

Co-Sponsored: Real Estate Club and FLA (Financial Leadership Association)

March 12, 2025

The Real Estate Club (REC) was proud to host a collaborative event with UTD's Financial Leadership Administration (FLA). REC Board members Thomas Crawford and President Tomas Llano welcomed Sam Abitzen, a recent UTD graduate currently working in Asset Management at Westmount Realty.

During the presentation, Sam shared insights into the day-to-day responsibilities of an Asset Manager and discussed his journey from graduation to joining a buy-side firm. The event provided valuable information on the path to success in the field, highlighting both the technical skills required and the opportunities available within the industry.

As students enjoyed pizza, they engaged in thoughtful conversations, asking Sam about the skills necessary for a career in asset management and how to pursue similar opportunities at firms like Westmount Realty. The event was not only an opportunity to learn from a successful alumnus but also to network and explore potential career paths in real estate.



Sam Abitzen, Commercial Asset Management Analyst, Westmount Realty Capital, LLC , UTD REAL Alumni



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Mastering Property Management Strategies for Managing Diverse Asset Types

March 27, 2025

Real Estate Club Officers Jaqleen Phan and Sophie Umbarger organized a rotational property management event, featuring a distinguished panel of industry professionals from the Institute of Real Estate Management (IREM), which promotes excellence in real estate management across multifamily and commercial sectors.

The event kicked off with an interactive panel discussion featuring a diverse group of experienced property managers from various organizations, each bringing a unique perspective to the table:

- Kendra Magers, CPM® - Regional Property Manager at W3 Luxury Living
- Stephanie Howard, CPM®, CFM®, RPA®, FMA® - Director of Property Management and Facilities at FHL BANK
- Christie Clenney, CPM® - Senior Property Manager at Remedy Medical Properties
- Brian Bordelon, CPM®, ARM® - Assistant Regional Property Manager at The Village Dallas
- Mary Coyle, CPM® - Senior Property Manager at Welltower Inc. and IREM Dallas President

During the opening session, the speakers introduced themselves, discussed their roles, and explained their involvement with IREM. After the panel, attendees participated in rotational tables, where they engaged directly with the speakers, asking questions related to IREM, property management, and career development. The speakers shared invaluable advice, ranging from practical property management tips to insights on navigating industry challenges.

The event concluded with a networking session, providing students with an opportunity to connect with the speakers and explore career opportunities.



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Thirsty Thursday March 27, 2025

The UTD Real Estate Club hosted its Thirsty Thursday social networking event, chaired by board members Aura Mosquera, VP of Communications, and Sophie Umbarger, Head of Internal Affairs. The event brought together students from various majors to engage with peers who share a passion for commercial real estate in a casual, community-focused environment.

The evening offered a valuable opportunity for members to form new relationships and exchange ideas about the industry. From first-time attendees to active members, Thirsty Thursday offered a welcoming environment for students to strengthen their network and grow their interest in the real estate world.



Real Estate Club officers and members enjoy socializing at Northside Draft House.



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Townview High School visit to UTD & Tour March 28, 2025



Real Estate Club officer Sophie Soto collaborates with Townview students as they organize pictures into various asset classes.

Yvone A. Ewell Townview Center high school students visited the Herbert D. Weitzman Institute for Real Estate (HDWIRE) and Jindal School of Management (JSOM). Officers from the Real Estate Club at UTD hosted Townview students for a campus tour, followed by lunch and socializing, where they shared insights about UTD life and the Real Estate Finance concentration.

Aaron Beaudrie, Director of Undergraduate Recruiting, briefed prospective UTD students on the admission process, including the criteria for admission, the application procedure, and the timeline for the entire process. Julie Lynch Associate Professor of Practice and Director of HDWIRE captivated the audience with her insights on real estate, sparking students' interest as they explored the diverse asset classes.



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ARGUS Workshop March 29, 2025



Real Estate Club at UTD undergraduate and graduate students eagerly participated in the ARGUS Cash Flow Analysis workshop. Participants earned a certificate of completion and now can add this marketable credential to their resume.



The timely workshop offering was held after the completion of the spring semester and graduation to prepare students and graduates for the workplace.

The six-hour hands-on workshop led by Julie Lynch Associate Professor of Practice and Director of HDWIRE allowed students to learn the ARGUS application, build cash flow modeling and analytical skills



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Networking Skill Development

April 3, 2025

The Real Estate Club's Alumni Relations Officer Thomas Crawford and Communications VP Aura Mosquera partnered with the Jindal School of Management's Career Management Center (CMC) and Business Communications Department to host a dynamic Networking Workshop designed to help students strengthen their professional presence and networking abilities.

The event featured two parts. It began with an engaging presentation by Professor Cordova, Director of the Business Communications Program, who shared best practices for effective networking and emphasized the importance of emotional intelligence (EQ) in building meaningful professional relationships.

In the second half, students put their newly learned skills into action during a live networking session. The Real Estate Club welcomed several REALs (Real Estate Alumni Leaders) and CMC staff to engage with students, providing real-time feedback and guidance. The room buzzed with energy as students and professionals connected, scheduled follow-up coffee chats, and explored a variety of career opportunities.

The workshop left students feeling inspired and empowered, giving them the confidence and tools to foster deeper professional connections.



(left to right): Real Estate Club Board Member Thomas Crawford, REAL alumni Sam Abitzen, Andrew Nguyen, REAL alumni Marcos Marcano



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CBRE National Partners Panel

April 7, 2025



(left to right): Elliot Dow | Senior Associate | CBRE National Partners, Real Estate Board member Jack LeGare, Real Estate Board member Shrija Chettyapalli and Basel Bataineh | Director CBRE National Partners and UTD REAL (Real Estate Alumni Leader)

The event with CBRE national partners provided a fantastic chance to connect with CBRE employees, including a UTD REAL (Real Estate Alumni Leader), adding a personal touch to the experience. It was an excellent opportunity to delve into commercial real estate, particularly with insights into the rapidly growing brokerage and industrial sectors.

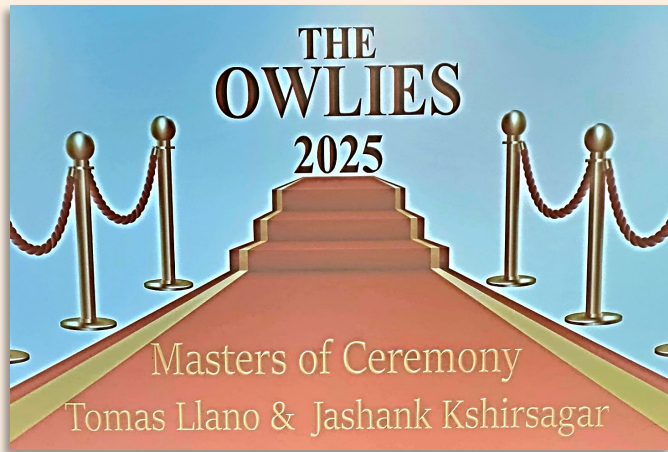
The employees were incredibly generous with their advice for college students hoping to break into CRE, offering podcast recommendations and sharing their own career journeys. The Q&A session was especially helpful, covering everything from their backgrounds to pay transparency, and they answered all questions with transparency and thoughtfulness. Overall, it was an invaluable experience to learn directly from professionals in the field.



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Naveen Jindal School of Management
OWLIES (Outstanding, Worth Leaders, Involved Exceptionally) AWARDS
April 9, 2025



The Master of Ceremonies was the Real Estate Club's President Tomas Llano.



Jaqleen Phan, Real Estate Club Board Member, was one of the finalists for the JSOM Most Likely to be a C-Suite Executive.



Tomas Llano, Real Estate Club's President, was one of the finalists for the JSOM Outstanding Leaders: Undergraduate Student Organizations.



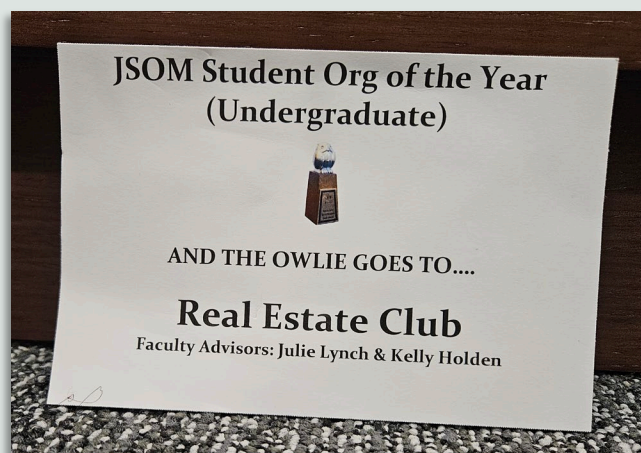
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Naveen Jindal School of Management
OWLIES (Outstanding, Worth Leaders, Involved Exceptionally) AWARDS
April 9, 2025



Real Estate Club
2025 JSOM Student Organization of the Year



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Northmarq Rotational Event

April 15, 2025

The Northmarq Capital Markets Panel hosted by the Real Estate Club and moderated by board member David Salazar and Vice President of Marketing, Aura Mosquera. The panel consisted of diverse role types, including investment sales, debt & equity, and asset management. Corbin Cleveland took students through the more structured role of an asset manager, and how he monitors and manages the ongoing risk of the portfolio. Kirsten Evans dove into the detailed dynamics of a debt & equity analyst, which involves a blend of financial analysis, underwriting, market research, and coordination throughout the loan process. Grant Fleming explained his experience securing deals and how he works on the disposition and acquisition of commercial real estate assets.

Northmarq President Jayson Donaldson provided a comprehensive overview of the firm's services, highlighting how Northmarq offers customized solutions to clients in capital markets

To support students interested in pursuing a career in commercial real estate, the panel shared valuable advice—recommending the use of AI tools like ChatGPT to refine deliverables and conduct research. They also emphasized the importance of earning modeling certifications through platforms such as Break Into CRE, A.CRE, ARGUS, and other Excel-based financial modeling programs. These credentials strengthen resumes and help build a critical foundation in underwriting.



(left to right): Moderators Aura Mosquera and David Salazar, Northmarq's Grant Fleming, Kirsten Evans and Corbin Cleveland



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Real Estate Club Golf Social | April 17, 2025

This casual networking event at The Golf Ranch provided members with a fun and relaxed environment to connect with other students, board members, and alumni outside the classroom.

Attendees enjoyed complimentary access to the driving range and simulator technology, allowing both beginners and experienced golfers to practice their swing. Alongside golf, the event featured free food and drinks, creating the perfect atmosphere for members to unwind and build lasting connections.

The event was supported by several active board members, including David Salazar, Jack LeGare, Tomas Llano, Aura Mosquera, Sophie Umbarger, Keira Cruz, Thomas Crawford, and Shrija Chettyalli, who welcomed attendees and facilitated meaningful conversations about real estate, career paths, and club involvement.

The Golf Social was a strong reminder of the importance of community within the Real Estate Club and served as a great end to a semester of continued engagement and opportunity.



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Coldwell Banker Lunch and Learn April 23, 2025



The UTD Real Estate Club hosted an engaging Lunch and Learn event on April 23, 2025. Organized by Sophie Soto, VP of Marketing, and Sophie Umbarger, Internal Affairs, the event featured Nancy Gonzalez, Residential Realtor, and Frank Obringer, Branch Manager Broker at Coldwell Banker Realty. The session focused on the critical relationship between brokers and agents, strategies for career success in residential real estate, and lessons learned from their professional journeys.

Nancy and Frank shared real-world insights into how collaboration, communication, and resilience drive success in a competitive market. They emphasized the importance of building strong client relationships, adapting to industry changes, and leveraging mentorship opportunities. Their personal stories offered students a deeper understanding of the day-to-day realities and long-term strategies that shape a thriving real estate career.

The event included an open discussion and Q&A session, where students engaged with the speakers about industry trends, personal branding, and how to stand out early in their careers. Attendees left with practical advice, valuable connections, and a better appreciation for the dynamics of the residential real estate industry. Thank you to Nancy Gonzalez and Frank Obringer for an inspiring and insightful session!



(left to right): Frank Obringer, Jaqleen Phan, Sophie Soto, Sophie Umbarger, Nancy Gonzalez and Jack LeGare



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First Gen Panel April 24, 2025



(left to right): Real Estate Board member Shrija Chettyapalli, Emily Gonzales, Jad Charif, and Genesis Cruz UTD REAL from Network Realty and Real Estate Board member Keria Cruz

The first-generation panel event, held in collaboration with ALPFA, was a resounding success. Each first-generation representative shared their unique journey into the real estate industry with clarity and passion, offering invaluable insights to attending college students—particularly those who are first-generation themselves. The panelists, whose careers spanned across brokerage, consulting, and residential realty, spoke candidly about the challenges they faced and the strategies they used to overcome them. Their stories not only highlighted the diversity of paths within real estate but also served as powerful sources of motivation and guidance. Attendees left the event equipped with practical advice, a clearer understanding of the industry's opportunities, and a sense of community and encouragement to pursue their own goals.



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JSOM Alumni Reunion

April 26, 2025



(left to right): Manolo Del Castillo UTD REAL and Clarion Partners, Jack LeGare, Aura Mosquera, Sophie Umbarger, Keira Cruz, and Sam Abitzen UTD REAL and Westmount Realty

The Naveen Jindal School of Management hosted their 2nd Annual Alumni Reunion, attracting over 1,500 attendees—more than twice the number from last year! The Herbert D. Weitzman Institute for Real Estate alumni gathered on the 4th floor of JSOM II, offering a view of the JSOM III construction site. Alumni had the opportunity to observe the progress of the construction. Various other activities and events took place throughout JSOM and the Davidson-Gundy Alumni Center. The event sparked widespread enthusiasm, with many seeing it as a milestone moment. It wasn't just about the numbers — it embodied the school's dynamic energy, core values, and the exciting future ahead.



(left to right): REALs Sam Abitzen and Manolo Del Castillo playing cornhole.



(left to right): In celebration of the construction of JSOM III, The Herbert D. Weitzman Institute for Real Estate (HDWIRE) organized a table at the Davidson Gundy Alumni Center with RC excavators. Participants who managed to excavate a rock were awarded HDWIRE merchandise.



(left to right): Twinrose Investments principals Jim Tudor and Rebecca Tudor UTD REAL



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JSOM Alumni Reunion April 26, 2025



Alumni, family and friends at the
The Naveen Jindal School of
Management 2nd Annual Alumni
Reunion



(left to right): REAL Sai Akhil Sakhamuri and friends enjoying
the alumni activities.



(center) Julie Lynch Director of HDWIRE, (left to
right): Jack LeGare, Tomas Llano, Aura Mosquera,
Keira Cruz, Thomas Crawford, Kelly Holden, Sophie
Umbarger, Temoc and Komal Chakravarthula



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Real Estate Club Board Award Winners May 10, 2025



Spring 2025 Real Estate Club officers (left to right) front row: Julie Lynch Advisor & Director HDWIRE, Aura Mosquera, Sophie Umbarger, Sophie Soto and David Salazar.

Back row: Tomas Llano, Komal Chakravarthula, Jack LeGare Thomas Crawford, Shrija Chettyalli, Keira Cruz and Jaqleen Phan.

Aura Mosquera received the *Board Excellence Award* recognizing her outstanding contributions across all board functions.

Club President **Tomas Llano** earned the *Leadership Luminary Award* for his exception leadership and vision in guiding the club's mission.

Sophie Soto earned the *Marketing Maven Award* for her dedication to the club's online presence.

Sophie Umbarger earned the *Creative Catalyst Award* for her innovative ideas for the bulletin board and events that drove the club's success.

David Salazar earned the *Team Trailblazer Award* for his innovation and dedication to the team that is paving the way for future success.

Komal Chakravarthula received the *Mentorship Marvel Award* for highlighting dedication to supporting and inspiring fellow members.

Jack LeGare earned the *Growth Catalyst Award* recognizing the initiatives that driver membership growth and engagement.

Thomas Crawford was recognized with The Real Estate Club *Community Impact Award* for his contributions that positive influence the club REC and REAL community.

Shrija Chettyalli was honored with the *Social Media Star Award* for her efforts in establishing and enhancing the club's identity.

Keira Cruz was awarded the *Brand Builder Award* for her efforts in establishing and enhancing the club's identify.

Jaqleen Phan was acknowledged for her contributions that drove the board's strategic goals with the *Strategic Impact Award*.



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Real Estate Club Transition Meeting May 10, 2025

The Real Estate Club at UTD
is proud to announce the new officers
for Fall 2025

Aura Mosquera, President
Thomas Crawford, Executive Vice-President
Jack LeGare, Vice-President of Marketing
Sophie Umbarger, Vice-President of Communications
Keira Cruz, Social Media Officer
David Salazar, Recruitment Officer
Gaby Montano, Internal Affairs Officer
Sri Shreya Kurra, Newsletter Officer
Andrew Nguyen, Website Content Officers
Victoria Fuenmayor, Content Creation Officer
Franklin Avera, Content Creation Officer
Alan De Alba, Alumni Relations Officers



Incoming Fall 2025 Real Estate Club officers (left to right): Sri Shreya Kurra, Sophie Umbarger, Alan De Alba, Gaby Montano, Aura Mosquera, Thomas Crawford, Andrew Nguyen, Franklin Avera, Keira Cruz, Jack LeGare and David Salazar.



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RESUME BOOK INTERNSHIP CANDIDATES

Brokerage, Financial Analyst, Lending,
Property Manager, Real Estate
Investing and Marketing

SPRING 2025



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BROKERAGE

Internships

SPRING 2025

Murtaza Abuzhar

Richardson, Texas, 75080

+1 (972) 469-6604; Murtaza.Abuzhar@utdallas.edu

<https://www.linkedin.com/in/murtazamariwala2780/>

EDUCATION

The University of Texas at Dallas

Master of Science, Finance

Dean's Excellence Scholarship

Aug 2026

SZABIST

Bachelor of Business Administration, Finance & Marketing

Jun 2023

WORK & LEADERSHIP EXPERIENCE

Alibaba Group

Sep 2023 – May 2024

Regional Finance Program Analyst

- Recognized by the Global CFO leading a 30-day project to standardize 850 finance manuals across 5 countries using Excel macros, reducing compliance risks by 80% and enabling seamless M&A integration.
- Optimized financial integrations by developing SQL-based dashboards and Power BI reports across Alibaba Group's operations in five countries, reducing process cycle times by one-third through strategic reporting and analysis enhancements, directly supporting cross-border deal execution.
- Conducted in-depth research on industry best practices and developed six business scenarios in Excel to enhance financial system robustness, optimizing key processes and reducing reporting errors, and driving 15% YoY revenue increase.
- Led onboarding for local finance teams across 5 countries, providing comprehensive UAT support and financial flow mapping using Figma, resulting in 30% faster integration and 100% compliance.
- Automated Retail Payments and ASC Payouts processes using Python and SQL, cutting processing time by 20% and reducing errors by 50%.

Regional Finance Intern

Aug 2023 – Sep 2023

- Conducted in-depth analysis of sellers' monetary data using Excel, resolving over \$200,000 in long-standing payment issues and closing fraud cases-significantly boosting seller trust and financial integrity.
- Generated monthly inventory aging reports that highlighted stock levels and slow-moving items using Excel spreadsheets, enabling strategic planning that reduced excess inventory by over PKR1.2 million, effectively lowering carrying costs.

Burhani Bakery

Feb 2023 – Jul 2023

Director

- Led \$500K Expansion, opened a factory and 2 warehouses, increasing annual revenue by 27% (\$83K YoY growth) and capturing 10% market share in competitive regions.
- Leveraged descriptive analysis to forecast inventory demand, optimize resource allocation, and reduce operational overhead, facilitating seamless workflow and sustainable growth in a competitive retail environment.

Jafferjees

Jul 2022 – Jan 2023

Finance Intern

- Enhanced financial reporting reliability by meticulously analyzing and reconciling 120 monthly statement entries using Excel, successfully resolving discrepancies to ensure accuracy in fiscal data.
- Streamlined workflows, saving two hours daily for a five-person team (20% productivity boost).

SKILLS, ACTIVITIES & INTERESTS

Languages: Fluent in English, Urdu, Hindi, and Gujarati; proficient in Spanish

Technical Skills: Python (Pandas, NumPy), R (ggplot2, dplyr), SQL, Power BI, Advanced Excel (VBA), DCF/LBO Valuation, Bloomberg Terminal, Pitchbook, Capital IQ, EViews, Tableau, Microsoft Office Suite, Figma, Canva

Activities: Graduate Finance Management Council and Finance Leadership Association, UT Dallas

Ali Azim

Westlake, TX, 76262; 817-908-8325; Ali.azim511@gmail.com

<https://www.linkedin.com/in/ali-azim-50ab59293/>

EDUCATION

The University of Texas at Dallas

Bachelor of Science in Finance and Real Estate Concentration, Minor: Creative Writing

May 2028

GPA 3.91

PROFESSIONAL EXPERIENCE

Banyan Court Capital, Southlake, TX 76092

June 2024 - August 2024

Financial Analyst Intern

- Developed and enhanced decks to present to investors to raise equity for senior housing projects after obtaining an 82% loan-to-cost ratio to finance the project using Microsoft PowerPoint.
- Improved tax record-keeping efficiency with Microsoft Excel, resulting in a 50% reduction in time for documentation tasks.
- Scheduled and accompanied prospective insulation contractors for property showings, securing quotes up to \$25,000.
- Implemented Microsoft Word and Excel to demonstrate the ability to prepare bylaws to help establish a non-profit company with an HOA Committee, with the percentage of undivided interests distributed equally 20% for five units to ensure fair voting power.
- Streamlined invoice payment by analyzing the cost of procurement of supplies and highlighted the ability to resolve disputes, saving \$350,000 in costs.

ACADEMIC PROJECT EXPERIENCE

Professional Skills in an AI-Dominant Workplace, Professional Communication

October 2024 - November 2024

- Led a team to develop an 8-slide deck elaborating on the impact of AI on professional skills, utilizing 100% of the design skills needed to complete the presentation.
- Researched the significant layoffs in eBay, cutting its full-time workforce by 9%.
- Demonstrated ability to integrate six sources to develop a multifaceted presentation, resulting in 100% effective communication.

ORGANIZATION EXPERIENCE

MODEL UN, Westlake Academy, Westlake, TX, President

January 2023 - May 2024

- Planned and handled over 50 meetings and helped members understand delegates' perspectives on the world stage, resulting in 100% commitment among group members.
- Organized three weekly debates to practice political discourse by instructing members to role-play as delegates from different countries, ensuring 100% group participation.
- Prioritized student success by excelling in organization, planning, delegation, and collaboration among group members, ensuring 100% group participation.
- Assigned two weekly research tasks for members to understand the current political issues and analyze the causes and consequences of conflict, ensuring 100% group accountability.

ADDITIONAL INFORMATION

Skills: Microsoft PowerPoint, Microsoft Excel, Market Analysis.

Eligibility: US Citizen, Eligible to work in the US for internships and full time with no restrictions

Aman Balam

469-389-9898 | amanbalam2020@gmail.com | linkedin.com/in/aman | github.com/aman

EDUCATION

THE UNIVERSITY of TEXAS at DALLAS

Bachelor of Science in Computer Science

Richardson, TX

Expected May 2026

Academic Distinctions:

Collegium V Scholar (4.0 GPA), Hobson Wildenthal Honors College

Activities:

Kappa Theta Pi (KTP), Code Burners, UTD Association for Computing Machinery (ACM)

SKILLS

Languages: Java, Python, C++, JavaScript, HTML/CSS

Frameworks: React, Node.js, Flask

Developer Tools: Git, VS Code, PyCharm, IntelliJ, Linux/Unix/Bash/PowerShell, Git/GitHub, Figma

Libraries: pandas, NumPy, Matplotlib, Streamlit, SciKitLearn

WORK EXPERIENCE

Monitor Dashboard UTDesign-EPICS

Jan 2025 – May 2025

Embedded Systems Developer (Raspberry Pi)

Richardson, TX

- Developed and deployed system scripts to automate application startup and operation on Raspberry Pi devices
- Configured Raspberry Pi OS and services to ensure reliable boot-time execution and persistent application functionality
- Tailored and optimized the application to run efficiently within Raspberry Pi hardware constraints

Business Development and Technology Intern

May 2023 – September 2023

Jetson

Remote

- Successfully tested beta features of the mobile app, resulting in zero reported bugs in the live version
- Played a key role in enhancing the app, boosting daily engagement by 5% and day one retention by 9%
- Developed and presented the future mobile app roadmap with Figma to company executives
- Developed prototype with plans for future integration
- Won 3rd place out of 200+ participants, with plans for its future integration

Chief Operating Officer

May 2022 – April 2024

Illuminate Business

Remote

- Led and Managed Multiple Teams and created project ideas and fundraised for the organization
- Recruited and hired new employees, Managed the hiring, onboarding, and training of new employees
- Created a more consistent hiring process that resulted in a 10% increase in employee retention rates and a 20% increase in applicants

PROJECTS

TarkAI — [GitHub](#)

April 2025

- Designed a Generative AI app to answer user queries over complex PDFs, targeting dense annual reports
- Integrated LangChain for document chunking/embeddings and FAISS for vector similarity search
- Parsed structured PDFs with PDFUtil and extracted text from scanned/image PDFs using Tesseract OCR
- Built a production-ready Streamlit interface with citation, confidence scoring, and multi-PDF support
- Extended solution to specialized domains: education and finance
- Won Second Place at HackAI-2025 LTIMindtree track

Fuelicient — [GitHub](#)

November 2024

- Developed a Web Application to model and visualize fuel-efficiency data and calculations
- Utilized Python for backend processing, Streamlit for interactive UI, and Pinata API for decentralized storage of fuel efficiency data
- Implemented Firebase for user authentication and secure settings storage
- Used Matplotlib, NumPy, and Pandas for data visualization and analysis
- Won First Place at HackUTD-2024 Toyota Track

Fraud Finder — [Project Site](#)

May 2024

- Created a Final Project in Python to track Insurance Fraud across Hospitals and analyzed data to accurately predict Insurance Fraud across Different Scenarios
- Regression model created with Python trained on datasets
- Implemented continuous delivery using TravisCI to build the plugin upon new releases

Nisha Bhaidani

Richardson, Texas, 75080; (979)-739-4397; nishabhaidani545@gmail.com | [LinkedIn: linkedin.com/in/nishabhaidani](https://www.linkedin.com/in/nishabhaidani)

EDUCATION

The University of Texas at Dallas; Bachelor of Science, Finance & Business Administration

December 2025

PROFESSIONAL EXPERIENCE

Dallas Mavericks, Dallas, Texas

October 2024 – May 2025

Business Operations Intern

- Prepared detailed reports on team operations and business activities to assist in decision-making.
- Facilitated communication between departments to ensure smooth execution of game-day operations and initiatives.
- Conducted research on industry trends to provide actionable insights for operational improvements.

Charles Schwab, Austin, Texas

June 2024 – August 2024

Retirement Business Services Intern

- Assisted in designing a client communication strategy, increasing engagement and reducing queries by 15%.
- Monitored and reported on key performance metrics for retirement accounts, providing actionable feedback to optimize account management practices.
- Analyzed client data and generated insights that aided in developing personalized retirement planning solutions and improved client satisfaction.

Frost Bank, Dallas, Texas

Bank Teller

March 2023 – December 2023

- Provided exceptional customer service by addressing inquiries, resolving customer issues, and offering personalized financial advice.
- Conducted routine account maintenance, including updating account information and assisting with account openings and closings.
- Promoted bank products and services to customers, resulting in increased sales and enhanced client relationships.

Chick-fil-A, College Station, Texas

Team Member

August 2020 – August 2022

- Collaborated with team members to complete tasks efficiently during peak hours, ensuring quick service and minimizing wait times.
- Operated cash registers and processed transactions accurately, maintaining balanced cash drawers and ensuring correct change.
- Assisted with inventory management, including ordering necessary items to support operational needs.

VOLUNTEER EXPERIENCE

UT Dallas Ismaili Muslim Student Association

Finance Chair

January 2024–Present

- Coordinated with the board to prepare quarterly fiscal reports, facilitating budget planning and decision-making.

Early Childhood Development Center

Finance Lead

January 2024–Present

- Oversaw the development and management of the center's budget, ensuring the growth of the childhood program.

ADDITIONAL INFORMATION

- *Skills:* Microsoft Excel, Microsoft PowerPoint, Microsoft Word

Anish Goli

anish.goli28@gmail.com | 469.247.4889 | www.linkedin/in/anish-goli/

EDUCATION

The University of Texas at Dallas, Naveen Jindal School of Management

Cumulative GPA: 3.72

Major: Bachelor of Science, Finance

May 2027

Minor: Computer Information Systems (CIS)

Scholarships: Academic Excellence Scholarship, Key Club Presidents Scholarship

Relevant Coursework: Financial Accounting 2301, Managerial Accounting 2302, Finance 3320, Quantitative Business Analysis 3333, Information Technology 3300

EXPERIENCE

Sumrock Apartment Investment Mastery

Dallas, TX

Real Estate Evaluation Intern

May 2024-August 2024

- Assisted in structuring real estate investment opportunities by analyzing syndicated loan structures, underwriting criteria, and capital stack allocations for multi-family properties (20 to 250 units)
- Conducted financial statement analysis and market research on Class A to C multi-family properties across the Dallas-Fort Worth (DFW) area, identifying distressed assets and potential acquisitions.
- Coordinated valuable connections with independent property management firms, legal consultancies, and energy service providers, facilitating seamless collaboration for the daily maintenance needs of multi-family properties

Vector Marketing

Plano, TX

Sales Associate

June 2023 – August 2023

- Initiated a commitment to professional development by immersing myself in studying effective marketing and sales techniques tailored for in-person, public, or corporate events
- Targeted an untapped customer base, resulting in the sale of merchandise totaling \$30K at a wide range of public and corporate events, consistently meeting or exceeding revenue targets
- Initiated mutually beneficial relationships with partner companies, laying the groundwork for future collaborative ventures and expanding the organization's network within the industry

Gruham Holdings

Allen, TX

Investor Relations Intern

December 2022– May 2023

- Assisted in preparing investment memorandums and presentations for accredited investors, detailing key financial metrics, market trends, and asset performance projections.
- Pioneered the launch of a weekly newsletter tailored for 60+ accredited investors, providing valuable management updates and insights to enhance investor relations and transparency

LEADERSHIP & PROFESSIONAL DEVELOPMENT

Delta Epsilon Psi

Dallas, TX

Treasurer

May 2024– Present

- Organized and lead fundraising efforts equaling \$1400 to support Juvenile Diabetes Research Foundation (JDRF) as 501(c)3
- Monitored and recorded all financial transactions, including dues collection, expenses, and reimbursements, to ensure accurate and transparent financial records.

Allen Key Club

Allen, TX

President

August 2021 – May 2023

- Facilitated fundraising efforts, garnering \$50K in collaboration with both school and external organizations, meeting the annual operating budget requirements for volunteer events.
- Spearheaded a bi-annual event in partnership with "Kids Against Hunger," resulting in the provision of 18K meals to benefit the people of Eastern Honduras
- Attained international recognition for the impactful "Angel League" initiative, dedicated to providing special needs students in the Dallas-Fort Worth (DFW) area with access to softball opportunities.

OTHER SKILLS & INTERESTS

Computer: MS Excel, MS Power Point, MS Access, MS Word Tableau, SQL, Java

Language: Fluent in Telugu, Spanish

Interests: Basketball, Music, Table Tennis

Work Eligibility: Eligible to work in the U.S. with no restrictions

Joshua Joseph

Plano, Texas | (832) 877-8216 | joshuajosephhtx@gmail.com | [linkedin.com/in/joshuajjoseph/](https://www.linkedin.com/in/joshuajjoseph/)

EDUCATION

The University of Texas at Dallas

Bachelor of Science, Finance; Minor in Information Systems and Technology

Davidson Management Honors Program

December 2025

GPA 3.63

PROFESSIONAL EXPERIENCE

Home Partners of America-Plano, Texas

May 2024 – October 2024

Financial Planning & Analysis Intern

- **Improved forecasting accuracy by 10%**, reducing budgeting errors, and **saving \$500K annually** through advanced financial modeling
- **Increased cash flow precision by 15%**, optimizing liquidity planning and **saving ~\$250K in reserves**
- **Identified cost-saving trends**, cutting operational expenses **by ~\$100K** through data analysis on **100+ property reports**
- **Reduced budget variances**, strengthening financial controls and preventing **\$200K in deviations** with enhanced variance analysis
- **Streamlined financial reporting**, improving decision-making efficiency and reducing manual work hours, **saving ~\$50K in labor costs**

Fidelity Investments-Westlake, Texas

June 2023– August 2023

Client Service Intern

- **Increased efficiency by 30%**, saving **\$150K in labor costs** through **financial modeling improvements** in Excel
- **Achieved 100% customer satisfaction**, retaining **\$1M+ in client assets** by resolving over **85% of 181+ client issues**
- **Reduced processing errors**, improving workflows and **saving ~\$50K annually** in operational costs
- Streamlined client onboarding, reducing account setup time by **20%**, enhancing service speed and **improving retention**

Champions Mortgage-Sugar Land, Texas

May 2022– August 2022

Operations Intern

- **Boosted lead conversion by 30%**, generating approximately **\$200K in revenue** through targeted outreach
- **Streamlined data analysis**, reducing lending decision costs by **approximately \$100K**
- **Enhanced operational efficiency by 25%**, reducing labor and compliance expenses by roughly **\$75K**

LEADERSHIP EXPERIENCE

Fundraising Chairperson, Kappa Sigma

September 2022 – May 2023

- **Organized five fundraising events**, increasing funds raised by **510%**, **generating \$1,500 in a semester**
- **Expanded donor engagement**, improving alumni contributions and event participation

Vice President of Finance, UT Dallas Interfraternity Council

December 2023 – December 2024

- **Managed a \$3,500 budget per semester**, optimizing fund allocation and ensuring financial transparency
- **Implemented cost-saving measures**, improving financial efficiency across nine fraternities

Interfraternity Council President, UT Dallas Interfraternity Council

December 2024 – Present

- **Represented UT Dallas at AFLV Central Conference**, the largest Greek life conference in the U.S., enhancing university visibility and securing future leadership opportunities
- **Led executive operations for nine fraternities and 300+ members**, improving collaboration and financial planning

ORGANIZATIONS

Kappa Sigma, UT Dallas

September 2021 – Present

Financial Leadership Association, UT Dallas

September 2021 – Present

Interfraternity Council, UT Dallas

December 2023 – Present

Real Estate Club, UT Dallas

September 2024 – Present

ADDITIONAL INFORMATION

Tools: Microsoft Excel (Advanced), Capital IQ, Power BI, Tableau

Programming: SQL, Python for Finance

Finance: Financial Modeling, Financial Statement Analysis, Valuation Techniques, Risk Management, Portfolio Management & Asset Management

Languages: Conversational Spanish and Malayalam

Eligibility: US Citizen; authorized to work without restriction

MANUPREET REDDY NASRAPALLI

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7421 Frankford Road, Dallas, TX, 75252

EDUCATION

The University of Texas, Dallas

Jan 2027

Master of Science, Management Science

Dean's Excellence Scholarship

Amity University, India

May 2024

BS in business administration & Marketing

3.2 GPA

Subjects: Marketing, CRM, MIS, Communication, Entrepreneurship, Supply Chain, Public Relations

CERTIFICATION

ARGUS workshop Cash Flow Analysis with UTD

PROFESSIONAL EXPERIENCE

Innovative Information Technology

HR Intern June 2023 – August 2023

- Conducted financial data analysis and maintained expense records of 22 employees to support operational efficiency.
- Assisted in compliance research and data management to align with industry best practices.
- Tracked and analysed payroll-related data to ensure cost control and budget adherence. (22 employees)
- Coordinated interview for 47 people and schedules and onboarding processes to improve recruitment efficiency.

ACADEMIC PROJECTS

ARGUS Financial Analysis Project (UTD)

- Conducted lease modelling and underwriting for commercial real estate properties.
- Analysed cash flow projections and investment returns using ARGUS Enterprise.
- Developed insights on property valuation and financial structuring to enhance portfolio performance.

A STUDY ON PRODUCT AND BRAND STRATEGY OF ZOMATO

- Product and Brand Analysis: Detailed product analysis, user experience, and competitive positioning to study key drivers of customer adoption and retention in Zomato.
- Strategy and Insight for Market Growth: Analysed the branding strategy adopted by Zomato, its partnerships, promotional campaigns, and tactics regarding market development; presented valuable insights related to brand differentiation and growth.

SKILLS

Stock Market Analysis, Real Estate Market Insights, Marketing, Sales, Digital Marketing

LANGUAGES

English, Hindi, Telugu

ADDITIONAL INFORMATION

Visa Status: US Citizen, Eligible to work in the US for internships and full time with no restrictions.

Gael Ruiz

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EDUCATION

The University of Texas at Dallas

May 2026

Bachelor of Science, Finance, Concentration in Real Estate

PROFESSIONAL EXPERIENCE

Target, Dallas TX

December 2024 – Present

Guest Advocate

- Delivered Drive Up orders in under 120 seconds, consistently meeting company benchmarks—even when fulfilling items and navigating high-traffic store conditions
- Managed an average of 15+ Drive Up and Pick Up orders per shift, ensuring timely service and high guest satisfaction
- Transported storage items to the sales floor and strategically placed inventory to optimize in-store guest experience and product visibility

Starbucks, Dallas TX

November 2022 – October 2024

Barista

- Assist management with a variety of duties, resulting in 30% less work for store and shift managers
- Successfully maintain store shelf standards and inventory, including rotations of products, proper display of merchandise, and attaching tags, contributing to a 15% increase in sales
- Create connections with customers and deliver the best service possible to make sure they are satisfied with our care

ACADEMIC PROJECT EXPERIENCE

Development Research: AXON, Real Estate Markets and Investments

March 2025

- Analyzed the trade-offs between market-rate and Section 8 rental strategies, highlighting differences in rent potential, turnover, and collection risks
- Created a comparative chart of HUD rent ceilings vs. market-rate rents across ZIP codes to aid investor decision-making
- Evaluated financial sustainability through potential subsidies such as government grants, tax incentives, and private investment partnerships

ORGANIZATION EXPERIENCE

Chi Phi Fraternity

January 2022 – May 2023

- Coordinated and executed 5+ alumni and founder networking events, enhancing organizational visibility and community engagement
- Led the organization of 2+ philanthropic events annually, including blood drives and food packaging initiatives

ORGANIZATIONS

Real Estate Club, UT Dallas

August 2023 – Present

Association of Latino Professionals for America, UT Dallas

August 2023 – Present

Intramural Soccer, UT Dallas

May 2022 – Present

ADDITIONAL INFORMATION

Technical: MS Office, Tableau, C++, Shopify, Canva

Skills: UTD ARGUS Certification, Communication Skills, Customer Service, Cash Management

Languages: Native in Spanish

Eligibility: US Citizen, eligible to work in the US for internships and full time with no restrictions

Hobbies: Wellness and health, soccer, carne asada master

Moosa Syed

Austin, TX, 78739; 7373000768; msyed2005@gmail.com

<https://www.linkedin.com/in/moosaisyed>

EDUCATION

The University of Texas at Dallas

Dec 2026

Bachelor of Science, Finance

GPA 4.0

Relevant Coursework: Intro to Financial Modeling, Quantitative Business Analysis, Investment Management

Honors: Dean's List (All Semesters)

WORK EXPERIENCE

Apr 2024 – Aug 2024

University of Texas at Dallas, Artificial Intelligence Training

- Collaborated on the development of AI-driven emotional recognition systems, contributing to model refinement through sentiment analysis and data annotation.
- Leveraged data analysis and pattern recognition skills applicable to market research in real estate investments.
- Enhanced AI model performance through precise data annotation and collaborative quality assurance efforts.

COMPETITION EXPERIENCE

Jane Street Real-Time Market Data Forecasting

Dec 2024

- Built predictive financial models using Python and Excel, analyzing real-world market data.
- Explored market behavior patterns and statistical anomalies to better understand financial market fluctuations.
- Collaborated with a team to create a forecasting model optimizing for accuracy and responsiveness to real-time data shifts.

LSEG (Refinitiv) Case Competition

Oct 2023

- Coordinated team efforts to complete a high-quality report within a limited timeframe.
- Quickly learned and applied LSEG Workspace Terminal to research financial data regarding multiple IPOs of several companies.
- Organized findings from research into a report utilizing Microsoft Word.

Investopedia Stock Trading Competition, 1st place

May 2023

- Achieved a portfolio growth of 176%, increasing an initial \$100K investment to \$276K in a simulated trading competition using real market data over a three-month period.
- Outperformed 50 competitors, with the second-place finisher reaching \$125k.

PROFESSIONAL ORGANIZATIONS

Professional Program in Finance (PPF)

- A highly selective, interview-based program for top finance students focusing on advanced financial analysis, networking, and career development. Participated in exclusive speaker events, case study workshops, and industry networking sessions.

Real Estate Club

- Networked with professionals in the commercial real estate industry and attended speaker events by university alumni and local business owners.

Organizations: UTD Professional Program in Finance, Financial Leadership Association, Real Estate Club, Debate, Student Leadership.

CERTIFICATIONS

Bloomberg Finance Fundamentals, Bloomberg Market Concepts, Bloomberg Environmental Social Governance, Breaking into Wall Street Financial Modeling (Work in Progress).

ADDITIONAL INFORMATION

Technical Skills: Financial Modeling (Excel), Bloomberg Terminal, Market Research, Data Analysis, RStudio

Languages: English, Urdu, Hindi

Eligibility: US Citizen, Eligible to work in the US for internships and full time with no restrictions.

Brian Vu

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EDUCATION

The University of Texas at Dallas

Bachelor of Arts in Finance

Dallas, TX

Expected December 2025

GPA: 3.9

Relevant Coursework: Corporate Finance, Valuation, Financial Modeling, Data Analytics, Accounting, Risk Analysis

EXPERIENCE

Project Destined (JLL)

Financial Analyst Intern

Dallas, TX

September 2023 – November 2023

- Evaluated a live real estate deal involving the sale and development of a \$25M residential asset
- Built a 5-year cash flow projections and sensitivity analysis based on various growth rates, hold periods, and exit cap rates to accurately value a \$25M real estate deal
- Prepared and presented a 15-minute presentation to real estate professionals from Northmarq, Blue Crane, JLL, and other real estate firms
- Received 60+ hours of training on real estate fundamentals, property valuation, deal financing, financial modeling, and market research

Brookfield Hospice

Volunteer

Austin, TX

September 2019 – August 2023

- Coordinated with the volunteer coordinator, staff, and patients to ensure 100% of healthcare requirements were met timely and correctly
- Increased patient satisfaction and comfort by 10% by continuously visiting, writing, and speaking with patients
- Filed timely and necessary reports about patient wellbeing
- Displayed adaptability through working varied schedules and assisting many patients with different needs and conditions

Amazon

Fulfillment Center Associate

Austin, TX

May 2022 – August 2022

- Coordinated with coworkers and management ensuring that each operating area was running at 100% capacity
- Collaborated effectively with coworkers and management to ensure that 100% of orders were fulfilled correctly
- Exceeded Amazon's work standard in multiple sectors by 10-15% each day leading to increased order fulfillment

LEADERSHIP & EXTRACURRICULAR ACTIVITIES

Social Entrepreneurship

Member, Rebuilding Together North Texas

Dallas, TX

August 2024 – December 2024

- Collaborated with Rebuilding Together North Texas to develop a strategic road map to aid revenue generation and business development
- Researched and created a repository containing tens of potential government, corporate, and foundation grants
- Developed a road map and strategy for organization fundraising during North Texas Giving Days

Financial Leadership Association

Member

Dallas, TX

September 2023 – Present

- Attended networking events and workshops provided by professionals from various financial sectors and firms
- Competed in a securities analysis competition gaining practical experience valuing stocks and presenting stock pitches
- Applied various valuation strategies and forecasted financial statements to create stock pitches and analyze market risks

SKILLS & CERTIFICATIONS

Skills: Microsoft Office (Excel, Word, & PowerPoint), Public speaking, Finance, Communication, Research, Analytics, Leadership, Financial Modeling

Certifications: Project Destined Commercial Real Estate Fundamentals Certification, Project Destined Real Estate Financial Modeling Certification



Herbert D. Weitzman
Institute for Real Estate

FINANCIAL ANALYST

Internship

SPRING 2025

Murtaza Abuzhar

Richardson, Texas, 75080

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EDUCATION

The University of Texas at Dallas

Master of Science, Finance

Dean's Excellence Scholarship

Aug 2026

SZABIST

Bachelor of Business Administration, Finance & Marketing

Jun 2023

WORK & LEADERSHIP EXPERIENCE

Alibaba Group

Sep 2023 – May 2024

Regional Finance Program Analyst

- Recognized by the Global CFO leading a 30-day project to standardize 850 finance manuals across 5 countries using Excel macros, reducing compliance risks by 80% and enabling seamless M&A integration.
- Optimized financial integrations by developing SQL-based dashboards and Power BI reports across Alibaba Group's operations in five countries, reducing process cycle times by one-third through strategic reporting and analysis enhancements, directly supporting cross-border deal execution.
- Conducted in-depth research on industry best practices and developed six business scenarios in Excel to enhance financial system robustness, optimizing key processes and reducing reporting errors, and driving 15% YoY revenue increase.
- Led onboarding for local finance teams across 5 countries, providing comprehensive UAT support and financial flow mapping using Figma, resulting in 30% faster integration and 100% compliance.
- Automated Retail Payments and ASC Payouts processes using Python and SQL, cutting processing time by 20% and reducing errors by 50%.

Regional Finance Intern

Aug 2023 – Sep 2023

- Conducted in-depth analysis of sellers' monetary data using Excel, resolving over \$200,000 in long-standing payment issues and closing fraud cases-significantly boosting seller trust and financial integrity.
- Generated monthly inventory aging reports that highlighted stock levels and slow-moving items using Excel spreadsheets, enabling strategic planning that reduced excess inventory by over PKR1.2 million, effectively lowering carrying costs.

Burhani Bakery

Feb 2023 – Jul 2023

Director

- Led \$500K Expansion, opened a factory and 2 warehouses, increasing annual revenue by 27% (\$83K YoY growth) and capturing 10% market share in competitive regions.
- Leveraged descriptive analysis to forecast inventory demand, optimize resource allocation, and reduce operational overhead, facilitating seamless workflow and sustainable growth in a competitive retail environment.

Jafferjees

Jul 2022 – Jan 2023

Finance Intern

- Enhanced financial reporting reliability by meticulously analyzing and reconciling 120 monthly statement entries using Excel, successfully resolving discrepancies to ensure accuracy in fiscal data.
- Streamlined workflows, saving two hours daily for a five-person team (20% productivity boost).

SKILLS, ACTIVITIES & INTERESTS

Languages: Fluent in English, Urdu, Hindi, and Gujarati; proficient in Spanish

Technical Skills: Python (Pandas, NumPy), R (ggplot2, dplyr), SQL, Power BI, Advanced Excel (VBA), DCF/LBO Valuation, Bloomberg Terminal, Pitchbook, Capital IQ, EViews, Tableau, Microsoft Office Suite, Figma, Canva

Activities: Graduate Finance Management Council and Finance Leadership Association, UT Dallas

Ali Azim

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<https://www.linkedin.com/in/ali-azim-50ab59293/>

EDUCATION

The University of Texas at Dallas

Bachelor of Science in Finance and Real Estate Concentration, Minor: Creative Writing

May 2028

GPA 3.91

PROFESSIONAL EXPERIENCE

Banyan Court Capital, Southlake, TX 76092

June 2024 - August 2024

Financial Analyst Intern

- Developed and enhanced decks to present to investors to raise equity for senior housing projects after obtaining an 82% loan-to-cost ratio to finance the project using Microsoft PowerPoint.
- Improved tax record-keeping efficiency with Microsoft Excel, resulting in a 50% reduction in time for documentation tasks.
- Scheduled and accompanied prospective insulation contractors for property showings, securing quotes up to \$25,000.
- Implemented Microsoft Word and Excel to demonstrate the ability to prepare bylaws to help establish a non-profit company with an HOA Committee, with the percentage of undivided interests distributed equally 20% for five units to ensure fair voting power.
- Streamlined invoice payment by analyzing the cost of procurement of supplies and highlighted the ability to resolve disputes, saving \$350,000 in costs.

ACADEMIC PROJECT EXPERIENCE

Professional Skills in an AI-Dominant Workplace, Professional Communication

October 2024 - November 2024

- Led a team to develop an 8-slide deck elaborating on the impact of AI on professional skills, utilizing 100% of the design skills needed to complete the presentation.
- Researched the significant layoffs in eBay, cutting its full-time workforce by 9%.
- Demonstrated ability to integrate six sources to develop a multifaceted presentation, resulting in 100% effective communication.

ORGANIZATION EXPERIENCE

MODEL UN, Westlake Academy, Westlake, TX, President

January 2023 - May 2024

- Planned and handled over 50 meetings and helped members understand delegates' perspectives on the world stage, resulting in 100% commitment among group members.
- Organized three weekly debates to practice political discourse by instructing members to role-play as delegates from different countries, ensuring 100% group participation.
- Prioritized student success by excelling in organization, planning, delegation, and collaboration among group members, ensuring 100% group participation.
- Assigned two weekly research tasks for members to understand the current political issues and analyze the causes and consequences of conflict, ensuring 100% group accountability.

ADDITIONAL INFORMATION

Skills: Microsoft PowerPoint, Microsoft Excel, Market Analysis.

Eligibility: US Citizen, Eligible to work in the US for internships and full time with no restrictions

Aman Balam

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EDUCATION

THE UNIVERSITY of TEXAS at DALLAS

Bachelor of Science in Computer Science

Richardson, TX

Expected May 2026

Academic Distinctions:

Collegium V Scholar (4.0 GPA), Hobson Wildenthal Honors College

Activities:

Kappa Theta Pi (KTP), Code Burners, UTD Association for Computing Machinery (ACM)

SKILLS

Languages: Java, Python, C++, JavaScript, HTML/CSS

Frameworks: React, Node.js, Flask

Developer Tools: Git, VS Code, PyCharm, IntelliJ, Linux/Unix/Bash/PowerShell, Git/GitHub, Figma

Libraries: pandas, NumPy, Matplotlib, Streamlit, SciKitLearn

WORK EXPERIENCE

Monitor Dashboard UTDesign-EPICS

Jan 2025 – May 2025

Embedded Systems Developer (Raspberry Pi)

Richardson, TX

- Developed and deployed system scripts to automate application startup and operation on Raspberry Pi devices
- Configured Raspberry Pi OS and services to ensure reliable boot-time execution and persistent application functionality
- Tailored and optimized the application to run efficiently within Raspberry Pi hardware constraints

Business Development and Technology Intern

May 2023 – September 2023

Jetson

Remote

- Successfully tested beta features of the mobile app, resulting in zero reported bugs in the live version
- Played a key role in enhancing the app, boosting daily engagement by 5% and day one retention by 9%
- Developed and presented the future mobile app roadmap with Figma to company executives
- Developed prototype with plans for future integration
- Won 3rd place out of 200+ participants, with plans for its future integration

Chief Operating Officer

May 2022 – April 2024

Illuminate Business

Remote

- Led and Managed Multiple Teams and created project ideas and fundraised for the organization
- Recruited and hired new employees, Managed the hiring, onboarding, and training of new employees
- Created a more consistent hiring process that resulted in a 10% increase in employee retention rates and a 20% increase in applicants

PROJECTS

TarkAI — [GitHub](#)

April 2025

- Designed a Generative AI app to answer user queries over complex PDFs, targeting dense annual reports
- Integrated LangChain for document chunking/embeddings and FAISS for vector similarity search
- Parsed structured PDFs with PDFUtil and extracted text from scanned/image PDFs using Tesseract OCR
- Built a production-ready Streamlit interface with citation, confidence scoring, and multi-PDF support
- Extended solution to specialized domains: education and finance
- Won Second Place at HackAI-2025 LTIMindtree track

Fuelcient — [GitHub](#)

November 2024

- Developed a Web Application to model and visualize fuel-efficiency data and calculations
- Utilized Python for backend processing, Streamlit for interactive UI, and Pinata API for decentralized storage of fuel efficiency data
- Implemented Firebase for user authentication and secure settings storage
- Used Matplotlib, NumPy, and Pandas for data visualization and analysis
- Won First Place at HackUTD-2024 Toyota Track

Fraud Finder — [Project Site](#)

May 2024

- Created a Final Project in Python to track Insurance Fraud across Hospitals and analyzed data to accurately predict Insurance Fraud across Different Scenarios
- Regression model created with Python trained on datasets
- Implemented continuous delivery using TravisCI to build the plugin upon new releases

Nisha Bhaidani

Richardson, Texas, 75080; (979)-739-4397; nishabhaidani545@gmail.com | [LinkedIn: linkedin.com/in/nishabhaidani](https://www.linkedin.com/in/nishabhaidani)

EDUCATION

The University of Texas at Dallas; Bachelor of Science, Finance & Business Administration

December 2025

PROFESSIONAL EXPERIENCE

Dallas Mavericks, Dallas, Texas

October 2024 – May 2025

Business Operations Intern

- Prepared detailed reports on team operations and business activities to assist in decision-making.
- Facilitated communication between departments to ensure smooth execution of game-day operations and initiatives.
- Conducted research on industry trends to provide actionable insights for operational improvements.

Charles Schwab, Austin, Texas

June 2024 – August 2024

Retirement Business Services Intern

- Assisted in designing a client communication strategy, increasing engagement and reducing queries by 15%.
- Monitored and reported on key performance metrics for retirement accounts, providing actionable feedback to optimize account management practices.
- Analyzed client data and generated insights that aided in developing personalized retirement planning solutions and improved client satisfaction.

Frost Bank, Dallas, Texas

Bank Teller

March 2023 – December 2023

- Provided exceptional customer service by addressing inquiries, resolving customer issues, and offering personalized financial advice.
- Conducted routine account maintenance, including updating account information and assisting with account openings and closings.
- Promoted bank products and services to customers, resulting in increased sales and enhanced client relationships.

Chick-fil-A, College Station, Texas

Team Member

August 2020 – August 2022

- Collaborated with team members to complete tasks efficiently during peak hours, ensuring quick service and minimizing wait times.
- Operated cash registers and processed transactions accurately, maintaining balanced cash drawers and ensuring correct change.
- Assisted with inventory management, including ordering necessary items to support operational needs.

VOLUNTEER EXPERIENCE

UT Dallas Ismaili Muslim Student Association

Finance Chair

January 2024–Present

- Coordinated with the board to prepare quarterly fiscal reports, facilitating budget planning and decision-making.

Early Childhood Development Center

Finance Lead

January 2024–Present

- Oversaw the development and management of the center's budget, ensuring the growth of the childhood program.

ADDITIONAL INFORMATION

- *Skills:* Microsoft Excel, Microsoft PowerPoint, Microsoft Word

EDUCATION**The University of Texas at Dallas – Jindal School of Management***Bachelor of Science in Finance; Computer Science Minor***Richardson, TX***Class of 2026*

- Cumulative GPA: 3.99/4.0; Major GPA: 4.0/4.0
- Honors: Professional Program in Finance 9, AES, Dean's List
- Extracurriculars: Financial Leadership Association, Comet Cupboard

Coursework: Business Valuation, Private Equity, Macroeconomics and Financial Markets, Financial Info and Analysis, Financial Management, Investment Management, Business Finance, Financial Modeling, Financial Accounting, Management Accounting

Skills: Financial Modeling and Valuation, Financial Reporting, Capital Budgeting, Forecasting, Scenario and Sensitivity Analysis, Data Analysis, Java, Python, Tableau, SQL, Cross-Functional Collaboration, Adaptable, Problem Solving

ACADEMIC PROJECTS AND LEADERSHIP EXPERIENCE**Financial Leadership Association****Richardson, TX***Consultant*

- Conducted risk assessment and financial modeling to provide strategic recommendations that projected a 20% performance improvement over 5 years for a luxury hotel chain based on a 6.5% CAGR
- Led PR and cybersecurity communication efforts post-data breach, restoring customer confidence and enhancing brand reputation through transparency and security improvements
- Executed due diligence by analyzing financial statements, identifying key valuation drivers, and assessing potential acquisition risks

Financial Leadership Association**Richardson, TX***Financial Analyst*

- Developed and analyzed income statements, balance sheets, and cash flow statements to create financial projections for Walt Disney, producing detailed reports, a three-statement model, and a DCF model, achieving a 95% accuracy rating
- Placed in the top 15 of a highly competitive Security Analysis Competition through strong team collaboration
- Co-developed investment presentation that received positive feedback from judges and peers for clarity, depth of research, and actionable insights

HackUTD**Richardson, TX***Finance Coordinator**Feb 2025 – Present*

- Manage and allocate a budget of \$100,000+ for HackUTD, the largest university hackathon in the U.S.
- Utilize Google Suite to streamline transactions and reconcile expenses weekly, ensuring adherence to budgetary constraints
- Coordinate financial risk assessments to optimize resource distribution and mitigate potential funding shortfalls

CYC**Richardson, TX***Consultant**Feb 2025 – Present*

- Conduct weekly client meetings to present research on funding opportunities, grant applications, and market expansion strategies
- Identify and reach out to potential sponsors and grant providers, increasing funding by 35%
- Devise and implement a marketing strategy to boost client engagement by 25%

Fintech Club**Richardson, TX***Executive Team Competition Officer**Sep 2024 – Present*

- Contributed to the organization of a large-scale hackathon attracting over 120 participants by overseeing event logistics, streamlining competition details, and enhancing team collaboration
- Produced promotional materials using Canva to increase hackathon participation by 10% in 1 month
- Strategize and execute sponsor outreach strategies, securing partnerships and funding up to \$3,000 to support hackathon growth

WORK EXPERIENCE**University of Texas at Dallas****Richardson, TX***Student Assistant**Sep 2024 – Present*

- Process customer transactions, including membership purchases, event registrations, and equipment rentals, ensuring accuracy and efficiency
- Provide high-quality customer service by addressing inquiries, resolving payment issues, and coordinating facility access for **100+ patrons daily**

ADDITIONAL INFORMATION

Awards: HackUTD Goldman Sachs 3rd Place Winner, HackUNT overall 2nd Place Winner

Languages: English (Native), Telugu (Fluent), French (Novice)

Certifications: Completed Bloomberg Certification Program, Microsoft Excel and Word

Interests: Working out, Soccer, Running, Volunteering

Thomas Crawford

Richardson, TX 75080

crawfordthomasb@gmail.com | 816.328.1773 | www.linkedin.com/in/thomascrawfordb

EDUCATION

University of Texas at Dallas, Jindal School of Management - Cumulative GPA: 3.978

Richardson, Texas

Major: Bachelor of Science, Finance

Concentration: Real Estate

Expected Graduation: May 2027

Honors/Awards: Dean's list (Fall 2023 – Fall 2024), Summa Cum Laude (Spring 2022)

EXPERIENCE

Weitzman

Richardson, TX

Intern

Sep 2024 – Dec 2024

- Contributed to an industry-leading survey of commercial properties in the DFW area by conducting on-site assessments, creating detailed site plans, and documenting key data, including tenant information and square footage.
- Exceeded quota of surveying 25 retail properties by over 500%
- Generated leads for the broker team by studying properties for signs of neglect, absent management, and ineffective brokerage team

Zach Pruitt State Farm

Van, TX

Risk Advisor

Feb 2023 – Mar 2024

- Performed extensive risk analysis to help clients understand and mitigate potential risks on investment properties, increasing policies sold to income-generating assets to increase by ~30% since joining the salesforce
- Exceeded sales goals consistently, issuing over 110 property, casualty, and life policies monthly
- Led initiative to redesign presale process that increased transfer rate by over 300% and whole office monthly premiums by 17%

Dairy Queen of East Texas

Van, TX

Store Manager

Aug 2021 – Apr 2023

- Oversaw staff hiring, training, scheduling, and performance evaluations to maintain a skilled workforce
- Identified key community leaders to target large orders, leading to a 1200% increase in purchases over \$200 placed and significantly raising the store's revenue to hit its target of \$1.2 million
- Utilized waste and labor management strategies to keep food and labor costs 2%-4% under the target threshold of 51%

LEADERSHIP & PROFESSIONAL DEVELOPMENT

Professional Program in Finance

Richardson, TX

Member

May 2024 - Present

- Selected for a prestigious cohort to cultivate high-level technical and professional abilities, aligned with UTD's mission to promote top finance talent.
- Achieved 2nd place out of 200 participants in a consulting case competition by creating a detailed solution and expansion plan with supporting financial models and industry insights and presenting them to a panel of industry experts

Financial Leadership Council

Richardson, TX

Director of Social Events

May 2024 – Present

- Lead a team of 20 students to host social events for the Director of The Undergraduate Finance Program to provide networking and recreation opportunities to B.S. Finance students, further amplifying the close-knit community
- Partake in tabling and advertising events, resulting in rapid growth of the social media accounts and community engagement

Real Estate Club

Richardson, TX

Executive Vice President

Aug 2024 – Present

- Organize 3 alumni and 6 student events a semester, including happy hours, charity drives, networking practice, and guest lectures while managing logistics, adhering to budget constraints, and ensuring a smooth execution with a positive outcome
- Lead a small team to efficiently run the largest student organization on campus with over 1,300 members
- Supported recruitment efforts, achieving 300+ new members in a semester and driving a 40%+ growth in social media engagement

ADDITIONAL

Skills: Excel, Word, PowerPoint, Argus, Pro-Forma Modeling, Cash Flow Modeling, CRE Market Research

Interests: Real estate investment analysis, asset management, fitness, 90's country music

Licenses: TDI: (General Line's Life and Health, General Lines Property and Casualty)

Certifications: UTD Argus Certification, Breaking into CRE Advanced Pro-Forma Modeling, Breaking into Wallstreet

Eligibility: US Citizen, Eligible to work in the US for internships and full time with no restrictions

Mark Gabbert

7105 Clemson Drive, Dallas, TX 75214

Markgabbert877@gmail.com | 972.742.2782 | www.linkedin.com/in/markcarrollgabbert

EDUCATION

The University of Texas at Dallas - Cumulative GPA: 3.88

Richardson, Texas

Major: Bachelor of Science, Finance

Expected Graduation: May 2026

Scholarships: Comet Transfer Scholarship

Relevant Coursework: Business Communication, Business Finance, Financial Accounting, Managerial Accounting, Macroeconomics, Microeconomics, Statistics

ACADEMIC PROJECTS

Tableau Project: Downtown Office Supply

Student Project, Information Technology for Business

August 2024 – Present

- Analyzed a dataset of over 5,000 sales transactions to identify trends and improve business performance
- Developed dashboards that reduced reporting time by 40%, providing quick access to metrics like monthly sales growth, top-selling products, and customer demographics
- Delivered insights that highlighted a 15% increase in product category performance, aiding in strategic inventory decisions
- Enhanced user engagement through interactive visualizations, resulting in a 25% improvement in data accessibility for team members

3-Statement Financial Model

Student Project, Financial Accounting

January 2022 – May 2022

- Constructed a 3-statement model from 25+ journal entries, integrating an income statement, balance sheet, and cash flow statement
- Reconciled \$50,000+ in assets and liabilities across trial balances, ensuring a 100% match for accuracy in financial reports
- Conducted adjustments and closing entries, reducing discrepancies by 20% and verifying financial accuracy in post-closing trial balance

EXPERIENCE

Lounge Here

Dallas, Texas

Server

May 2021 – November 2023

- Coordinated with the front and back of house providing friendly and attentive service to guests, addressing their needs and resolving issues promptly
- Contributed to increased customer satisfaction by providing effective problem-solving resolution training 5+ employees over a 2-year period
- Effectively upsold menu items and promotions, contributing to increased sales and revenue by 3%

Bloomberg Investment Incubator

Vice President

January 2022 – May 2023

- Recruited 10+ students to join, competing and participating in a fictitious \$1 million-dollar investment competitions using a Bloomberg terminal
- Organized a security analysis workshops focusing on the how to find the fundamentals of a company on Bloomberg
- Forecasted Discounted Cashflows for stocks to find the value of shares that exceeds the share price by 25%
- Analyzed 50+ stocks with a return on invested capital of over 15%

OTHER SKILLS & INTERESTS

Computer: Microsoft Applications (Excel, Word, PowerPoint & Outlook), Bloomberg Terminal, Tableau

Interests: Financial Markets, Emerging Technology, Weightlifting

Jelin Gandhi

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EDUCATION

The University of Texas at Dallas

Master of Science, Finance

Recipient of Dean's Excellence scholarship

May 2026 (Expected)

GPA: 4.0/4.0

H.R College of Commerce and Economics -- Mumbai, India

Bachelor of Commerce and Economics

March 2024

GPA: 3.79/4.0

ACADEMIC PROJECTS

Cholesky Decomposition for Stimulated Price Forecasting, Mathematical Method for Finance

November 2024 – December 2024

- Analyzed Bloomberg Terminal data to compute weekly returns, mean returns, and covariance matrices for Netflix and Walt Disney, improving statistical computation skills by 7%.
- Applied Cholesky decomposition to simulate correlated returns and project future stock prices over a one-year horizon, enhancing financial modeling skills by 3%.
- Modeled next-year stock prices using historical data and simulated returns, increasing forecasting abilities by 14%.

Cross-Company Financial Analysis and Evaluation, Financial Accounting

October 2024 – November 2024

- Conducted financial analysis of Chevron Phillips Chemical Company, including common-size financial statements, ratio analysis, and time series benchmarking, improving team insights into profitability and risk by 14%.
- Analyzed liquidity and financial risks through in-depth review of financial statements and industry trends, identifying key opportunities and threats, and enhancing strategic recommendations by 23%.
- Collaborated in a group project to evaluate and compare three firms, improving decision-making accuracy by 37%.

Trend Analysis of Godfrey Philips India Limited, Financial Management

January 2024 – March 2024

- Analyzed a company's annual report using time series and regression in a group project.
- Conducted a two-year trend analysis of financial data, suggesting refinements that improved performance by 15%.
- Facilitated discussions, aiding over 50 students in making informed investment decisions through teamwork and communication skills.

Ratio Analysis of GMM Pfadler, Financial Management

September 2023 – December 2023

- Conducted a financial health assessment of GMM Pfadler Ltd. with 98% accuracy.
- Provided recommendations based on comprehensive analysis of balance sheet and income statement, resulting in a 15% increase in operational efficiency.
- Evaluated key leverage ratios (debt-to-equity, interest coverage, Earnings per share, Price to earning), which reduced red flags by 6%.

ORGANIZATION EXPERIENCE

Community Service Club, N.M College of Commerce and Economics

January 2019 – March 2019

- Organized and facilitated inclusive recreational activities for differently abled children, increasing event sponsorship by 20%.
- Provided essential supplies to the needy and cared for animals at a shelter, boosting adoption rates by 40%.
- Visited old age homes, served food to 100 people per week, and learned invaluable lessons about empathy and human connection.

ADDITIONAL INFORMATION

Skills: Operating knowledge of MS Office (Word, Excel and PowerPoint) Outlook Express, Bloomberg (pursuing)

Certificates: Microsoft excel certifications by LinkedIn

Eligibility: Eligible to work in the US for internships and full time for up to 36 months without scholarships.

Anish Goli

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EDUCATION

The University of Texas at Dallas, Naveen Jindal School of Management

Cumulative GPA: 3.72

Major: Bachelor of Science, Finance

May 2027

Minor: Computer Information Systems (CIS)

Scholarships: Academic Excellence Scholarship, Key Club Presidents Scholarship

Relevant Coursework: Financial Accounting 2301, Managerial Accounting 2302, Finance 3320, Quantitative Business Analysis 3333, Information Technology 3300

EXPERIENCE

Sumrock Apartment Investment Mastery

Dallas, TX

Real Estate Evaluation Intern

May 2024-August 2024

- Assisted in structuring real estate investment opportunities by analyzing syndicated loan structures, underwriting criteria, and capital stack allocations for multi-family properties (20 to 250 units)
- Conducted financial statement analysis and market research on Class A to C multi-family properties across the Dallas-Fort Worth (DFW) area, identifying distressed assets and potential acquisitions.
- Coordinated valuable connections with independent property management firms, legal consultancies, and energy service providers, facilitating seamless collaboration for the daily maintenance needs of multi-family properties

Vector Marketing

Plano, TX

Sales Associate

June 2023 – August 2023

- Initiated a commitment to professional development by immersing myself in studying effective marketing and sales techniques tailored for in-person, public, or corporate events
- Targeted an untapped customer base, resulting in the sale of merchandise totaling \$30K at a wide range of public and corporate events, consistently meeting or exceeding revenue targets
- Initiated mutually beneficial relationships with partner companies, laying the groundwork for future collaborative ventures and expanding the organization's network within the industry

Gruham Holdings

Allen, TX

Investor Relations Intern

December 2022– May 2023

- Assisted in preparing investment memorandums and presentations for accredited investors, detailing key financial metrics, market trends, and asset performance projections.
- Pioneered the launch of a weekly newsletter tailored for 60+ accredited investors, providing valuable management updates and insights to enhance investor relations and transparency

LEADERSHIP & PROFESSIONAL DEVELOPMENT

Delta Epsilon Psi

Dallas, TX

Treasurer

May 2024– Present

- Organized and lead fundraising efforts equaling \$1400 to support Juvenile Diabetes Research Foundation (JDRF) as 501(c)3
- Monitored and recorded all financial transactions, including dues collection, expenses, and reimbursements, to ensure accurate and transparent financial records.

Allen Key Club

Allen, TX

President

August 2021 – May 2023

- Facilitated fundraising efforts, garnering \$50K in collaboration with both school and external organizations, meeting the annual operating budget requirements for volunteer events.
- Spearheaded a bi-annual event in partnership with "Kids Against Hunger," resulting in the provision of 18K meals to benefit the people of Eastern Honduras
- Attained international recognition for the impactful "Angel League" initiative, dedicated to providing special needs students in the Dallas-Fort Worth (DFW) area with access to softball opportunities.

OTHER SKILLS & INTERESTS

Computer: MS Excel, MS Power Point, MS Access, MS Word Tableau, SQL, Java

Language: Fluent in Telugu, Spanish

Interests: Basketball, Music, Table Tennis

Work Eligibility: Eligible to work in the U.S. with no restrictions

Vasu Gupta

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EDUCATION

The University of Texas at Dallas, TX

Dec 2027

Bachelor of Science, Finance

Davidson Honors Management Program, AES Scholar

- GPA: **3.93**, Dean's List
- UTD Real Estate Club, Financial Leadership Association (FLA), Association of Supply Chain Management (ASCM)
- Completed ARGUS Workshop

Relevant Coursework: Financial Accounting, Business Communication, Statistics, College Calculus, IT for business.

EXPERIENCE

Joyalukkas

Aug 2022- Aug2022

Finance Intern- Head Office

- Supported internal business groups by assisting department heads in critical financial functions.
- Utilized in house Management System to efficiently book and tag inventory, improving accuracy and accountability in asset management.
- Delivered a presentation on global accounting frauds to the Group CFO, showcasing analytical and communication skills.
- Managed large datasets by updating and maintaining documentation like invoicing records and internal resources.

LEADERSHIP & COMMUNITY INVOLVEMENT

Emirates Environmental Group, Dubai, UAE

Jan 2023 – Dec 2023

Student Volunteer

- Collected over 300 pounds of paper for recycling single handedly helping local stores in optimizing their waste management processes.

India's International Movement to United Nations, Dubai, UAE

Jul 2021 – Feb 2022

Secretariat

- Managed a team of 5 Campus Ambassadors, ensuring effective coordination.
- Recruited ambassadors and secured 10+ delegates for the MUN conference.
- Scheduled 15+ meetings between prospective sponsors and directors.
- Updated internal records, gaining experience in data management

SKILLS

Technical /Computer Skills: Microsoft Office Suite (Word, PowerPoint and Excel), ARGUS Enterprise, Basic QuickBooks.

Languages: Fluent in English and Hindi.

Eligibility: US Permanent Resident, Eligible in the US for internships & full time – no restrictions

Joshua Joseph

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EDUCATION

The University of Texas at Dallas

Bachelor of Science, Finance; Minor in Information Systems and Technology

Davidson Management Honors Program

December 2025

GPA 3.63

PROFESSIONAL EXPERIENCE

Home Partners of America-Plano, Texas

May 2024 – October 2024

Financial Planning & Analysis Intern

- **Improved forecasting accuracy by 10%**, reducing budgeting errors, and **saving \$500K annually** through advanced financial modeling
- **Increased cash flow precision by 15%**, optimizing liquidity planning and **saving ~\$250K in reserves**
- **Identified cost-saving trends**, cutting operational expenses **by ~\$100K** through data analysis on **100+ property reports**
- **Reduced budget variances**, strengthening financial controls and preventing **\$200K in deviations** with enhanced variance analysis
- **Streamlined financial reporting**, improving decision-making efficiency and reducing manual work hours, **saving ~\$50K in labor costs**

Fidelity Investments-Westlake, Texas

June 2023– August 2023

Client Service Intern

- **Increased efficiency by 30%**, saving **\$150K in labor costs** through **financial modeling improvements** in Excel
- **Achieved 100% customer satisfaction**, retaining **\$1M+ in client assets** by resolving over **85% of 181+ client issues**
- **Reduced processing errors**, improving workflows and **saving ~\$50K annually** in operational costs
- Streamlined client onboarding, reducing account setup time by **20%**, enhancing service speed and **improving retention**

Champions Mortgage-Sugar Land, Texas

May 2022– August 2022

Operations Intern

- **Boosted lead conversion by 30%**, generating approximately **\$200K in revenue** through targeted outreach
- **Streamlined data analysis**, reducing lending decision costs by **approximately \$100K**
- **Enhanced operational efficiency by 25%**, reducing labor and compliance expenses by roughly **\$75K**

LEADERSHIP EXPERIENCE

Fundraising Chairperson, Kappa Sigma

September 2022 – May 2023

- **Organized five fundraising events**, increasing funds raised by **510%**, **generating \$1,500 in a semester**
- **Expanded donor engagement**, improving alumni contributions and event participation

Vice President of Finance, UT Dallas Interfraternity Council

December 2023 – December 2024

- **Managed a \$3,500 budget per semester**, optimizing fund allocation and ensuring financial transparency
- **Implemented cost-saving measures**, improving financial efficiency across nine fraternities

Interfraternity Council President, UT Dallas Interfraternity Council

December 2024 – Present

- **Represented UT Dallas at AFLV Central Conference**, the largest Greek life conference in the U.S., enhancing university visibility and securing future leadership opportunities
- **Led executive operations for nine fraternities and 300+ members**, improving collaboration and financial planning

ORGANIZATIONS

Kappa Sigma, UT Dallas

September 2021 – Present

Financial Leadership Association, UT Dallas

September 2021 – Present

Interfraternity Council, UT Dallas

December 2023 – Present

Real Estate Club, UT Dallas

September 2024 – Present

ADDITIONAL INFORMATION

Tools: Microsoft Excel (Advanced), Capital IQ, Power BI, Tableau

Programming: SQL, Python for Finance

Finance: Financial Modeling, Financial Statement Analysis, Valuation Techniques, Risk Management, Portfolio Management & Asset Management

Languages: Conversational Spanish and Malayalam

Eligibility: US Citizen; authorized to work without restriction

MANUPREET REDDY NASRAPALLI

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www.linkedin.com/in/manupreet-reddy-nasrapalli

7421 Frankford Road, Dallas, TX, 75252

EDUCATION**The University of Texas, Dallas**

Jan 2027

Master of Science, Management Science

Dean's Excellence Scholarship

Amity University, India

May 2024

BS in business administration & Marketing

3.2 GPA

Subjects: Marketing, CRM, MIS, Communication, Entrepreneurship, Supply Chain, Public Relations

CERTIFICATION

ARGUS workshop Cash Flow Analysis with UTD

PROFESSIONAL EXPERIENCE**Innovative Information Technology**

HR Intern June 2023 – August 2023

- Conducted financial data analysis and maintained expense records of 22 employees to support operational efficiency.
- Assisted in compliance research and data management to align with industry best practices.
- Tracked and analysed payroll-related data to ensure cost control and budget adherence. (22 employees)
- Coordinated interview for 47 people and schedules and onboarding processes to improve recruitment efficiency.

ACADEMIC PROJECTS**ARGUS Financial Analysis Project (UTD)**

- Conducted lease modelling and underwriting for commercial real estate properties.
- Analysed cash flow projections and investment returns using ARGUS Enterprise.
- Developed insights on property valuation and financial structuring to enhance portfolio performance.

A STUDY ON PRODUCT AND BRAND STRATEGY OF ZOMATO

- Product and Brand Analysis: Detailed product analysis, user experience, and competitive positioning to study key drivers of customer adoption and retention in Zomato.
- Strategy and Insight for Market Growth: Analysed the branding strategy adopted by Zomato, its partnerships, promotional campaigns, and tactics regarding market development; presented valuable insights related to brand differentiation and growth.

SKILLS

Stock Market Analysis, Real Estate Market Insights, Marketing, Sales, Digital Marketing

LANGUAGES

English, Hindi, Telugu

ADDITIONAL INFORMATION

Visa Status: US Citizen, Eligible to work in the US for internships and full time with no restrictions.

Andrew Nguyen

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EDUCATION

The University of Texas at Dallas

May, 2027

Bachelor of Science in Finance, Real Estate Concentration

EXPERIENCE

Project Destined, Remote

March 2025 – Present

Real Estate Private Equity Intern

- Conducting in-depth financial analysis and underwriting of multifamily and industrial real estate assets, utilizing industry-standard methodologies to evaluate investment opportunities.
- Collaborating with industry professionals and peers to develop investment memos, pitch presentations, and market insights for potential acquisitions.

American Landmark, Garland, TX

July 2024 – October 2024

Property Management Intern

- (1/2 Leasing Consultants) Leased and maintained a 95.6% average occupancy rate in a 200+ unit community.
- Overseeing all aspects of property management, including screening potential resident applications, facilitating move-ins and move-outs, and fostering positive relations with tenants, vendors, and contractors.
- Executing project initiatives that impact the bottom line, collaborating on marketing strategies to increase sales and traffic, and participating in the budget planning process.

M&E Development, Dallas, TX

May 2023 – July 2024

Development Assistant

- Managed **\$20MM** in luxury single-family development projects, ensuring high-quality work and on-time completion.
- Source private investment funding through prospecting, client-relationships, and investment decks.
- Handled and managed documents, including financial records, project documents, permits, and others.

PROJECT EXPERIENCE

Adventures into CRE Accelerator Program

February 2025 – Present

- Developing proficiency in real estate financial modeling, including cash flow projections, debt structuring, and sensitivity analysis.
- Strengthening Excel proficiency through advanced formula applications, data visualization, and financial reporting

2025 UTD Undergraduate Case Competition

February 2025 – February 2025

- Developed a comprehensive value-add strategy for a distressed shopping center, optimizing tenant mix and increasing rent roll while aligning with macroeconomic trends, targeting optimal conditions for disposition.
- Collaborated in a multidisciplinary team, applying finance, operations, and asset management principles to a real-world investment challenge.

2024 IREM-Dallas Case Competition

September 2024 – October 2024

- **Led a team and Placed in 1st place**, developing a real estate management plan for a Mid-Bay industrial complex.
- Oversaw project organization, delegated tasks, and ensured clear communication across team members to maintain alignment and meet project deadlines.
- Analyzed multiple potential solutions to address the project's objectives, ultimately formulating a strategic recommendation that balanced feasibility, risk, and alignment with ownership goals.

LEADERSHIP EXPERIENCE

Real Estate Club, UT Dallas

April 2025 – Present

Board Member

- Playing a role in shaping the club's strategic direction, with a focus on strengthening branding, accessibility, and connections between students and industry leaders.
- Developing a multi-step branding plan with finalized visual assets (e.g., The Real Estate Club Website)

ADDITIONAL INFORMATION

Technical: Microsoft Office (Excel, Word, Powerpoint, Outlook), CoStar, RealPage.

Certifications: [Break into CRE Financial Modeling, Project Destined CRE Fundamentals, Bloomberg Market Concepts, Texas Sales Agent License, Argus Workshop Certificate.]

Moosa Syed

Austin, TX, 78739; 7373000768; msyed2005@gmail.com

<https://www.linkedin.com/in/moosaisyed>

EDUCATION

The University of Texas at Dallas

Dec 2026

Bachelor of Science, Finance

GPA 4.0

Relevant Coursework: Intro to Financial Modeling, Quantitative Business Analysis, Investment Management

Honors: Dean's List (All Semesters)

WORK EXPERIENCE

Apr 2024 – Aug 2024

University of Texas at Dallas, Artificial Intelligence Training

- Collaborated on the development of AI-driven emotional recognition systems, contributing to model refinement through sentiment analysis and data annotation.
- Leveraged data analysis and pattern recognition skills applicable to market research in real estate investments.
- Enhanced AI model performance through precise data annotation and collaborative quality assurance efforts.

COMPETITION EXPERIENCE

Jane Street Real-Time Market Data Forecasting

Dec 2024

- Built predictive financial models using Python and Excel, analyzing real-world market data.
- Explored market behavior patterns and statistical anomalies to better understand financial market fluctuations.
- Collaborated with a team to create a forecasting model optimizing for accuracy and responsiveness to real-time data shifts.

LSEG (Refinitiv) Case Competition

Oct 2023

- Coordinated team efforts to complete a high-quality report within a limited timeframe.
- Quickly learned and applied LSEG Workspace Terminal to research financial data regarding multiple IPOs of several companies.
- Organized findings from research into a report utilizing Microsoft Word.

Investopedia Stock Trading Competition, 1st place

May 2023

- Achieved a portfolio growth of 176%, increasing an initial \$100K investment to \$276K in a simulated trading competition using real market data over a three-month period.
- Outperformed 50 competitors, with the second-place finisher reaching \$125k.

PROFESSIONAL ORGANIZATIONS

Professional Program in Finance (PPF)

- A highly selective, interview-based program for top finance students focusing on advanced financial analysis, networking, and career development. Participated in exclusive speaker events, case study workshops, and industry networking sessions.

Real Estate Club

- Networked with professionals in the commercial real estate industry and attended speaker events by university alumni and local business owners.

Organizations: UTD Professional Program in Finance, Financial Leadership Association, Real Estate Club, Debate, Student Leadership.

CERTIFICATIONS

Bloomberg Finance Fundamentals, Bloomberg Market Concepts, Bloomberg Environmental Social Governance, Breaking into Wall Street Financial Modeling (Work in Progress).

ADDITIONAL INFORMATION

Technical Skills: Financial Modeling (Excel), Bloomberg Terminal, Market Research, Data Analysis, RStudio

Languages: English, Urdu, Hindi

Eligibility: US Citizen, Eligible to work in the US for internships and full time with no restrictions.

Jay Visavelia

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EDUCATION

The University of Texas at Dallas, USA	Aug 2024 – Dec 2025
<i>Master of Science, Finance</i>	3.75
JSOM Graduate New Dean's Excellence Scholarship	
Veer Narmad South Gujarat University, INDIA	Jun 2020 – Apr 2023
<i>Bachelor of Commerce, Accounting & Finance</i>	3.53

PROFESSIONAL EXPERIENCE

Niren Patel CPA PLLC, Plano, TX, USA	Jan 2023 – Jun 2023
<i>Accounting & Finance Intern</i>	
<ul style="list-style-type: none">• Maintained accurate and up-to-date records with the help of general Ledger to ensure 99% accuracy.• Analyzed preaudit financial data, executed field audit reporting to the auditor with the 98% precision.• Improved budget preparation and optimized the tax filing process, ensuring compliance with accounting standards.• Managed QuickBooks to tally account receivables, account Payable, reconciliation which faster process by 15%.• Led variance analysis initiative leveraging VLOOKUP and XLOOKUP to assess actual versus budgeted performance, with findings utilized to optimize resource allocation, resulting in a budget process adopted by 10 team members.	
C6 Lab Grown Diamonds LLP, Surat, Gujarat, India	Jul 2022 – Dec 2022
<i>Financial Assistant Intern</i>	
<ul style="list-style-type: none">• Executed trend assessments and risk evaluations on year-end financial data, delivering actionable insights that enhanced decision-making processes for senior management by identifying three key areas for improvement.• Conducted variance examinations on budget versus actuals utilizing VLOOKUP and XLOOKUP techniques to track discrepancies across 15+ accounts ensuring accurate forecasting for future budgets was achieved seamlessly.• Developed financial models for scenario analysis, aiding in strategic decision-making and contributing to a 15% improvement in financial planning accuracy.• Prepared financial statements and analyzed monthly expenses, improving profitability assessments by 15%.	

ACADEMIC PROJECT EXPERIENCE

Quantitative Techniques for Financial Analysis Hypothesis Testing and Regression Analysis	Sept 2024 – Dec 2024
<ul style="list-style-type: none">• Analyzed financial data for 10 companies (5 banking, 5 real estate) over 5-year period, S&P 500 as market rate and 3-month Treasury bills as Risk free rate, calculating key metrics like mean, variance, skewness, and kurtosis.• Developed a 10X10 covariance matrix, identifying a 0.75 and 0.52 correlation within banking and real estate stocks.• Conducted time series analysis, revealing 15% underperformance of real estate stocks vs. the S&P 500.• Conducted volatility through beta calculations, indicating higher market sensitivity in banking stocks. Ran Regression analysis with R² value of 0.78, assessing stock performance predictability.• Analyzed residual plots to ensure model accuracy, contributing to improved portfolio strategies.	
Financial Accounting Financial Statement Analysis	Sept 2024 – Nov 2024
<ul style="list-style-type: none">• Developed common-size balance sheets and income statements, along with a detailed stockholder's equity statement, leading to significant clarity in financial comparisons across three key industry sectors.• Devised an innovative method for structuring balance sheet evaluations by utilizing standardization techniques on both assets and liabilities sections; achieved quicker turnaround times on financial report generation by 30%.• Analyzed financial ratios and conducted time-series and cross-sectional evaluations of profitability and risk metrics.• Conducted a comprehensive analysis of liquidity metrics, identifying key financial risks and yielding actionable insights that facilitated a 25% improvement in cash flow management strategies.	

CERTIFICATIONS

- Bloomberg Market Concepts (BMC), Certified Management Accountant (CMA Part 1 Passed), IMA Data Analytics and Visualization Fundamentals Certificate, IMA's Robotic Process Automation Series, Intuit Academy Bookkeeping Exam, Introduction to Generative AI, Excel MS 365
- Work Eligibility: Permanent Resident of the United States. (No Restrictions)

Brian Vu

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EDUCATION

The University of Texas at Dallas

Bachelor of Arts in Finance

Dallas, TX

Expected December 2025

GPA: 3.9

Relevant Coursework: Corporate Finance, Valuation, Financial Modeling, Data Analytics, Accounting, Risk Analysis

EXPERIENCE

Project Destined (JLL)

Financial Analyst Intern

Dallas, TX

September 2023 – November 2023

- Evaluated a live real estate deal involving the sale and development of a \$25M residential asset
- Built a 5-year cash flow projections and sensitivity analysis based on various growth rates, hold periods, and exit cap rates to accurately value a \$25M real estate deal
- Prepared and presented a 15-minute presentation to real estate professionals from Northmarq, Blue Crane, JLL, and other real estate firms
- Received 60+ hours of training on real estate fundamentals, property valuation, deal financing, financial modeling, and market research

Brookfield Hospice

Volunteer

Austin, TX

September 2019 – August 2023

- Coordinated with the volunteer coordinator, staff, and patients to ensure 100% of healthcare requirements were met timely and correctly
- Increased patient satisfaction and comfort by 10% by continuously visiting, writing, and speaking with patients
- Filed timely and necessary reports about patient wellbeing
- Displayed adaptability through working varied schedules and assisting many patients with different needs and conditions

Amazon

Fulfillment Center Associate

Austin, TX

May 2022 – August 2022

- Coordinated with coworkers and management ensuring that each operating area was running at 100% capacity
- Collaborated effectively with coworkers and management to ensure that 100% of orders were fulfilled correctly
- Exceeded Amazon's work standard in multiple sectors by 10-15% each day leading to increased order fulfillment

LEADERSHIP & EXTRACURRICULAR ACTIVITIES

Social Entrepreneurship

Member, Rebuilding Together North Texas

Dallas, TX

August 2024 – December 2024

- Collaborated with Rebuilding Together North Texas to develop a strategic road map to aid revenue generation and business development
- Researched and created a repository containing tens of potential government, corporate, and foundation grants
- Developed a road map and strategy for organization fundraising during North Texas Giving Days

Financial Leadership Association

Member

Dallas, TX

September 2023 – Present

- Attended networking events and workshops provided by professionals from various financial sectors and firms
- Competed in a securities analysis competition gaining practical experience valuing stocks and presenting stock pitches
- Applied various valuation strategies and forecasted financial statements to create stock pitches and analyze market risks

SKILLS & CERTIFICATIONS

Skills: Microsoft Office (Excel, Word, & PowerPoint), Public speaking, Finance, Communication, Research, Analytics, Leadership, Financial Modeling

Certifications: Project Destined Commercial Real Estate Fundamentals Certification, Project Destined Real Estate Financial Modeling Certification



Herbert D. Weitzman
Institute for Real Estate

LENDING

Internship

S P R I N G 2 0 2 5

Murtaza Abuzhar

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EDUCATION

The University of Texas at Dallas

Master of Science, Finance

Dean's Excellence Scholarship

Aug 2026

SZABIST

Bachelor of Business Administration, Finance & Marketing

Jun 2023

WORK & LEADERSHIP EXPERIENCE

Alibaba Group

Sep 2023 – May 2024

Regional Finance Program Analyst

- Recognized by the Global CFO leading a 30-day project to standardize 850 finance manuals across 5 countries using Excel macros, reducing compliance risks by 80% and enabling seamless M&A integration.
- Optimized financial integrations by developing SQL-based dashboards and Power BI reports across Alibaba Group's operations in five countries, reducing process cycle times by one-third through strategic reporting and analysis enhancements, directly supporting cross-border deal execution.
- Conducted in-depth research on industry best practices and developed six business scenarios in Excel to enhance financial system robustness, optimizing key processes and reducing reporting errors, and driving 15% YoY revenue increase.
- Led onboarding for local finance teams across 5 countries, providing comprehensive UAT support and financial flow mapping using Figma, resulting in 30% faster integration and 100% compliance.
- Automated Retail Payments and ASC Payouts processes using Python and SQL, cutting processing time by 20% and reducing errors by 50%.

Regional Finance Intern

Aug 2023 – Sep 2023

- Conducted in-depth analysis of sellers' monetary data using Excel, resolving over \$200,000 in long-standing payment issues and closing fraud cases-significantly boosting seller trust and financial integrity.
- Generated monthly inventory aging reports that highlighted stock levels and slow-moving items using Excel spreadsheets, enabling strategic planning that reduced excess inventory by over PKR1.2 million, effectively lowering carrying costs.

Burhani Bakery

Feb 2023 – Jul 2023

Director

- Led \$500K Expansion, opened a factory and 2 warehouses, increasing annual revenue by 27% (\$83K YoY growth) and capturing 10% market share in competitive regions.
- Leveraged descriptive analysis to forecast inventory demand, optimize resource allocation, and reduce operational overhead, facilitating seamless workflow and sustainable growth in a competitive retail environment.

Jafferjees

Jul 2022 – Jan 2023

Finance Intern

- Enhanced financial reporting reliability by meticulously analyzing and reconciling 120 monthly statement entries using Excel, successfully resolving discrepancies to ensure accuracy in fiscal data.
- Streamlined workflows, saving two hours daily for a five-person team (20% productivity boost).

SKILLS, ACTIVITIES & INTERESTS

Languages: Fluent in English, Urdu, Hindi, and Gujarati; proficient in Spanish

Technical Skills: Python (Pandas, NumPy), R (ggplot2, dplyr), SQL, Power BI, Advanced Excel (VBA), DCF/LBO Valuation, Bloomberg Terminal, Pitchbook, Capital IQ, EViews, Tableau, Microsoft Office Suite, Figma, Canva

Activities: Graduate Finance Management Council and Finance Leadership Association, UT Dallas

Ali Azim

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<https://www.linkedin.com/in/ali-azim-50ab59293/>

EDUCATION

The University of Texas at Dallas

Bachelor of Science in Finance and Real Estate Concentration, Minor: Creative Writing

May 2028

GPA 3.91

PROFESSIONAL EXPERIENCE

Banyan Court Capital, Southlake, TX 76092

June 2024 - August 2024

Financial Analyst Intern

- Developed and enhanced decks to present to investors to raise equity for senior housing projects after obtaining an 82% loan-to-cost ratio to finance the project using Microsoft PowerPoint.
- Improved tax record-keeping efficiency with Microsoft Excel, resulting in a 50% reduction in time for documentation tasks.
- Scheduled and accompanied prospective insulation contractors for property showings, securing quotes up to \$25,000.
- Implemented Microsoft Word and Excel to demonstrate the ability to prepare bylaws to help establish a non-profit company with an HOA Committee, with the percentage of undivided interests distributed equally 20% for five units to ensure fair voting power.
- Streamlined invoice payment by analyzing the cost of procurement of supplies and highlighted the ability to resolve disputes, saving \$350,000 in costs.

ACADEMIC PROJECT EXPERIENCE

Professional Skills in an AI-Dominant Workplace, Professional Communication

October 2024 - November 2024

- Led a team to develop an 8-slide deck elaborating on the impact of AI on professional skills, utilizing 100% of the design skills needed to complete the presentation.
- Researched the significant layoffs in eBay, cutting its full-time workforce by 9%.
- Demonstrated ability to integrate six sources to develop a multifaceted presentation, resulting in 100% effective communication.

ORGANIZATION EXPERIENCE

MODEL UN, Westlake Academy, Westlake, TX, President

January 2023 - May 2024

- Planned and handled over 50 meetings and helped members understand delegates' perspectives on the world stage, resulting in 100% commitment among group members.
- Organized three weekly debates to practice political discourse by instructing members to role-play as delegates from different countries, ensuring 100% group participation.
- Prioritized student success by excelling in organization, planning, delegation, and collaboration among group members, ensuring 100% group participation.
- Assigned two weekly research tasks for members to understand the current political issues and analyze the causes and consequences of conflict, ensuring 100% group accountability.

ADDITIONAL INFORMATION

Skills: Microsoft PowerPoint, Microsoft Excel, Market Analysis.

Eligibility: US Citizen, Eligible to work in the US for internships and full time with no restrictions

Aman Balam

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EDUCATION

THE UNIVERSITY of TEXAS at DALLAS

Bachelor of Science in Computer Science

Richardson, TX

Expected May 2026

Academic Distinctions:

Collegium V Scholar (4.0 GPA), Hobson Wildenthal Honors College

Activities:

Kappa Theta Pi (KTP), Code Burners, UTD Association for Computing Machinery (ACM)

SKILLS

Languages: Java, Python, C++, JavaScript, HTML/CSS

Frameworks: React, Node.js, Flask

Developer Tools: Git, VS Code, PyCharm, IntelliJ, Linux/Unix/Bash/PowerShell, Git/GitHub, Figma

Libraries: pandas, NumPy, Matplotlib, Streamlit, SciKitLearn

WORK EXPERIENCE

Monitor Dashboard UTDesign-EPICS

Jan 2025 – May 2025

Embedded Systems Developer (Raspberry Pi)

Richardson, TX

- Developed and deployed system scripts to automate application startup and operation on Raspberry Pi devices
- Configured Raspberry Pi OS and services to ensure reliable boot-time execution and persistent application functionality
- Tailored and optimized the application to run efficiently within Raspberry Pi hardware constraints

Business Development and Technology Intern

May 2023 – September 2023

Jetson

Remote

- Successfully tested beta features of the mobile app, resulting in zero reported bugs in the live version
- Played a key role in enhancing the app, boosting daily engagement by 5% and day one retention by 9%
- Developed and presented the future mobile app roadmap with Figma to company executives
- Developed prototype with plans for future integration
- Won 3rd place out of 200+ participants, with plans for its future integration

Chief Operating Officer

May 2022 – April 2024

Illuminate Business

Remote

- Led and Managed Multiple Teams and created project ideas and fundraised for the organization
- Recruited and hired new employees, Managed the hiring, onboarding, and training of new employees
- Created a more consistent hiring process that resulted in a 10% increase in employee retention rates and a 20% increase in applicants

PROJECTS

TarkAI — [GitHub](#)

April 2025

- Designed a Generative AI app to answer user queries over complex PDFs, targeting dense annual reports
- Integrated LangChain for document chunking/embeddings and FAISS for vector similarity search
- Parsed structured PDFs with PDFUtil and extracted text from scanned/image PDFs using Tesseract OCR
- Built a production-ready Streamlit interface with citation, confidence scoring, and multi-PDF support
- Extended solution to specialized domains: education and finance
- Won Second Place at HackAI-2025 LTIMindtree track

Fuelicient — [GitHub](#)

November 2024

- Developed a Web Application to model and visualize fuel-efficiency data and calculations
- Utilized Python for backend processing, Streamlit for interactive UI, and Pinata API for decentralized storage of fuel efficiency data
- Implemented Firebase for user authentication and secure settings storage
- Used Matplotlib, NumPy, and Pandas for data visualization and analysis
- Won First Place at HackUTD-2024 Toyota Track

Fraud Finder — [Project Site](#)

May 2024

- Created a Final Project in Python to track Insurance Fraud across Hospitals and analyzed data to accurately predict Insurance Fraud across Different Scenarios
- Regression model created with Python trained on datasets
- Implemented continuous delivery using TravisCI to build the plugin upon new releases

Nisha Bhaidani

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EDUCATION

The University of Texas at Dallas; Bachelor of Science, Finance & Business Administration

December 2025

PROFESSIONAL EXPERIENCE

Dallas Mavericks, Dallas, Texas

October 2024 – May 2025

Business Operations Intern

- Prepared detailed reports on team operations and business activities to assist in decision-making.
- Facilitated communication between departments to ensure smooth execution of game-day operations and initiatives.
- Conducted research on industry trends to provide actionable insights for operational improvements.

Charles Schwab, Austin, Texas

June 2024 – August 2024

Retirement Business Services Intern

- Assisted in designing a client communication strategy, increasing engagement and reducing queries by 15%.
- Monitored and reported on key performance metrics for retirement accounts, providing actionable feedback to optimize account management practices.
- Analyzed client data and generated insights that aided in developing personalized retirement planning solutions and improved client satisfaction.

Frost Bank, Dallas, Texas

Bank Teller

March 2023 – December 2023

- Provided exceptional customer service by addressing inquiries, resolving customer issues, and offering personalized financial advice.
- Conducted routine account maintenance, including updating account information and assisting with account openings and closings.
- Promoted bank products and services to customers, resulting in increased sales and enhanced client relationships.

Chick-fil-A, College Station, Texas

Team Member

August 2020 – August 2022

- Collaborated with team members to complete tasks efficiently during peak hours, ensuring quick service and minimizing wait times.
- Operated cash registers and processed transactions accurately, maintaining balanced cash drawers and ensuring correct change.
- Assisted with inventory management, including ordering necessary items to support operational needs.

VOLUNTEER EXPERIENCE

UT Dallas Ismaili Muslim Student Association

Finance Chair

January 2024–Present

- Coordinated with the board to prepare quarterly fiscal reports, facilitating budget planning and decision-making.

Early Childhood Development Center

Finance Lead

January 2024–Present

- Oversaw the development and management of the center's budget, ensuring the growth of the childhood program.

ADDITIONAL INFORMATION

- *Skills:* Microsoft Excel, Microsoft PowerPoint, Microsoft Word

EDUCATION**The University of Texas at Dallas – Jindal School of Management***Bachelor of Science in Finance; Computer Science Minor***Richardson, TX***Class of 2026*

- Cumulative GPA: 3.99/4.0; Major GPA: 4.0/4.0
- Honors: Professional Program in Finance 9, AES, Dean's List
- Extracurriculars: Financial Leadership Association, Comet Cupboard

Coursework: Business Valuation, Private Equity, Macroeconomics and Financial Markets, Financial Info and Analysis, Financial Management, Investment Management, Business Finance, Financial Modeling, Financial Accounting, Management Accounting

Skills: Financial Modeling and Valuation, Financial Reporting, Capital Budgeting, Forecasting, Scenario and Sensitivity Analysis, Data Analysis, Java, Python, Tableau, SQL, Cross-Functional Collaboration, Adaptable, Problem Solving

ACADEMIC PROJECTS AND LEADERSHIP EXPERIENCE**Financial Leadership Association****Richardson, TX***Consultant*

- Conducted risk assessment and financial modeling to provide strategic recommendations that projected a 20% performance improvement over 5 years for a luxury hotel chain based on a 6.5% CAGR
- Led PR and cybersecurity communication efforts post-data breach, restoring customer confidence and enhancing brand reputation through transparency and security improvements
- Executed due diligence by analyzing financial statements, identifying key valuation drivers, and assessing potential acquisition risks

Financial Leadership Association**Richardson, TX***Financial Analyst*

- Developed and analyzed income statements, balance sheets, and cash flow statements to create financial projections for Walt Disney, producing detailed reports, a three-statement model, and a DCF model, achieving a 95% accuracy rating
- Placed in the top 15 of a highly competitive Security Analysis Competition through strong team collaboration
- Co-developed investment presentation that received positive feedback from judges and peers for clarity, depth of research, and actionable insights

HackUTD**Richardson, TX***Finance Coordinator**Feb 2025 – Present*

- Manage and allocate a budget of \$100,000+ for HackUTD, the largest university hackathon in the U.S.
- Utilize Google Suite to streamline transactions and reconcile expenses weekly, ensuring adherence to budgetary constraints
- Coordinate financial risk assessments to optimize resource distribution and mitigate potential funding shortfalls

CYC**Richardson, TX***Consultant**Feb 2025 – Present*

- Conduct weekly client meetings to present research on funding opportunities, grant applications, and market expansion strategies
- Identify and reach out to potential sponsors and grant providers, increasing funding by 35%
- Devise and implement a marketing strategy to boost client engagement by 25%

Fintech Club**Richardson, TX***Executive Team Competition Officer**Sep 2024 – Present*

- Contributed to the organization of a large-scale hackathon attracting over 120 participants by overseeing event logistics, streamlining competition details, and enhancing team collaboration
- Produced promotional materials using Canva to increase hackathon participation by 10% in 1 month
- Strategize and execute sponsor outreach strategies, securing partnerships and funding up to \$3,000 to support hackathon growth

WORK EXPERIENCE**University of Texas at Dallas****Richardson, TX***Student Assistant**Sep 2024 – Present*

- Process customer transactions, including membership purchases, event registrations, and equipment rentals, ensuring accuracy and efficiency
- Provide high-quality customer service by addressing inquiries, resolving payment issues, and coordinating facility access for **100+ patrons daily**

ADDITIONAL INFORMATION

Awards: HackUTD Goldman Sachs 3rd Place Winner, HackUNT overall 2nd Place Winner

Languages: English (Native), Telugu (Fluent), French (Novice)

Certifications: Completed Bloomberg Certification Program, Microsoft Excel and Word

Interests: Working out, Soccer, Running, Volunteering

Thomas Crawford

Richardson, TX 75080

crawfordthomasb@gmail.com | 816.328.1773 | www.linkedin.com/in/thomascrawfordb

EDUCATION

University of Texas at Dallas, Jindal School of Management - Cumulative GPA: 3.978

Richardson, Texas

Major: Bachelor of Science, Finance

Concentration: Real Estate

Expected Graduation: May 2027

Honors/Awards: Dean's list (Fall 2023 – Fall 2024), Summa Cum Laude (Spring 2022)

EXPERIENCE

Weitzman

Richardson, TX

Intern

Sep 2024 – Dec 2024

- Contributed to an industry-leading survey of commercial properties in the DFW area by conducting on-site assessments, creating detailed site plans, and documenting key data, including tenant information and square footage.
- Exceeded quota of surveying 25 retail properties by over 500%
- Generated leads for the broker team by studying properties for signs of neglect, absent management, and ineffective brokerage team

Zach Pruitt State Farm

Van, TX

Risk Advisor

Feb 2023 – Mar 2024

- Performed extensive risk analysis to help clients understand and mitigate potential risks on investment properties, increasing policies sold to income-generating assets to increase by ~30% since joining the salesforce
- Exceeded sales goals consistently, issuing over 110 property, casualty, and life policies monthly
- Led initiative to redesign presale process that increased transfer rate by over 300% and whole office monthly premiums by 17%

Dairy Queen of East Texas

Van, TX

Store Manager

Aug 2021 – Apr 2023

- Oversaw staff hiring, training, scheduling, and performance evaluations to maintain a skilled workforce
- Identified key community leaders to target large orders, leading to a 1200% increase in purchases over \$200 placed and significantly raising the store's revenue to hit its target of \$1.2 million
- Utilized waste and labor management strategies to keep food and labor costs 2%-4% under the target threshold of 51%

LEADERSHIP & PROFESSIONAL DEVELOPMENT

Professional Program in Finance

Richardson, TX

Member

May 2024 - Present

- Selected for a prestigious cohort to cultivate high-level technical and professional abilities, aligned with UTD's mission to promote top finance talent.
- Achieved 2nd place out of 200 participants in a consulting case competition by creating a detailed solution and expansion plan with supporting financial models and industry insights and presenting them to a panel of industry experts

Financial Leadership Council

Richardson, TX

Director of Social Events

May 2024 – Present

- Lead a team of 20 students to host social events for the Director of The Undergraduate Finance Program to provide networking and recreation opportunities to B.S. Finance students, further amplifying the close-knit community
- Partake in tabling and advertising events, resulting in rapid growth of the social media accounts and community engagement

Real Estate Club

Richardson, TX

Executive Vice President

Aug 2024 – Present

- Organize 3 alumni and 6 student events a semester, including happy hours, charity drives, networking practice, and guest lectures while managing logistics, adhering to budget constraints, and ensuring a smooth execution with a positive outcome
- Lead a small team to efficiently run the largest student organization on campus with over 1,300 members
- Supported recruitment efforts, achieving 300+ new members in a semester and driving a 40%+ growth in social media engagement

ADDITIONAL

Skills: Excel, Word, PowerPoint, Argus, Pro-Forma Modeling, Cash Flow Modeling, CRE Market Research

Interests: Real estate investment analysis, asset management, fitness, 90's country music

Licenses: TDI: (General Line's Life and Health, General Lines Property and Casualty)

Certifications: UTD Argus Certification, Breaking into CRE Advanced Pro-Forma Modeling, Breaking into Wallstreet

Eligibility: US Citizen, Eligible to work in the US for internships and full time with no restrictions

Mark Gabbert

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Markgabbert877@gmail.com | 972.742.2782 | www.linkedin.com/in/markcarrollgabbert

EDUCATION

The University of Texas at Dallas - Cumulative GPA: 3.88

Richardson, Texas

Major: Bachelor of Science, Finance

Expected Graduation: May 2026

Scholarships: Comet Transfer Scholarship

Relevant Coursework: Business Communication, Business Finance, Financial Accounting, Managerial Accounting, Macroeconomics, Microeconomics, Statistics

ACADEMIC PROJECTS

Tableau Project: Downtown Office Supply

Student Project, Information Technology for Business

August 2024 – Present

- Analyzed a dataset of over 5,000 sales transactions to identify trends and improve business performance
- Developed dashboards that reduced reporting time by 40%, providing quick access to metrics like monthly sales growth, top-selling products, and customer demographics
- Delivered insights that highlighted a 15% increase in product category performance, aiding in strategic inventory decisions
- Enhanced user engagement through interactive visualizations, resulting in a 25% improvement in data accessibility for team members

3-Statement Financial Model

Student Project, Financial Accounting

January 2022 – May 2022

- Constructed a 3-statement model from 25+ journal entries, integrating an income statement, balance sheet, and cash flow statement
- Reconciled \$50,000+ in assets and liabilities across trial balances, ensuring a 100% match for accuracy in financial reports
- Conducted adjustments and closing entries, reducing discrepancies by 20% and verifying financial accuracy in post-closing trial balance

EXPERIENCE

Lounge Here

Dallas, Texas

Server

May 2021 – November 2023

- Coordinated with the front and back of house providing friendly and attentive service to guests, addressing their needs and resolving issues promptly
- Contributed to increased customer satisfaction by providing effective problem-solving resolution training 5+ employees over a 2-year period
- Effectively upsold menu items and promotions, contributing to increased sales and revenue by 3%

Bloomberg Investment Incubator

Vice President

January 2022 – May 2023

- Recruited 10+ students to join, competing and participating in a fictitious \$1 million-dollar investment competitions using a Bloomberg terminal
- Organized a security analysis workshops focusing on the how to find the fundamentals of a company on Bloomberg
- Forecasted Discounted Cashflows for stocks to find the value of shares that exceeds the share price by 25%
- Analyzed 50+ stocks with a return on invested capital of over 15%

OTHER SKILLS & INTERESTS

Computer: Microsoft Applications (Excel, Word, PowerPoint & Outlook), Bloomberg Terminal, Tableau

Interests: Financial Markets, Emerging Technology, Weightlifting

Anish Goli

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EDUCATION

The University of Texas at Dallas, Naveen Jindal School of Management

Cumulative GPA: 3.72

Major: Bachelor of Science, Finance

May 2027

Minor: Computer Information Systems (CIS)

Scholarships: Academic Excellence Scholarship, Key Club Presidents Scholarship

Relevant Coursework: Financial Accounting 2301, Managerial Accounting 2302, Finance 3320, Quantitative Business Analysis 3333, Information Technology 3300

EXPERIENCE

Sumrock Apartment Investment Mastery

Dallas, TX

Real Estate Evaluation Intern

May 2024-August 2024

- Assisted in structuring real estate investment opportunities by analyzing syndicated loan structures, underwriting criteria, and capital stack allocations for multi-family properties (20 to 250 units)
- Conducted financial statement analysis and market research on Class A to C multi-family properties across the Dallas-Fort Worth (DFW) area, identifying distressed assets and potential acquisitions.
- Coordinated valuable connections with independent property management firms, legal consultancies, and energy service providers, facilitating seamless collaboration for the daily maintenance needs of multi-family properties

Vector Marketing

Plano, TX

Sales Associate

June 2023 – August 2023

- Initiated a commitment to professional development by immersing myself in studying effective marketing and sales techniques tailored for in-person, public, or corporate events
- Targeted an untapped customer base, resulting in the sale of merchandise totaling \$30K at a wide range of public and corporate events, consistently meeting or exceeding revenue targets
- Initiated mutually beneficial relationships with partner companies, laying the groundwork for future collaborative ventures and expanding the organization's network within the industry

Gruham Holdings

Allen, TX

Investor Relations Intern

December 2022– May 2023

- Assisted in preparing investment memorandums and presentations for accredited investors, detailing key financial metrics, market trends, and asset performance projections.
- Pioneered the launch of a weekly newsletter tailored for 60+ accredited investors, providing valuable management updates and insights to enhance investor relations and transparency

LEADERSHIP & PROFESSIONAL DEVELOPMENT

Delta Epsilon Psi

Dallas, TX

Treasurer

May 2024– Present

- Organized and lead fundraising efforts equaling \$1400 to support Juvenile Diabetes Research Foundation (JDRF) as 501(c)3
- Monitored and recorded all financial transactions, including dues collection, expenses, and reimbursements, to ensure accurate and transparent financial records.

Allen Key Club

Allen, TX

President

August 2021 – May 2023

- Facilitated fundraising efforts, garnering \$50K in collaboration with both school and external organizations, meeting the annual operating budget requirements for volunteer events.
- Spearheaded a bi-annual event in partnership with "Kids Against Hunger," resulting in the provision of 18K meals to benefit the people of Eastern Honduras
- Attained international recognition for the impactful "Angel League" initiative, dedicated to providing special needs students in the Dallas-Fort Worth (DFW) area with access to softball opportunities.

OTHER SKILLS & INTERESTS

Computer: MS Excel, MS Power Point, MS Access, MS Word Tableau, SQL, Java

Language: Fluent in Telugu, Spanish

Interests: Basketball, Music, Table Tennis

Work Eligibility: Eligible to work in the U.S. with no restrictions

Vasu Gupta

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EDUCATION

The University of Texas at Dallas, TX

Dec 2027

Bachelor of Science, Finance

Davidson Honors Management Program, AES Scholar

- GPA: **3.93**, Dean's List
- UTD Real Estate Club, Financial Leadership Association (FLA), Association of Supply Chain Management (ASCM)
- Completed ARGUS Workshop

Relevant Coursework: Financial Accounting, Business Communication, Statistics, College Calculus, IT for business.

EXPERIENCE

Joyalukkas

Aug 2022- Aug2022

Finance Intern- Head Office

- Supported internal business groups by assisting department heads in critical financial functions.
- Utilized in house Management System to efficiently book and tag inventory, improving accuracy and accountability in asset management.
- Delivered a presentation on global accounting frauds to the Group CFO, showcasing analytical and communication skills.
- Managed large datasets by updating and maintaining documentation like invoicing records and internal resources.

LEADERSHIP & COMMUNITY INVOLVEMENT

Emirates Environmental Group, Dubai, UAE

Jan 2023 – Dec 2023

Student Volunteer

- Collected over 300 pounds of paper for recycling single handedly helping local stores in optimizing their waste management processes.

India's International Movement to United Nations, Dubai, UAE

Jul 2021 – Feb 2022

Secretariat

- Managed a team of 5 Campus Ambassadors, ensuring effective coordination.
- Recruited ambassadors and secured 10+ delegates for the MUN conference.
- Scheduled 15+ meetings between prospective sponsors and directors.
- Updated internal records, gaining experience in data management

SKILLS

Technical /Computer Skills: Microsoft Office Suite (Word, PowerPoint and Excel), ARGUS Enterprise, Basic QuickBooks.

Languages: Fluent in English and Hindi.

Eligibility: US Permanent Resident, Eligible in the US for internships & full time – no restrictions

Gabriela Montano

Dallas, TX, 75253 | 469-516-6432 | gabymontano.e.21@gmail.com | www.linkedin.com/in/gabriela-e-montano

EDUCATION

The University of Texas at Dallas

B.S. of Business Administration, Real Estate Investment Management

May 2027

Relevant Coursework: Business Finance, Real Estate Principles, Real Estate Markets & Investments

Organizations:

- ALPFA UTD (Association of Latino Professionals for America), Internal Affairs Director (2024-2025)
- UTD Real Estate Club, Elect Internal Affairs Board Member (Fall 2025)

Dallas College

May 2023

Associates of Business Administration, Major

PROFESSIONAL EXPERIENCE

Accenture, Dallas, TX Intern

June 2022 – August 2022

- Co-led the development and innovative design of eco-friendly energy products, delivering modern, sustainable solutions to complex technical and functional challenges.
- Led a project team to consolidate, refine, and finalize deliverables with 100% accuracy, ensuring a timely, organized, and high-quality execution.
- Selected from a competitive pool of interns to represent the Dallas Cohort nationally in the prestigious Learning to Lead Program.

Remote Learning Children's Aide

September 2020 – April 2021

- Provided a structured, engaging, and adaptive remote learning environment to support students' academic growth and development.
- Designed and implemented personalized, data-driven learning plans tailored to each student's unique needs, with a strong emphasis on improving areas of weakness.
- Ensured students attended virtual classes consistently, assisted with coursework completion, and provided individualized tutoring to reinforce key concepts and skills.

The Ferguson Center for Leadership Excellence (CLE) Program

November 2024 – Present

- Interacted directly with top real estate executives through live panels and webinars to gain actionable insights on industry trends, investment strategies, and market dynamics.
- Participated in one-on-one coaching sessions with certified professionals to identify strengths, set personal and professional goals, and realize potential.
- Expanded professional network by connecting with industry leaders and peers, enhancing knowledge of real estate finance, property development, and asset management.

EDUCATIONAL EXPERIENCE

Boeing Leadership & Market Analysis – BCOM Project, University of Texas at Dallas

January 2024– April 2024

- Conducted an in-depth analysis of Boeing's leadership approach, identifying five key strengths and weaknesses in Boeing's leadership approach and incorporated BCOM strategies
- Collaborated with team members to consolidate feedback and applied advanced editing skills in Microsoft Word to refine presentation slides and the final report, ensuring 98% accuracy and a professional, error-free submission
- Assessed 5+ key faults and strengths in Boeing's leadership approach and incorporated BCOM strategies, resulting in a 15% improvement in project assessment scores.

ADDITIONAL INFORMATION

Certificates: UT Dallas ARGUS Workshop

Eligibility: US Citizen Languages: Proficient in both English and Spanish with writing and verbal communication

MANUPREET REDDY NASRAPALLI

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7421 Frankford Road, Dallas, TX, 75252

EDUCATION

The University of Texas, Dallas

Jan 2027

Master of Science, Management Science

Dean's Excellence Scholarship

Amity University, India

May 2024

BS in business administration & Marketing

3.2 GPA

Subjects: Marketing, CRM, MIS, Communication, Entrepreneurship, Supply Chain, Public Relations

CERTIFICATION

ARGUS workshop Cash Flow Analysis with UTD

PROFESSIONAL EXPERIENCE

Innovative Information Technology

HR Intern June 2023 – August 2023

- Conducted financial data analysis and maintained expense records of 22 employees to support operational efficiency.
- Assisted in compliance research and data management to align with industry best practices.
- Tracked and analysed payroll-related data to ensure cost control and budget adherence. (22 employees)
- Coordinated interview for 47 people and schedules and onboarding processes to improve recruitment efficiency.

ACADEMIC PROJECTS

ARGUS Financial Analysis Project (UTD)

- Conducted lease modelling and underwriting for commercial real estate properties.
- Analysed cash flow projections and investment returns using ARGUS Enterprise.
- Developed insights on property valuation and financial structuring to enhance portfolio performance.

A STUDY ON PRODUCT AND BRAND STRATEGY OF ZOMATO

- Product and Brand Analysis: Detailed product analysis, user experience, and competitive positioning to study key drivers of customer adoption and retention in Zomato.
- Strategy and Insight for Market Growth: Analysed the branding strategy adopted by Zomato, its partnerships, promotional campaigns, and tactics regarding market development; presented valuable insights related to brand differentiation and growth.

SKILLS

Stock Market Analysis, Real Estate Market Insights, Marketing, Sales, Digital Marketing

LANGUAGES

English, Hindi, Telugu

ADDITIONAL INFORMATION

Visa Status: US Citizen, Eligible to work in the US for internships and full time with no restrictions.

Gael Ruiz

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[linkedin.com/in/gael-ruiz-864615238](https://www.linkedin.com/in/gael-ruiz-864615238)

EDUCATION

The University of Texas at Dallas

May 2026

Bachelor of Science, Finance, Concentration in Real Estate

PROFESSIONAL EXPERIENCE

Target, Dallas TX

December 2024 – Present

Guest Advocate

- Delivered Drive Up orders in under 120 seconds, consistently meeting company benchmarks—even when fulfilling items and navigating high-traffic store conditions
- Managed an average of 15+ Drive Up and Pick Up orders per shift, ensuring timely service and high guest satisfaction
- Transported storage items to the sales floor and strategically placed inventory to optimize in-store guest experience and product visibility

Starbucks, Dallas TX

November 2022 – October 2024

Barista

- Assist management with a variety of duties, resulting in 30% less work for store and shift managers
- Successfully maintain store shelf standards and inventory, including rotations of products, proper display of merchandise, and attaching tags, contributing to a 15% increase in sales
- Create connections with customers and deliver the best service possible to make sure they are satisfied with our care

ACADEMIC PROJECT EXPERIENCE

Development Research: AXON, Real Estate Markets and Investments

March 2025

- Analyzed the trade-offs between market-rate and Section 8 rental strategies, highlighting differences in rent potential, turnover, and collection risks
- Created a comparative chart of HUD rent ceilings vs. market-rate rents across ZIP codes to aid investor decision-making
- Evaluated financial sustainability through potential subsidies such as government grants, tax incentives, and private investment partnerships

ORGANIZATION EXPERIENCE

Chi Phi Fraternity

January 2022 – May 2023

- Coordinated and executed 5+ alumni and founder networking events, enhancing organizational visibility and community engagement
- Led the organization of 2+ philanthropic events annually, including blood drives and food packaging initiatives

ORGANIZATIONS

Real Estate Club, UT Dallas

August 2023 – Present

Association of Latino Professionals for America, UT Dallas

August 2023 – Present

Intramural Soccer, UT Dallas

May 2022 – Present

ADDITIONAL INFORMATION

Technical: MS Office, Tableau, C++, Shopify, Canva

Skills: UTD ARGUS Certification, Communication Skills, Customer Service, Cash Management

Languages: Native in Spanish

Eligibility: US Citizen, eligible to work in the US for internships and full time with no restrictions

Hobbies: Wellness and health, soccer, carne asada master

Moosa Syed

Austin, TX, 78739; 7373000768; msyed2005@gmail.com

<https://www.linkedin.com/in/moosaisyed>

EDUCATION

The University of Texas at Dallas

Dec 2026

Bachelor of Science, Finance

GPA 4.0

Relevant Coursework: Intro to Financial Modeling, Quantitative Business Analysis, Investment Management

Honors: Dean's List (All Semesters)

WORK EXPERIENCE

Apr 2024 – Aug 2024

University of Texas at Dallas, Artificial Intelligence Training

- Collaborated on the development of AI-driven emotional recognition systems, contributing to model refinement through sentiment analysis and data annotation.
- Leveraged data analysis and pattern recognition skills applicable to market research in real estate investments.
- Enhanced AI model performance through precise data annotation and collaborative quality assurance efforts.

COMPETITION EXPERIENCE

Jane Street Real-Time Market Data Forecasting

Dec 2024

- Built predictive financial models using Python and Excel, analyzing real-world market data.
- Explored market behavior patterns and statistical anomalies to better understand financial market fluctuations.
- Collaborated with a team to create a forecasting model optimizing for accuracy and responsiveness to real-time data shifts.

LSEG (Refinitiv) Case Competition

Oct 2023

- Coordinated team efforts to complete a high-quality report within a limited timeframe.
- Quickly learned and applied LSEG Workspace Terminal to research financial data regarding multiple IPOs of several companies.
- Organized findings from research into a report utilizing Microsoft Word.

Investopedia Stock Trading Competition, 1st place

May 2023

- Achieved a portfolio growth of 176%, increasing an initial \$100K investment to \$276K in a simulated trading competition using real market data over a three-month period.
- Outperformed 50 competitors, with the second-place finisher reaching \$125k.

PROFESSIONAL ORGANIZATIONS

Professional Program in Finance (PPF)

- A highly selective, interview-based program for top finance students focusing on advanced financial analysis, networking, and career development. Participated in exclusive speaker events, case study workshops, and industry networking sessions.

Real Estate Club

- Networked with professionals in the commercial real estate industry and attended speaker events by university alumni and local business owners.

Organizations: UTD Professional Program in Finance, Financial Leadership Association, Real Estate Club, Debate, Student Leadership.

CERTIFICATIONS

Bloomberg Finance Fundamentals, Bloomberg Market Concepts, Bloomberg Environmental Social Governance, Breaking into Wall Street Financial Modeling (Work in Progress).

ADDITIONAL INFORMATION

Technical Skills: Financial Modeling (Excel), Bloomberg Terminal, Market Research, Data Analysis, RStudio

Languages: English, Urdu, Hindi

Eligibility: US Citizen, Eligible to work in the US for internships and full time with no restrictions.

Brian Vu

(512)767-8907 | brianvu2002@gmail.com | <https://www.linkedin.com/in/brianvu02/>

EDUCATION

The University of Texas at Dallas

Bachelor of Arts in Finance

Dallas, TX

Expected December 2025

GPA: 3.9

Relevant Coursework: Corporate Finance, Valuation, Financial Modeling, Data Analytics, Accounting, Risk Analysis

EXPERIENCE

Project Destined (JLL)

Financial Analyst Intern

Dallas, TX

September 2023 – November 2023

- Evaluated a live real estate deal involving the sale and development of a \$25M residential asset
- Built a 5-year cash flow projections and sensitivity analysis based on various growth rates, hold periods, and exit cap rates to accurately value a \$25M real estate deal
- Prepared and presented a 15-minute presentation to real estate professionals from Northmarq, Blue Crane, JLL, and other real estate firms
- Received 60+ hours of training on real estate fundamentals, property valuation, deal financing, financial modeling, and market research

Brookfield Hospice

Volunteer

Austin, TX

September 2019 – August 2023

- Coordinated with the volunteer coordinator, staff, and patients to ensure 100% of healthcare requirements were met timely and correctly
- Increased patient satisfaction and comfort by 10% by continuously visiting, writing, and speaking with patients
- Filed timely and necessary reports about patient wellbeing
- Displayed adaptability through working varied schedules and assisting many patients with different needs and conditions

Amazon

Fulfillment Center Associate

Austin, TX

May 2022 – August 2022

- Coordinated with coworkers and management ensuring that each operating area was running at 100% capacity
- Collaborated effectively with coworkers and management to ensure that 100% of orders were fulfilled correctly
- Exceeded Amazon's work standard in multiple sectors by 10-15% each day leading to increased order fulfillment

LEADERSHIP & EXTRACURRICULAR ACTIVITIES

Social Entrepreneurship

Member, Rebuilding Together North Texas

Dallas, TX

August 2024 – December 2024

- Collaborated with Rebuilding Together North Texas to develop a strategic road map to aid revenue generation and business development
- Researched and created a repository containing tens of potential government, corporate, and foundation grants
- Developed a road map and strategy for organization fundraising during North Texas Giving Days

Financial Leadership Association

Member

Dallas, TX

September 2023 – Present

- Attended networking events and workshops provided by professionals from various financial sectors and firms
- Competed in a securities analysis competition gaining practical experience valuing stocks and presenting stock pitches
- Applied various valuation strategies and forecasted financial statements to create stock pitches and analyze market risks

SKILLS & CERTIFICATIONS

Skills: Microsoft Office (Excel, Word, & PowerPoint), Public speaking, Finance, Communication, Research, Analytics, Leadership, Financial Modeling

Certifications: Project Destined Commercial Real Estate Fundamentals Certification, Project Destined Real Estate Financial Modeling Certification



Herbert D. Weitzman
Institute for Real Estate

MARKETING

Internship

SPRING 2025

Murtaza Abuzhar

Richardson, Texas, 75080

+1 (972) 469-6604; Murtaza.Abuzhar@utdallas.edu

<https://www.linkedin.com/in/murtazamariwala2780/>

EDUCATION

The University of Texas at Dallas

Master of Science, Finance

Dean's Excellence Scholarship

Aug 2026

SZABIST

Bachelor of Business Administration, Finance & Marketing

Jun 2023

WORK & LEADERSHIP EXPERIENCE

Alibaba Group

Sep 2023 – May 2024

Regional Finance Program Analyst

- Recognized by the Global CFO leading a 30-day project to standardize 850 finance manuals across 5 countries using Excel macros, reducing compliance risks by 80% and enabling seamless M&A integration.
- Optimized financial integrations by developing SQL-based dashboards and Power BI reports across Alibaba Group's operations in five countries, reducing process cycle times by one-third through strategic reporting and analysis enhancements, directly supporting cross-border deal execution.
- Conducted in-depth research on industry best practices and developed six business scenarios in Excel to enhance financial system robustness, optimizing key processes and reducing reporting errors, and driving 15% YoY revenue increase.
- Led onboarding for local finance teams across 5 countries, providing comprehensive UAT support and financial flow mapping using Figma, resulting in 30% faster integration and 100% compliance.
- Automated Retail Payments and ASC Payouts processes using Python and SQL, cutting processing time by 20% and reducing errors by 50%.

Regional Finance Intern

Aug 2023 – Sep 2023

- Conducted in-depth analysis of sellers' monetary data using Excel, resolving over \$200,000 in long-standing payment issues and closing fraud cases-significantly boosting seller trust and financial integrity.
- Generated monthly inventory aging reports that highlighted stock levels and slow-moving items using Excel spreadsheets, enabling strategic planning that reduced excess inventory by over PKR1.2 million, effectively lowering carrying costs.

Burhani Bakery

Feb 2023 – Jul 2023

Director

- Led \$500K Expansion, opened a factory and 2 warehouses, increasing annual revenue by 27% (\$83K YoY growth) and capturing 10% market share in competitive regions.
- Leveraged descriptive analysis to forecast inventory demand, optimize resource allocation, and reduce operational overhead, facilitating seamless workflow and sustainable growth in a competitive retail environment.

Jafferjees

Jul 2022 – Jan 2023

Finance Intern

- Enhanced financial reporting reliability by meticulously analyzing and reconciling 120 monthly statement entries using Excel, successfully resolving discrepancies to ensure accuracy in fiscal data.
- Streamlined workflows, saving two hours daily for a five-person team (20% productivity boost).

SKILLS, ACTIVITIES & INTERESTS

Languages: Fluent in English, Urdu, Hindi, and Gujarati; proficient in Spanish

Technical Skills: Python (Pandas, NumPy), R (ggplot2, dplyr), SQL, Power BI, Advanced Excel (VBA), DCF/LBO Valuation, Bloomberg Terminal, Pitchbook, Capital IQ, EViews, Tableau, Microsoft Office Suite, Figma, Canva

Activities: Graduate Finance Management Council and Finance Leadership Association, UT Dallas

Ali Azim

Westlake, TX, 76262; 817-908-8325; Ali.azim511@gmail.com

<https://www.linkedin.com/in/ali-azim-50ab59293/>

EDUCATION

The University of Texas at Dallas

Bachelor of Science in Finance and Real Estate Concentration, Minor: Creative Writing

May 2028

GPA 3.91

PROFESSIONAL EXPERIENCE

Banyan Court Capital, Southlake, TX 76092

June 2024 - August 2024

Financial Analyst Intern

- Developed and enhanced decks to present to investors to raise equity for senior housing projects after obtaining an 82% loan-to-cost ratio to finance the project using Microsoft PowerPoint.
- Improved tax record-keeping efficiency with Microsoft Excel, resulting in a 50% reduction in time for documentation tasks.
- Scheduled and accompanied prospective insulation contractors for property showings, securing quotes up to \$25,000.
- Implemented Microsoft Word and Excel to demonstrate the ability to prepare bylaws to help establish a non-profit company with an HOA Committee, with the percentage of undivided interests distributed equally 20% for five units to ensure fair voting power.
- Streamlined invoice payment by analyzing the cost of procurement of supplies and highlighted the ability to resolve disputes, saving \$350,000 in costs.

ACADEMIC PROJECT EXPERIENCE

Professional Skills in an AI-Dominant Workplace, Professional Communication

October 2024 - November 2024

- Led a team to develop an 8-slide deck elaborating on the impact of AI on professional skills, utilizing 100% of the design skills needed to complete the presentation.
- Researched the significant layoffs in eBay, cutting its full-time workforce by 9%.
- Demonstrated ability to integrate six sources to develop a multifaceted presentation, resulting in 100% effective communication.

ORGANIZATION EXPERIENCE

MODEL UN, Westlake Academy, Westlake, TX, President

January 2023 - May 2024

- Planned and handled over 50 meetings and helped members understand delegates' perspectives on the world stage, resulting in 100% commitment among group members.
- Organized three weekly debates to practice political discourse by instructing members to role-play as delegates from different countries, ensuring 100% group participation.
- Prioritized student success by excelling in organization, planning, delegation, and collaboration among group members, ensuring 100% group participation.
- Assigned two weekly research tasks for members to understand the current political issues and analyze the causes and consequences of conflict, ensuring 100% group accountability.

ADDITIONAL INFORMATION

Skills: Microsoft PowerPoint, Microsoft Excel, Market Analysis.

Eligibility: US Citizen, Eligible to work in the US for internships and full time with no restrictions

Aman Balam

469-389-9898 | amanbalam2020@gmail.com | linkedin.com/in/aman | github.com/aman

EDUCATION

THE UNIVERSITY of TEXAS at DALLAS

Bachelor of Science in Computer Science

Richardson, TX

Expected May 2026

Academic Distinctions:

Collegium V Scholar (4.0 GPA), Hobson Wildenthal Honors College

Activities:

Kappa Theta Pi (KTP), Code Burners, UTD Association for Computing Machinery (ACM)

SKILLS

Languages: Java, Python, C++, JavaScript, HTML/CSS

Frameworks: React, Node.js, Flask

Developer Tools: Git, VS Code, PyCharm, IntelliJ, Linux/Unix/Bash/PowerShell, Git/GitHub, Figma

Libraries: pandas, NumPy, Matplotlib, Streamlit, SciKitLearn

WORK EXPERIENCE

Monitor Dashboard UTDesign-EPICS

Jan 2025 – May 2025

Embedded Systems Developer (Raspberry Pi)

Richardson, TX

- Developed and deployed system scripts to automate application startup and operation on Raspberry Pi devices
- Configured Raspberry Pi OS and services to ensure reliable boot-time execution and persistent application functionality
- Tailored and optimized the application to run efficiently within Raspberry Pi hardware constraints

Business Development and Technology Intern

May 2023 – September 2023

Jetson

Remote

- Successfully tested beta features of the mobile app, resulting in zero reported bugs in the live version
- Played a key role in enhancing the app, boosting daily engagement by 5% and day one retention by 9%
- Developed and presented the future mobile app roadmap with Figma to company executives
- Developed prototype with plans for future integration
- Won 3rd place out of 200+ participants, with plans for its future integration

Chief Operating Officer

May 2022 – April 2024

Illuminate Business

Remote

- Led and Managed Multiple Teams and created project ideas and fundraised for the organization
- Recruited and hired new employees, Managed the hiring, onboarding, and training of new employees
- Created a more consistent hiring process that resulted in a 10% increase in employee retention rates and a 20% increase in applicants

PROJECTS

TarkAI — [GitHub](#)

April 2025

- Designed a Generative AI app to answer user queries over complex PDFs, targeting dense annual reports
- Integrated LangChain for document chunking/embeddings and FAISS for vector similarity search
- Parsed structured PDFs with PDFUtil and extracted text from scanned/image PDFs using Tesseract OCR
- Built a production-ready Streamlit interface with citation, confidence scoring, and multi-PDF support
- Extended solution to specialized domains: education and finance
- Won Second Place at HackAI-2025 LTIMindtree track

Fuelicient — [GitHub](#)

November 2024

- Developed a Web Application to model and visualize fuel-efficiency data and calculations
- Utilized Python for backend processing, Streamlit for interactive UI, and Pinata API for decentralized storage of fuel efficiency data
- Implemented Firebase for user authentication and secure settings storage
- Used Matplotlib, NumPy, and Pandas for data visualization and analysis
- Won First Place at HackUTD-2024 Toyota Track

Fraud Finder — [Project Site](#)

May 2024

- Created a Final Project in Python to track Insurance Fraud across Hospitals and analyzed data to accurately predict Insurance Fraud across Different Scenarios
- Regression model created with Python trained on datasets
- Implemented continuous delivery using TravisCI to build the plugin upon new releases

Nisha Bhaidani

Richardson, Texas, 75080; (979)-739-4397; nishabhaidani545@gmail.com | [LinkedIn: linkedin.com/in/nishabhaidani](https://www.linkedin.com/in/nishabhaidani)

EDUCATION

The University of Texas at Dallas; Bachelor of Science, Finance & Business Administration

December 2025

PROFESSIONAL EXPERIENCE

Dallas Mavericks, Dallas, Texas

October 2024 – May 2025

Business Operations Intern

- Prepared detailed reports on team operations and business activities to assist in decision-making.
- Facilitated communication between departments to ensure smooth execution of game-day operations and initiatives.
- Conducted research on industry trends to provide actionable insights for operational improvements.

Charles Schwab, Austin, Texas

June 2024 – August 2024

Retirement Business Services Intern

- Assisted in designing a client communication strategy, increasing engagement and reducing queries by 15%.
- Monitored and reported on key performance metrics for retirement accounts, providing actionable feedback to optimize account management practices.
- Analyzed client data and generated insights that aided in developing personalized retirement planning solutions and improved client satisfaction.

Frost Bank, Dallas, Texas

Bank Teller

March 2023 – December 2023

- Provided exceptional customer service by addressing inquiries, resolving customer issues, and offering personalized financial advice.
- Conducted routine account maintenance, including updating account information and assisting with account openings and closings.
- Promoted bank products and services to customers, resulting in increased sales and enhanced client relationships.

Chick-fil-A, College Station, Texas

Team Member

August 2020 – August 2022

- Collaborated with team members to complete tasks efficiently during peak hours, ensuring quick service and minimizing wait times.
- Operated cash registers and processed transactions accurately, maintaining balanced cash drawers and ensuring correct change.
- Assisted with inventory management, including ordering necessary items to support operational needs.

VOLUNTEER EXPERIENCE

UT Dallas Ismaili Muslim Student Association

Finance Chair

January 2024–Present

- Coordinated with the board to prepare quarterly fiscal reports, facilitating budget planning and decision-making.

Early Childhood Development Center

Finance Lead

January 2024–Present

- Oversaw the development and management of the center's budget, ensuring the growth of the childhood program.

ADDITIONAL INFORMATION

- *Skills:* Microsoft Excel, Microsoft PowerPoint, Microsoft Word

Siu Yee Chan (Chris)

Dallas, Texas, 75248; +1 (587) 578-9038; chrischansy@gmail.com
www.linkedin.com/in/siuyeechan

EDUCATION

The University of Texas at Dallas

December 2025 (Expected)

Master of Science, Supply Chain Management
Cumulative GPA: 3.75

Southern Alberta Institute of Technology, Canada

June 2023

Diploma in Business Administration, Automotive Management
Overall GPA: 3.89

BUSINESS EXPERIENCE

Bank of China (Hong Kong) Limited, Hong Kong

November 2017 – July 2021

Business Strategy Manager

- Generated and reviewed leasing agreements, managing and maintaining the agreements with 100% completion rate and strict adherence to deadlines
- Identified areas for improvement and developed strategic action plans for the team, driving a 3-5% annual increase in the Bank's number of locations for the branch offices and ATM sites
- Facilitated lease negotiation and achieved 10-15% rental reduction for the renewal leases from the Landlords
- Conducted budget planning and prepared strategic plans to drive a 10% increase in revenue growth
- Coordinated the renovation works, takeover and handover of premises
- Modified operational procedures and implemented necessary amendments to optimize performance

Industrial and Commercial Bank of China Asia Limited, Hong Kong

November 2015 – November 2017

Deputy Manager

- Conducted annual budgeting to achieve a 15% increase in rental revenue
- Modified operational procedures annually to maintain a 100% completion rate
- Generated and reviewed contracts with a 100% completion rate, consistently meeting deadlines

Link Asset Management Limited, Hong Kong

April 2010 – November 2015

Senior Leasing Officer

- Negotiated new leases and rental renewals with tenants, maintaining a high client retention rate of over 70%
- Planned and implemented leasing strategies, resulting in a 10% increase in profitability
- Conducted market analysis to boost the occupancy rate by 10%

ACADEMIC PROJECT

Automotive Management, South Alberta Institute of Technology, Canada

January 2023 – April 2023

- Proposed solutions to Porsche Centre Calgary to increase its annual revenue by 50%
- Researched and analyzed sales strategies of the top 10 car dealership representing 70% of Calgary's market share
- Completed a 32-page analysis report with recommendations for achieving 50% revenue growth at Porsche Centre Calgary

ORGANIZATIONS

Real Estate Club, UT Dallas

August 2024 – Present

Phi Thetakappa Honor Society

May 2022 – Present

ADDITIONAL INFORMATION

Skills: Microsoft office applications (Excel, Word, PowerPoint, Outlook), Yardi and PBS

Languages: English, Cantonese and Mandarin

Eligibility: VISA, Eligible to work in the US for internships and full time for up to 36 months

Anish Goli

anish.goli28@gmail.com | 469.247.4889 | www.linkedin/in/anish-goli/

EDUCATION

The University of Texas at Dallas, Naveen Jindal School of Management

Cumulative GPA: 3.72

Major: Bachelor of Science, Finance

May 2027

Minor: Computer Information Systems (CIS)

Scholarships: Academic Excellence Scholarship, Key Club Presidents Scholarship

Relevant Coursework: Financial Accounting 2301, Managerial Accounting 2302, Finance 3320, Quantitative Business Analysis 3333, Information Technology 3300

EXPERIENCE

Sumrock Apartment Investment Mastery

Dallas, TX

Real Estate Evaluation Intern

May 2024-August 2024

- Assisted in structuring real estate investment opportunities by analyzing syndicated loan structures, underwriting criteria, and capital stack allocations for multi-family properties (20 to 250 units)
- Conducted financial statement analysis and market research on Class A to C multi-family properties across the Dallas-Fort Worth (DFW) area, identifying distressed assets and potential acquisitions.
- Coordinated valuable connections with independent property management firms, legal consultancies, and energy service providers, facilitating seamless collaboration for the daily maintenance needs of multi-family properties

Vector Marketing

Plano, TX

Sales Associate

June 2023 – August 2023

- Initiated a commitment to professional development by immersing myself in studying effective marketing and sales techniques tailored for in-person, public, or corporate events
- Targeted an untapped customer base, resulting in the sale of merchandise totaling \$30K at a wide range of public and corporate events, consistently meeting or exceeding revenue targets
- Initiated mutually beneficial relationships with partner companies, laying the groundwork for future collaborative ventures and expanding the organization's network within the industry

Gruham Holdings

Allen, TX

Investor Relations Intern

December 2022– May 2023

- Assisted in preparing investment memorandums and presentations for accredited investors, detailing key financial metrics, market trends, and asset performance projections.
- Pioneered the launch of a weekly newsletter tailored for 60+ accredited investors, providing valuable management updates and insights to enhance investor relations and transparency

LEADERSHIP & PROFESSIONAL DEVELOPMENT

Delta Epsilon Psi

Dallas, TX

Treasurer

May 2024– Present

- Organized and lead fundraising efforts equaling \$1400 to support Juvenile Diabetes Research Foundation (JDRF) as 501(c)3
- Monitored and recorded all financial transactions, including dues collection, expenses, and reimbursements, to ensure accurate and transparent financial records.

Allen Key Club

Allen, TX

President

August 2021 – May 2023

- Facilitated fundraising efforts, garnering \$50K in collaboration with both school and external organizations, meeting the annual operating budget requirements for volunteer events.
- Spearheaded a bi-annual event in partnership with "Kids Against Hunger," resulting in the provision of 18K meals to benefit the people of Eastern Honduras
- Attained international recognition for the impactful "Angel League" initiative, dedicated to providing special needs students in the Dallas-Fort Worth (DFW) area with access to softball opportunities.

OTHER SKILLS & INTERESTS

Computer: MS Excel, MS Power Point, MS Access, MS Word Tableau, SQL, Java

Language: Fluent in Telugu, Spanish

Interests: Basketball, Music, Table Tennis

Work Eligibility: Eligible to work in the U.S. with no restrictions

MANUPREET REDDY NASRAPALLI

972-876-6180, dal284781@utdallas.edu

www.linkedin.com/in/manupreet-reddy-nasrapalli

7421 Frankford Road, Dallas, TX, 75252

EDUCATION**The University of Texas, Dallas**

Jan 2027

Master of Science, Management Science

Dean's Excellence Scholarship

Amity University, India

May 2024

BS in business administration & Marketing

3.2 GPA

Subjects: Marketing, CRM, MIS, Communication, Entrepreneurship, Supply Chain, Public Relations

CERTIFICATION

ARGUS workshop Cash Flow Analysis with UTD

PROFESSIONAL EXPERIENCE**Innovative Information Technology**

HR Intern June 2023 – August 2023

- Conducted financial data analysis and maintained expense records of 22 employees to support operational efficiency.
- Assisted in compliance research and data management to align with industry best practices.
- Tracked and analysed payroll-related data to ensure cost control and budget adherence. (22 employees)
- Coordinated interview for 47 people and schedules and onboarding processes to improve recruitment efficiency.

ACADEMIC PROJECTS**ARGUS Financial Analysis Project (UTD)**

- Conducted lease modelling and underwriting for commercial real estate properties.
- Analysed cash flow projections and investment returns using ARGUS Enterprise.
- Developed insights on property valuation and financial structuring to enhance portfolio performance.

A STUDY ON PRODUCT AND BRAND STRATEGY OF ZOMATO

- Product and Brand Analysis: Detailed product analysis, user experience, and competitive positioning to study key drivers of customer adoption and retention in Zomato.
- Strategy and Insight for Market Growth: Analysed the branding strategy adopted by Zomato, its partnerships, promotional campaigns, and tactics regarding market development; presented valuable insights related to brand differentiation and growth.

SKILLS

Stock Market Analysis, Real Estate Market Insights, Marketing, Sales, Digital Marketing

LANGUAGES

English, Hindi, Telugu

ADDITIONAL INFORMATION

Visa Status: US Citizen, Eligible to work in the US for internships and full time with no restrictions.

Moosa Syed

Austin, TX, 78739; 7373000768; msyed2005@gmail.com

<https://www.linkedin.com/in/moosaisyed>

EDUCATION

The University of Texas at Dallas

Dec 2026

Bachelor of Science, Finance

GPA 4.0

Relevant Coursework: Intro to Financial Modeling, Quantitative Business Analysis, Investment Management

Honors: Dean's List (All Semesters)

WORK EXPERIENCE

Apr 2024 – Aug 2024

University of Texas at Dallas, Artificial Intelligence Training

- Collaborated on the development of AI-driven emotional recognition systems, contributing to model refinement through sentiment analysis and data annotation.
- Leveraged data analysis and pattern recognition skills applicable to market research in real estate investments.
- Enhanced AI model performance through precise data annotation and collaborative quality assurance efforts.

COMPETITION EXPERIENCE

Jane Street Real-Time Market Data Forecasting

Dec 2024

- Built predictive financial models using Python and Excel, analyzing real-world market data.
- Explored market behavior patterns and statistical anomalies to better understand financial market fluctuations.
- Collaborated with a team to create a forecasting model optimizing for accuracy and responsiveness to real-time data shifts.

LSEG (Refinitiv) Case Competition

Oct 2023

- Coordinated team efforts to complete a high-quality report within a limited timeframe.
- Quickly learned and applied LSEG Workspace Terminal to research financial data regarding multiple IPOs of several companies.
- Organized findings from research into a report utilizing Microsoft Word.

Investopedia Stock Trading Competition, 1st place

May 2023

- Achieved a portfolio growth of 176%, increasing an initial \$100K investment to \$276K in a simulated trading competition using real market data over a three-month period.
- Outperformed 50 competitors, with the second-place finisher reaching \$125k.

PROFESSIONAL ORGANIZATIONS

Professional Program in Finance (PPF)

- A highly selective, interview-based program for top finance students focusing on advanced financial analysis, networking, and career development. Participated in exclusive speaker events, case study workshops, and industry networking sessions.

Real Estate Club

- Networked with professionals in the commercial real estate industry and attended speaker events by university alumni and local business owners.

Organizations: UTD Professional Program in Finance, Financial Leadership Association, Real Estate Club, Debate, Student Leadership.

CERTIFICATIONS

Bloomberg Finance Fundamentals, Bloomberg Market Concepts, Bloomberg Environmental Social Governance, Breaking into Wall Street Financial Modeling (Work in Progress).

ADDITIONAL INFORMATION

Technical Skills: Financial Modeling (Excel), Bloomberg Terminal, Market Research, Data Analysis, RStudio

Languages: English, Urdu, Hindi

Eligibility: US Citizen, Eligible to work in the US for internships and full time with no restrictions.



Herbert D. Weitzman
Institute for Real Estate

PROPERTY MANAGEMENT

Internship

SPRING 2025

Murtaza Abuzhar

Richardson, Texas, 75080

+1 (972) 469-6604; Murtaza.Abuzhar@utdallas.edu

<https://www.linkedin.com/in/murtazamariwala2780/>

EDUCATION

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Master of Science, Finance

Dean's Excellence Scholarship

Aug 2026

SZABIST

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WORK & LEADERSHIP EXPERIENCE

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- Streamlined workflows, saving two hours daily for a five-person team (20% productivity boost).

SKILLS, ACTIVITIES & INTERESTS

Languages: Fluent in English, Urdu, Hindi, and Gujarati; proficient in Spanish

Technical Skills: Python (Pandas, NumPy), R (ggplot2, dplyr), SQL, Power BI, Advanced Excel (VBA), DCF/LBO Valuation, Bloomberg Terminal, Pitchbook, Capital IQ, EViews, Tableau, Microsoft Office Suite, Figma, Canva

Activities: Graduate Finance Management Council and Finance Leadership Association, UT Dallas

Ali Azim

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<https://www.linkedin.com/in/ali-azim-50ab59293/>

EDUCATION

The University of Texas at Dallas

Bachelor of Science in Finance and Real Estate Concentration, Minor: Creative Writing

May 2028

GPA 3.91

PROFESSIONAL EXPERIENCE

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- Streamlined invoice payment by analyzing the cost of procurement of supplies and highlighted the ability to resolve disputes, saving \$350,000 in costs.

ACADEMIC PROJECT EXPERIENCE

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- Demonstrated ability to integrate six sources to develop a multifaceted presentation, resulting in 100% effective communication.

ORGANIZATION EXPERIENCE

MODEL UN, Westlake Academy, Westlake, TX, President

January 2023 - May 2024

- Planned and handled over 50 meetings and helped members understand delegates' perspectives on the world stage, resulting in 100% commitment among group members.
- Organized three weekly debates to practice political discourse by instructing members to role-play as delegates from different countries, ensuring 100% group participation.
- Prioritized student success by excelling in organization, planning, delegation, and collaboration among group members, ensuring 100% group participation.
- Assigned two weekly research tasks for members to understand the current political issues and analyze the causes and consequences of conflict, ensuring 100% group accountability.

ADDITIONAL INFORMATION

Skills: Microsoft PowerPoint, Microsoft Excel, Market Analysis.

Eligibility: US Citizen, Eligible to work in the US for internships and full time with no restrictions

Aman Balam

469-389-9898 | amanbalam2020@gmail.com | linkedin.com/in/aman | github.com/aman

EDUCATION

THE UNIVERSITY of TEXAS at DALLAS

Bachelor of Science in Computer Science

Richardson, TX

Expected May 2026

Academic Distinctions:

Collegium V Scholar (4.0 GPA), Hobson Wildenthal Honors College

Activities:

Kappa Theta Pi (KTP), Code Burners, UTD Association for Computing Machinery (ACM)

SKILLS

Languages: Java, Python, C++, JavaScript, HTML/CSS

Frameworks: React, Node.js, Flask

Developer Tools: Git, VS Code, PyCharm, IntelliJ, Linux/Unix/Bash/PowerShell, Git/GitHub, Figma

Libraries: pandas, NumPy, Matplotlib, Streamlit, SciKitLearn

WORK EXPERIENCE

Monitor Dashboard UTDesign-EPICS

Jan 2025 – May 2025

Embedded Systems Developer (Raspberry Pi)

Richardson, TX

- Developed and deployed system scripts to automate application startup and operation on Raspberry Pi devices
- Configured Raspberry Pi OS and services to ensure reliable boot-time execution and persistent application functionality
- Tailored and optimized the application to run efficiently within Raspberry Pi hardware constraints

Business Development and Technology Intern

May 2023 – September 2023

Jetson

Remote

- Successfully tested beta features of the mobile app, resulting in zero reported bugs in the live version
- Played a key role in enhancing the app, boosting daily engagement by 5% and day one retention by 9%
- Developed and presented the future mobile app roadmap with Figma to company executives
- Developed prototype with plans for future integration
- Won 3rd place out of 200+ participants, with plans for its future integration

Chief Operating Officer

May 2022 – April 2024

Illuminate Business

Remote

- Led and Managed Multiple Teams and created project ideas and fundraised for the organization
- Recruited and hired new employees, Managed the hiring, onboarding, and training of new employees
- Created a more consistent hiring process that resulted in a 10% increase in employee retention rates and a 20% increase in applicants

PROJECTS

TarkAI — [GitHub](#)

April 2025

- Designed a Generative AI app to answer user queries over complex PDFs, targeting dense annual reports
- Integrated LangChain for document chunking/embeddings and FAISS for vector similarity search
- Parsed structured PDFs with PDFUtil and extracted text from scanned/image PDFs using Tesseract OCR
- Built a production-ready Streamlit interface with citation, confidence scoring, and multi-PDF support
- Extended solution to specialized domains: education and finance
- Won Second Place at HackAI-2025 LTIMindtree track

Fuelicient — [GitHub](#)

November 2024

- Developed a Web Application to model and visualize fuel-efficiency data and calculations
- Utilized Python for backend processing, Streamlit for interactive UI, and Pinata API for decentralized storage of fuel efficiency data
- Implemented Firebase for user authentication and secure settings storage
- Used Matplotlib, NumPy, and Pandas for data visualization and analysis
- Won First Place at HackUTD-2024 Toyota Track

Fraud Finder — [Project Site](#)

May 2024

- Created a Final Project in Python to track Insurance Fraud across Hospitals and analyzed data to accurately predict Insurance Fraud across Different Scenarios
- Regression model created with Python trained on datasets
- Implemented continuous delivery using TravisCI to build the plugin upon new releases

Nisha Bhaidani

Richardson, Texas, 75080; (979)-739-4397; nishabhaidani545@gmail.com | [LinkedIn: linkedin.com/in/nishabhaidani](https://www.linkedin.com/in/nishabhaidani)

EDUCATION

The University of Texas at Dallas; Bachelor of Science, Finance & Business Administration

December 2025

PROFESSIONAL EXPERIENCE

Dallas Mavericks, Dallas, Texas

October 2024 – May 2025

Business Operations Intern

- Prepared detailed reports on team operations and business activities to assist in decision-making.
- Facilitated communication between departments to ensure smooth execution of game-day operations and initiatives.
- Conducted research on industry trends to provide actionable insights for operational improvements.

Charles Schwab, Austin, Texas

June 2024 – August 2024

Retirement Business Services Intern

- Assisted in designing a client communication strategy, increasing engagement and reducing queries by 15%.
- Monitored and reported on key performance metrics for retirement accounts, providing actionable feedback to optimize account management practices.
- Analyzed client data and generated insights that aided in developing personalized retirement planning solutions and improved client satisfaction.

Frost Bank, Dallas, Texas

Bank Teller

March 2023 – December 2023

- Provided exceptional customer service by addressing inquiries, resolving customer issues, and offering personalized financial advice.
- Conducted routine account maintenance, including updating account information and assisting with account openings and closings.
- Promoted bank products and services to customers, resulting in increased sales and enhanced client relationships.

Chick-fil-A, College Station, Texas

Team Member

August 2020 – August 2022

- Collaborated with team members to complete tasks efficiently during peak hours, ensuring quick service and minimizing wait times.
- Operated cash registers and processed transactions accurately, maintaining balanced cash drawers and ensuring correct change.
- Assisted with inventory management, including ordering necessary items to support operational needs.

VOLUNTEER EXPERIENCE

UT Dallas Ismaili Muslim Student Association

Finance Chair

January 2024–Present

- Coordinated with the board to prepare quarterly fiscal reports, facilitating budget planning and decision-making.

Early Childhood Development Center

Finance Lead

January 2024–Present

- Oversaw the development and management of the center's budget, ensuring the growth of the childhood program.

ADDITIONAL INFORMATION

- *Skills:* Microsoft Excel, Microsoft PowerPoint, Microsoft Word

EDUCATION

The University of Texas at Dallas – Jindal School of Management

Richardson, TX

Bachelor of Science in Finance; Computer Science Minor

Class of 2026

- Cumulative GPA: 3.99/4.0; Major GPA: 4.0/4.0
- Honors: Professional Program in Finance 9, AES, Dean’s List
- Extracurriculars: Financial Leadership Association, Comet Cupboard

Coursework: Business Valuation, Private Equity, Macroeconomics and Financial Markets, Financial Info and Analysis, Financial Management, Investment Management, Business Finance, Financial Modeling, Financial Accounting, Management Accounting

Skills: Financial Modeling and Valuation, Financial Reporting, Capital Budgeting, Forecasting, Scenario and Sensitivity Analysis, Data Analysis, Java, Python, Tableau, SQL, Cross-Functional Collaboration, Adaptable, Problem Solving

ACADEMIC PROJECTS AND LEADERSHIP EXPERIENCE

Financial Leadership Association

Richardson, TX

Consultant

- Conducted risk assessment and financial modeling to provide strategic recommendations that projected a 20% performance improvement over 5 years for a luxury hotel chain based on a 6.5% CAGR
- Led PR and cybersecurity communication efforts post-data breach, restoring customer confidence and enhancing brand reputation through transparency and security improvements
- Executed due diligence by analyzing financial statements, identifying key valuation drivers, and assessing potential acquisition risks

Financial Leadership Association

Richardson, TX

Financial Analyst

- Developed and analyzed income statements, balance sheets, and cash flow statements to create financial projections for Walt Disney, producing detailed reports, a three-statement model, and a DCF model, achieving a 95% accuracy rating
- Placed in the top 15 of a highly competitive Security Analysis Competition through strong team collaboration
- Co-developed investment presentation that received positive feedback from judges and peers for clarity, depth of research, and actionable insights

HackUTD

Richardson, TX

Finance Coordinator

Feb 2025 – Present

- Manage and allocate a budget of \$100,000+ for HackUTD, the largest university hackathon in the U.S.
- Utilize Google Suite to streamline transactions and reconcile expenses weekly, ensuring adherence to budgetary constraints
- Coordinate financial risk assessments to optimize resource distribution and mitigate potential funding shortfalls

CYC

Richardson, TX

Consultant

Feb 2025 – Present

- Conduct weekly client meetings to present research on funding opportunities, grant applications, and market expansion strategies
- Identify and reach out to potential sponsors and grant providers, increasing funding by 35%
- Devise and implement a marketing strategy to boost client engagement by 25%

Fintech Club

Richardson, TX

Executive Team Competition Officer

Sep 2024 – Present

- Contributed to the organization of a large-scale hackathon attracting over 120 participants by overseeing event logistics, streamlining competition details, and enhancing team collaboration
- Produced promotional materials using Canva to increase hackathon participation by 10% in 1 month
- Strategize and execute sponsor outreach strategies, securing partnerships and funding up to \$3,000 to support hackathon growth

WORK EXPERIENCE

University of Texas at Dallas

Richardson, TX

Student Assistant

Sep 2024 – Present

- Process customer transactions, including membership purchases, event registrations, and equipment rentals, ensuring accuracy and efficiency
- Provide high-quality customer service by addressing inquiries, resolving payment issues, and coordinating facility access for **100+ patrons daily**

ADDITIONAL INFORMATION

Awards: HackUTD Goldman Sachs 3rd Place Winner, HackUNT overall 2nd Place Winner

Languages: English (Native), Telugu (Fluent), French (Novice)

Certifications: Completed Bloomberg Certification Program, Microsoft Excel and Word

Interests: Working out, Soccer, Running, Volunteering

103

Siu Yee Chan (Chris)

Dallas, Texas, 75248; +1 (587) 578-9038; chrischansy@gmail.com
www.linkedin.com/in/siuyeechan

EDUCATION

The University of Texas at Dallas

December 2025 (Expected)

Master of Science, Supply Chain Management
Cumulative GPA: 3.75

Southern Alberta Institute of Technology, Canada

June 2023

Diploma in Business Administration, Automotive Management
Overall GPA: 3.89

BUSINESS EXPERIENCE

Bank of China (Hong Kong) Limited, Hong Kong

November 2017 – July 2021

Business Strategy Manager

- Generated and reviewed leasing agreements, managing and maintaining the agreements with 100% completion rate and strict adherence to deadlines
- Identified areas for improvement and developed strategic action plans for the team, driving a 3-5% annual increase in the Bank's number of locations for the branch offices and ATM sites
- Facilitated lease negotiation and achieved 10-15% rental reduction for the renewal leases from the Landlords
- Conducted budget planning and prepared strategic plans to drive a 10% increase in revenue growth
- Coordinated the renovation works, takeover and handover of premises
- Modified operational procedures and implemented necessary amendments to optimize performance

Industrial and Commercial Bank of China Asia Limited, Hong Kong

November 2015 – November 2017

Deputy Manager

- Conducted annual budgeting to achieve a 15% increase in rental revenue
- Modified operational procedures annually to maintain a 100% completion rate
- Generated and reviewed contracts with a 100% completion rate, consistently meeting deadlines

Link Asset Management Limited, Hong Kong

April 2010 – November 2015

Senior Leasing Officer

- Negotiated new leases and rental renewals with tenants, maintaining a high client retention rate of over 70%
- Planned and implemented leasing strategies, resulting in a 10% increase in profitability
- Conducted market analysis to boost the occupancy rate by 10%

ACADEMIC PROJECT

Automotive Management, South Alberta Institute of Technology, Canada

January 2023 – April 2023

- Proposed solutions to Porsche Centre Calgary to increase its annual revenue by 50%
- Researched and analyzed sales strategies of the top 10 car dealership representing 70% of Calgary's market share
- Completed a 32-page analysis report with recommendations for achieving 50% revenue growth at Porsche Centre Calgary

ORGANIZATIONS

Real Estate Club, UT Dallas

August 2024 – Present

Phi Thetakappa Honor Society

May 2022 – Present

ADDITIONAL INFORMATION

Skills: Microsoft office applications (Excel, Word, PowerPoint, Outlook), Yardi and PBS

Languages: English, Cantonese and Mandarin

Eligibility: VISA, Eligible to work in the US for internships and full time for up to 36 months

Anish Goli

anish.goli28@gmail.com | 469.247.4889 | www.linkedin/in/anish-goli/

EDUCATION

The University of Texas at Dallas, Naveen Jindal School of Management

Cumulative GPA: 3.72

Major: Bachelor of Science, Finance

May 2027

Minor: Computer Information Systems (CIS)

Scholarships: Academic Excellence Scholarship, Key Club Presidents Scholarship

Relevant Coursework: Financial Accounting 2301, Managerial Accounting 2302, Finance 3320, Quantitative Business Analysis 3333, Information Technology 3300

EXPERIENCE

Sumrock Apartment Investment Mastery

Dallas, TX

Real Estate Evaluation Intern

May 2024-August 2024

- Assisted in structuring real estate investment opportunities by analyzing syndicated loan structures, underwriting criteria, and capital stack allocations for multi-family properties (20 to 250 units)
- Conducted financial statement analysis and market research on Class A to C multi-family properties across the Dallas-Fort Worth (DFW) area, identifying distressed assets and potential acquisitions.
- Coordinated valuable connections with independent property management firms, legal consultancies, and energy service providers, facilitating seamless collaboration for the daily maintenance needs of multi-family properties

Vector Marketing

Plano, TX

Sales Associate

June 2023 – August 2023

- Initiated a commitment to professional development by immersing myself in studying effective marketing and sales techniques tailored for in-person, public, or corporate events
- Targeted an untapped customer base, resulting in the sale of merchandise totaling \$30K at a wide range of public and corporate events, consistently meeting or exceeding revenue targets
- Initiated mutually beneficial relationships with partner companies, laying the groundwork for future collaborative ventures and expanding the organization's network within the industry

Gruham Holdings

Allen, TX

Investor Relations Intern

December 2022– May 2023

- Assisted in preparing investment memorandums and presentations for accredited investors, detailing key financial metrics, market trends, and asset performance projections.
- Pioneered the launch of a weekly newsletter tailored for 60+ accredited investors, providing valuable management updates and insights to enhance investor relations and transparency

LEADERSHIP & PROFESSIONAL DEVELOPMENT

Delta Epsilon Psi

Dallas, TX

Treasurer

May 2024– Present

- Organized and lead fundraising efforts equaling \$1400 to support Juvenile Diabetes Research Foundation (JDRF) as 501(c)3
- Monitored and recorded all financial transactions, including dues collection, expenses, and reimbursements, to ensure accurate and transparent financial records.

Allen Key Club

Allen, TX

President

August 2021 – May 2023

- Facilitated fundraising efforts, garnering \$50K in collaboration with both school and external organizations, meeting the annual operating budget requirements for volunteer events.
- Spearheaded a bi-annual event in partnership with "Kids Against Hunger," resulting in the provision of 18K meals to benefit the people of Eastern Honduras
- Attained international recognition for the impactful "Angel League" initiative, dedicated to providing special needs students in the Dallas-Fort Worth (DFW) area with access to softball opportunities.

OTHER SKILLS & INTERESTS

Computer: MS Excel, MS Power Point, MS Access, MS Word Tableau, SQL, Java

Language: Fluent in Telugu, Spanish

Interests: Basketball, Music, Table Tennis

Work Eligibility: Eligible to work in the U.S. with no restrictions

Adrian John Jacobparayil
Cell phone: (972) 971-7061
Email: ajacobparayil@gmail.com

EDUCATION

Master's in Business Administration
Concentration: Real Estate, Healthcare Management
University of Texas at Dallas
2024-2025

Bachelor of Science in Psychology, Magna cum Laude
University of Texas at Dallas
Class of 2018

PROFESSIONAL EXPERIENCES

Center for Depression Research & Clinical Care **July 2018-March 2019**
University of Texas Southwestern
Director: Madhukar Trivedi, MD
Clinical Data Specialist:

- Coordinated participant schedules, conducted follow-ups, and collaborated with teams to enhance recruitment and retention efforts while streamlining operations.
- Managed data entry and reporting systems, ensuring accuracy and compliance with Institutional Review Board standards for regulatory approval.
- Developed and implemented a training manual for phone screening, consolidating key strategies to improve efficiency and support team consistency.

Jacob Pediatrics PLLC **November 2016 to 2018**
Irving, TX
Worked under Dr. Anita Jacob, DNP
Administrative Assistant

- Prepared and managed patient reports using EPIC, coordinating preventive care visits and specialist referrals to optimize patient care workflows.
- Corrected and updated errors in patient and billing databases, ensuring accuracy and compliance with administrative standards.
- Simplified reporting processes and maintained high-quality data integrity to support operational efficiency.

PROFESSIONAL MEMBERSHIPS

Member, American Psychiatric Association	August 2020-2023
Vice-President, TTUHSC Psychiatry Club	March 2020 – March 2021
Member, Texas Medical Association	July 2019-2023
Member, American Medical Association	July 2019-2023

HONORS AND AWARDS

UT Dallas Dean's List	Spring 2016
Inducted into The National Society of Leadership and Success	August 2016

Joshua Joseph

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EDUCATION

The University of Texas at Dallas

Bachelor of Science, Finance; Minor in Information Systems and Technology

Davidson Management Honors Program

December 2025

GPA 3.63

PROFESSIONAL EXPERIENCE

Home Partners of America-Plano, Texas

May 2024 – October 2024

Financial Planning & Analysis Intern

- **Improved forecasting accuracy by 10%**, reducing budgeting errors, and **saving \$500K annually** through advanced financial modeling
- **Increased cash flow precision by 15%**, optimizing liquidity planning and **saving ~\$250K in reserves**
- **Identified cost-saving trends**, cutting operational expenses **by ~\$100K** through data analysis on **100+ property reports**
- **Reduced budget variances**, strengthening financial controls and preventing **\$200K in deviations** with enhanced variance analysis
- **Streamlined financial reporting**, improving decision-making efficiency and reducing manual work hours, **saving ~\$50K in labor costs**

Fidelity Investments-Westlake, Texas

June 2023– August 2023

Client Service Intern

- **Increased efficiency by 30%**, saving **\$150K in labor costs** through **financial modeling improvements** in Excel
- **Achieved 100% customer satisfaction**, retaining **\$1M+ in client assets** by resolving over **85% of 181+ client issues**
- **Reduced processing errors**, improving workflows and **saving ~\$50K annually** in operational costs
- Streamlined client onboarding, reducing account setup time by **20%**, enhancing service speed and **improving retention**

Champions Mortgage-Sugar Land, Texas

May 2022– August 2022

Operations Intern

- **Boosted lead conversion by 30%**, generating approximately **\$200K in revenue** through targeted outreach
- **Streamlined data analysis**, reducing lending decision costs by **approximately \$100K**
- **Enhanced operational efficiency by 25%**, reducing labor and compliance expenses by roughly **\$75K**

LEADERSHIP EXPERIENCE

Fundraising Chairperson, Kappa Sigma

September 2022 – May 2023

- **Organized five fundraising events**, increasing funds raised by **510%**, **generating \$1,500 in a semester**
- **Expanded donor engagement**, improving alumni contributions and event participation

Vice President of Finance, UT Dallas Interfraternity Council

December 2023 – December 2024

- **Managed a \$3,500 budget per semester**, optimizing fund allocation and ensuring financial transparency
- **Implemented cost-saving measures**, improving financial efficiency across nine fraternities

Interfraternity Council President, UT Dallas Interfraternity Council

December 2024 – Present

- **Represented UT Dallas at AFLV Central Conference**, the largest Greek life conference in the U.S., enhancing university visibility and securing future leadership opportunities
- **Led executive operations for nine fraternities and 300+ members**, improving collaboration and financial planning

ORGANIZATIONS

Kappa Sigma, UT Dallas

September 2021 – Present

Financial Leadership Association, UT Dallas

September 2021 – Present

Interfraternity Council, UT Dallas

December 2023 – Present

Real Estate Club, UT Dallas

September 2024 – Present

ADDITIONAL INFORMATION

Tools: Microsoft Excel (Advanced), Capital IQ, Power BI, Tableau

Programming: SQL, Python for Finance

Finance: Financial Modeling, Financial Statement Analysis, Valuation Techniques, Risk Management, Portfolio Management & Asset Management

Languages: Conversational Spanish and Malayalam

Eligibility: US Citizen; authorized to work without restriction

Gabriela Montano

Dallas, TX, 75253 | 469-516-6432 | gabymontano.e.21@gmail.com | www.linkedin.com/in/gabriela-e-montano

EDUCATION

The University of Texas at Dallas

B.S. of Business Administration, Real Estate Investment Management

May 2027

Relevant Coursework: Business Finance, Real Estate Principles, Real Estate Markets & Investments

Organizations:

- ALPFA UTD (Association of Latino Professionals for America), Internal Affairs Director (2024-2025)
- UTD Real Estate Club, Elect Internal Affairs Board Member (Fall 2025)

Dallas College

May 2023

Associates of Business Administration, Major

PROFESSIONAL EXPERIENCE

Accenture, Dallas, TX Intern

June 2022 – August 2022

- Co-led the development and innovative design of eco-friendly energy products, delivering modern, sustainable solutions to complex technical and functional challenges.
- Led a project team to consolidate, refine, and finalize deliverables with 100% accuracy, ensuring a timely, organized, and high-quality execution.
- Selected from a competitive pool of interns to represent the Dallas Cohort nationally in the prestigious Learning to Lead Program.

Remote Learning Children's Aide

September 2020 – April 2021

- Provided a structured, engaging, and adaptive remote learning environment to support students' academic growth and development.
- Designed and implemented personalized, data-driven learning plans tailored to each student's unique needs, with a strong emphasis on improving areas of weakness.
- Ensured students attended virtual classes consistently, assisted with coursework completion, and provided individualized tutoring to reinforce key concepts and skills.

The Ferguson Center for Leadership Excellence (CLE) Program

November 2024 – Present

- Interacted directly with top real estate executives through live panels and webinars to gain actionable insights on industry trends, investment strategies, and market dynamics.
- Participated in one-on-one coaching sessions with certified professionals to identify strengths, set personal and professional goals, and realize potential.
- Expanded professional network by connecting with industry leaders and peers, enhancing knowledge of real estate finance, property development, and asset management.

EDUCATIONAL EXPERIENCE

Boeing Leadership & Market Analysis – BCOM Project, University of Texas at Dallas

January 2024– April 2024

- Conducted an in-depth analysis of Boeing's leadership approach, identifying five key strengths and weaknesses in Boeing's leadership approach and incorporated BCOM strategies
- Collaborated with team members to consolidate feedback and applied advanced editing skills in Microsoft Word to refine presentation slides and the final report, ensuring 98% accuracy and a professional, error-free submission
- Assessed 5+ key faults and strengths in Boeing's leadership approach and incorporated BCOM strategies, resulting in a 15% improvement in project assessment scores.

ADDITIONAL INFORMATION

Certificates: UT Dallas ARGUS Workshop

Eligibility: US Citizen Languages: Proficient in both English and Spanish with writing and verbal communication

MANUPREET REDDY NASRAPALLI

972-876-6180, dal284781@utdallas.edu

www.linkedin.com/in/manupreet-reddy-nasrapalli

7421 Frankford Road, Dallas, TX, 75252

EDUCATION

The University of Texas, Dallas

Jan 2027

Master of Science, Management Science

Dean's Excellence Scholarship

Amity University, India

May 2024

BS in business administration & Marketing

3.2 GPA

Subjects: Marketing, CRM, MIS, Communication, Entrepreneurship, Supply Chain, Public Relations

CERTIFICATION

ARGUS workshop Cash Flow Analysis with UTD

PROFESSIONAL EXPERIENCE

Innovative Information Technology

HR Intern June 2023 – August 2023

- Conducted financial data analysis and maintained expense records of 22 employees to support operational efficiency.
- Assisted in compliance research and data management to align with industry best practices.
- Tracked and analysed payroll-related data to ensure cost control and budget adherence. (22 employees)
- Coordinated interview for 47 people and schedules and onboarding processes to improve recruitment efficiency.

ACADEMIC PROJECTS

ARGUS Financial Analysis Project (UTD)

- Conducted lease modelling and underwriting for commercial real estate properties.
- Analysed cash flow projections and investment returns using ARGUS Enterprise.
- Developed insights on property valuation and financial structuring to enhance portfolio performance.

A STUDY ON PRODUCT AND BRAND STRATEGY OF ZOMATO

- Product and Brand Analysis: Detailed product analysis, user experience, and competitive positioning to study key drivers of customer adoption and retention in Zomato.
- Strategy and Insight for Market Growth: Analysed the branding strategy adopted by Zomato, its partnerships, promotional campaigns, and tactics regarding market development; presented valuable insights related to brand differentiation and growth.

SKILLS

Stock Market Analysis, Real Estate Market Insights, Marketing, Sales, Digital Marketing

LANGUAGES

English, Hindi, Telugu

ADDITIONAL INFORMATION

Visa Status: US Citizen, Eligible to work in the US for internships and full time with no restrictions.

Jaiom Rola

Austin, TX | 512-925-7423 | jaiomrola@gmail.com | github.com/justjaiom | linkedin.com/in/jaiom-rola

EDUCATION

Bachelor of Science in Computer Science

The University of Texas at Dallas, Richardson, TX

Anticipated May, 2027

GPA: 3.5/4.0

PROFESSIONAL EXPERIENCE

Goldman Sachs Engineering Summit

Apprenticeship

Remote

December 2024 - Present

- Participated in 3 comprehensive job simulations, engaging in tasks such as cracking leaked password databases to identify security vulnerabilities and propose enhancements to increase security by 10%.
- Collaborated with a diverse team to develop a scalable software solution, implementing a modular architecture and optimizing database queries, which resulted in a 15% increase in processing efficiency.

Serent Capital + Crosslake Technologies

Cyber Security Intern

Austin, Texas

May 2024 - August 2024

- Conducted 10 penetration tests, identifying 25 vulnerabilities, which enhanced the overall security posture by 10%, demonstrating a proactive approach to risk management and enriching knowledge of cybersecurity best practices.
- Collaborated with former CFOs, CTOs, and CSOs to perform comprehensive vulnerability assessments on 5 portfolio companies using 18 CIS V8 controls resulting in 20% targeted security improvements.

Ojo Labs

Full Stack Software Engineering Intern

Austin Texas

May 2022 - August 2022

- Led the development of a minimum viable product (MVP) for a relationship timeline feature, enhancing client relationship tracking for real estate agents and improving daily operational efficiency.
- Collaborated with design interns to clarify action meanings and implement design enhancements, resulting in a 15% increase in user interface satisfaction and improved user experience.

Code 2 College

Full Stack Software Engineering Student

Austin Texas

September 2020 - May 2024

- Selected from 300 candidates for internships with major tech companies, gaining foundational programming skills in Git, Jira, Python, JavaScript, and HTML showcasing strong object-oriented programming skills
- Completed a data analytics course, mastering statistical analysis, visualization, and machine learning to drive data-driven decision-making for real-world business challenges.

PROJECTS

UTD Nebula Labs - Trends

August 2024 - Present

- Contributed to the development and maintenance of UTD-Trends, a data visualization tool that enables students to analyze historical course and section data using the Nebula API and Rate My Professor API.
- Utilized React.js for front-end development and Node.js for back-end, achieving a 30% improvement in page load times and a 20% increase in user engagement through a responsive and user-friendly interface.

Legal Whiz

March 2025

- Designed and deployed LegalWhiz, a full-stack SaaS platform using Next.js 14, Clerk, Supabase, OpenAI, and shadcn/ui to generate legally compliant business documents such as NDAs and privacy policies via natural language input.
- Integrated secure user authentication, document history tracking, and AI content generation, enabling authenticated users to generate and manage legal documents with personalized context input and copy-to-clipboard features.

FUB Digital - Web Development Agency

May 2023 - August 2024

- Developed scalable websites for clients, optimizing user experience and increasing engagement and conversions by 30%, demonstrating a strong focus on client success.
- Leveraged data-driven analytics to monitor website performance, enabling informed, data-backed optimizations for continuous improvement; Employed SvelteKit, JavaScript, and Email.js API for all projects, deploying via Vercel

Additional Information

Technical Skills: C++, Python, JavaScript, TypeScript, SQL, PHP

Technologies: Node JS, React, Svelte, Flutter, Vite, Next JS, Git, Jira, Excel

Languages: English, Gujarati

Interests: Machine Learning, Web Development, Basketball, Music Composing

Work Eligibility: U.S Citizen

Gael Ruiz

Dallas, TX; 9563131080; gir200001@utdallas.edu

[linkedin.com/in/gael-ruiz-864615238](https://www.linkedin.com/in/gael-ruiz-864615238)

EDUCATION

The University of Texas at Dallas

May 2026

Bachelor of Science, Finance, Concentration in Real Estate

PROFESSIONAL EXPERIENCE

Target, Dallas TX

December 2024 – Present

Guest Advocate

- Delivered Drive Up orders in under 120 seconds, consistently meeting company benchmarks—even when fulfilling items and navigating high-traffic store conditions
- Managed an average of 15+ Drive Up and Pick Up orders per shift, ensuring timely service and high guest satisfaction
- Transported storage items to the sales floor and strategically placed inventory to optimize in-store guest experience and product visibility

Starbucks, Dallas TX

November 2022 – October 2024

Barista

- Assist management with a variety of duties, resulting in 30% less work for store and shift managers
- Successfully maintain store shelf standards and inventory, including rotations of products, proper display of merchandise, and attaching tags, contributing to a 15% increase in sales
- Create connections with customers and deliver the best service possible to make sure they are satisfied with our care

ACADEMIC PROJECT EXPERIENCE

Development Research: AXON, Real Estate Markets and Investments

March 2025

- Analyzed the trade-offs between market-rate and Section 8 rental strategies, highlighting differences in rent potential, turnover, and collection risks
- Created a comparative chart of HUD rent ceilings vs. market-rate rents across ZIP codes to aid investor decision-making
- Evaluated financial sustainability through potential subsidies such as government grants, tax incentives, and private investment partnerships

ORGANIZATION EXPERIENCE

Chi Phi Fraternity

January 2022 – May 2023

- Coordinated and executed 5+ alumni and founder networking events, enhancing organizational visibility and community engagement
- Led the organization of 2+ philanthropic events annually, including blood drives and food packaging initiatives

ORGANIZATIONS

Real Estate Club, UT Dallas

August 2023 – Present

Association of Latino Professionals for America, UT Dallas

August 2023 – Present

Intramural Soccer, UT Dallas

May 2022 – Present

ADDITIONAL INFORMATION

Technical: MS Office, Tableau, C++, Shopify, Canva

Skills: UTD ARGUS Certification, Communication Skills, Customer Service, Cash Management

Languages: Native in Spanish

Eligibility: US Citizen, eligible to work in the US for internships and full time with no restrictions

Hobbies: Wellness and health, soccer, carne asada master

Moosa Syed

Austin, TX, 78739; 7373000768; msyed2005@gmail.com

<https://www.linkedin.com/in/moosaisyed>

EDUCATION

The University of Texas at Dallas

Dec 2026

Bachelor of Science, Finance

GPA 4.0

Relevant Coursework: Intro to Financial Modeling, Quantitative Business Analysis, Investment Management

Honors: Dean's List (All Semesters)

WORK EXPERIENCE

Apr 2024 – Aug 2024

University of Texas at Dallas, Artificial Intelligence Training

- Collaborated on the development of AI-driven emotional recognition systems, contributing to model refinement through sentiment analysis and data annotation.
- Leveraged data analysis and pattern recognition skills applicable to market research in real estate investments.
- Enhanced AI model performance through precise data annotation and collaborative quality assurance efforts.

COMPETITION EXPERIENCE

Jane Street Real-Time Market Data Forecasting

Dec 2024

- Built predictive financial models using Python and Excel, analyzing real-world market data.
- Explored market behavior patterns and statistical anomalies to better understand financial market fluctuations.
- Collaborated with a team to create a forecasting model optimizing for accuracy and responsiveness to real-time data shifts.

LSEG (Refinitiv) Case Competition

Oct 2023

- Coordinated team efforts to complete a high-quality report within a limited timeframe.
- Quickly learned and applied LSEG Workspace Terminal to research financial data regarding multiple IPOs of several companies.
- Organized findings from research into a report utilizing Microsoft Word.

Investopedia Stock Trading Competition, 1st place

May 2023

- Achieved a portfolio growth of 176%, increasing an initial \$100K investment to \$276K in a simulated trading competition using real market data over a three-month period.
- Outperformed 50 competitors, with the second-place finisher reaching \$125k.

PROFESSIONAL ORGANIZATIONS

Professional Program in Finance (PPF)

- A highly selective, interview-based program for top finance students focusing on advanced financial analysis, networking, and career development. Participated in exclusive speaker events, case study workshops, and industry networking sessions.

Real Estate Club

- Networked with professionals in the commercial real estate industry and attended speaker events by university alumni and local business owners.

Organizations: UTD Professional Program in Finance, Financial Leadership Association, Real Estate Club, Debate, Student Leadership.

CERTIFICATIONS

Bloomberg Finance Fundamentals, Bloomberg Market Concepts, Bloomberg Environmental Social Governance, Breaking into Wall Street Financial Modeling (Work in Progress).

ADDITIONAL INFORMATION

Technical Skills: Financial Modeling (Excel), Bloomberg Terminal, Market Research, Data Analysis, RStudio

Languages: English, Urdu, Hindi

Eligibility: US Citizen, Eligible to work in the US for internships and full time with no restrictions.

Brian Vu

(512)767-8907 | brianvu2002@gmail.com | <https://www.linkedin.com/in/brianvu02/>

EDUCATION

The University of Texas at Dallas

Bachelor of Arts in Finance

Dallas, TX

Expected December 2025

GPA: 3.9

Relevant Coursework: Corporate Finance, Valuation, Financial Modeling, Data Analytics, Accounting, Risk Analysis

EXPERIENCE

Project Destined (JLL)

Financial Analyst Intern

Dallas, TX

September 2023 – November 2023

- Evaluated a live real estate deal involving the sale and development of a \$25M residential asset
- Built a 5-year cash flow projections and sensitivity analysis based on various growth rates, hold periods, and exit cap rates to accurately value a \$25M real estate deal
- Prepared and presented a 15-minute presentation to real estate professionals from Northmarq, Blue Crane, JLL, and other real estate firms
- Received 60+ hours of training on real estate fundamentals, property valuation, deal financing, financial modeling, and market research

Brookfield Hospice

Volunteer

Austin, TX

September 2019 – August 2023

- Coordinated with the volunteer coordinator, staff, and patients to ensure 100% of healthcare requirements were met timely and correctly
- Increased patient satisfaction and comfort by 10% by continuously visiting, writing, and speaking with patients
- Filed timely and necessary reports about patient wellbeing
- Displayed adaptability through working varied schedules and assisting many patients with different needs and conditions

Amazon

Fulfillment Center Associate

Austin, TX

May 2022 – August 2022

- Coordinated with coworkers and management ensuring that each operating area was running at 100% capacity
- Collaborated effectively with coworkers and management to ensure that 100% of orders were fulfilled correctly
- Exceeded Amazon's work standard in multiple sectors by 10-15% each day leading to increased order fulfillment

LEADERSHIP & EXTRACURRICULAR ACTIVITIES

Social Entrepreneurship

Member, Rebuilding Together North Texas

Dallas, TX

August 2024 – December 2024

- Collaborated with Rebuilding Together North Texas to develop a strategic road map to aid revenue generation and business development
- Researched and created a repository containing tens of potential government, corporate, and foundation grants
- Developed a road map and strategy for organization fundraising during North Texas Giving Days

Financial Leadership Association

Member

Dallas, TX

September 2023 – Present

- Attended networking events and workshops provided by professionals from various financial sectors and firms
- Competed in a securities analysis competition gaining practical experience valuing stocks and presenting stock pitches
- Applied various valuation strategies and forecasted financial statements to create stock pitches and analyze market risks

SKILLS & CERTIFICATIONS

Skills: Microsoft Office (Excel, Word, & PowerPoint), Public speaking, Finance, Communication, Research, Analytics, Leadership, Financial Modeling

Certifications: Project Destined Commercial Real Estate Fundamentals Certification, Project Destined Real Estate Financial Modeling Certification



Herbert D. Weitzman
Institute for Real Estate

REAL ESTATE INVESTMENTS

Internship

SPRING 2025

Murtaza Abuzhar

Richardson, Texas, 75080

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<https://www.linkedin.com/in/murtazamariwala2780/>

EDUCATION

The University of Texas at Dallas

Master of Science, Finance

Dean's Excellence Scholarship

Aug 2026

SZABIST

Bachelor of Business Administration, Finance & Marketing

Jun 2023

WORK & LEADERSHIP EXPERIENCE

Alibaba Group

Sep 2023 – May 2024

Regional Finance Program Analyst

- Recognized by the Global CFO leading a 30-day project to standardize 850 finance manuals across 5 countries using Excel macros, reducing compliance risks by 80% and enabling seamless M&A integration.
- Optimized financial integrations by developing SQL-based dashboards and Power BI reports across Alibaba Group's operations in five countries, reducing process cycle times by one-third through strategic reporting and analysis enhancements, directly supporting cross-border deal execution.
- Conducted in-depth research on industry best practices and developed six business scenarios in Excel to enhance financial system robustness, optimizing key processes and reducing reporting errors, and driving 15% YoY revenue increase.
- Led onboarding for local finance teams across 5 countries, providing comprehensive UAT support and financial flow mapping using Figma, resulting in 30% faster integration and 100% compliance.
- Automated Retail Payments and ASC Payouts processes using Python and SQL, cutting processing time by 20% and reducing errors by 50%.

Regional Finance Intern

Aug 2023 – Sep 2023

- Conducted in-depth analysis of sellers' monetary data using Excel, resolving over \$200,000 in long-standing payment issues and closing fraud cases-significantly boosting seller trust and financial integrity.
- Generated monthly inventory aging reports that highlighted stock levels and slow-moving items using Excel spreadsheets, enabling strategic planning that reduced excess inventory by over PKR1.2 million, effectively lowering carrying costs.

Burhani Bakery

Feb 2023 – Jul 2023

Director

- Led \$500K Expansion, opened a factory and 2 warehouses, increasing annual revenue by 27% (\$83K YoY growth) and capturing 10% market share in competitive regions.
- Leveraged descriptive analysis to forecast inventory demand, optimize resource allocation, and reduce operational overhead, facilitating seamless workflow and sustainable growth in a competitive retail environment.

Jafferjees

Jul 2022 – Jan 2023

Finance Intern

- Enhanced financial reporting reliability by meticulously analyzing and reconciling 120 monthly statement entries using Excel, successfully resolving discrepancies to ensure accuracy in fiscal data.
- Streamlined workflows, saving two hours daily for a five-person team (20% productivity boost).

SKILLS, ACTIVITIES & INTERESTS

Languages: Fluent in English, Urdu, Hindi, and Gujarati; proficient in Spanish

Technical Skills: Python (Pandas, NumPy), R (ggplot2, dplyr), SQL, Power BI, Advanced Excel (VBA), DCF/LBO Valuation, Bloomberg Terminal, Pitchbook, Capital IQ, EViews, Tableau, Microsoft Office Suite, Figma, Canva

Activities: Graduate Finance Management Council and Finance Leadership Association, UT Dallas

Ali Azim

Westlake, TX, 76262; 817-908-8325; Ali.azim511@gmail.com

<https://www.linkedin.com/in/ali-azim-50ab59293/>

EDUCATION

The University of Texas at Dallas

Bachelor of Science in Finance and Real Estate Concentration, Minor: Creative Writing

May 2028

GPA 3.91

PROFESSIONAL EXPERIENCE

Banyan Court Capital, Southlake, TX 76092

June 2024 - August 2024

Financial Analyst Intern

- Developed and enhanced decks to present to investors to raise equity for senior housing projects after obtaining an 82% loan-to-cost ratio to finance the project using Microsoft PowerPoint.
- Improved tax record-keeping efficiency with Microsoft Excel, resulting in a 50% reduction in time for documentation tasks.
- Scheduled and accompanied prospective insulation contractors for property showings, securing quotes up to \$25,000.
- Implemented Microsoft Word and Excel to demonstrate the ability to prepare bylaws to help establish a non-profit company with an HOA Committee, with the percentage of undivided interests distributed equally 20% for five units to ensure fair voting power.
- Streamlined invoice payment by analyzing the cost of procurement of supplies and highlighted the ability to resolve disputes, saving \$350,000 in costs.

ACADEMIC PROJECT EXPERIENCE

Professional Skills in an AI-Dominant Workplace, Professional Communication

October 2024 - November 2024

- Led a team to develop an 8-slide deck elaborating on the impact of AI on professional skills, utilizing 100% of the design skills needed to complete the presentation.
- Researched the significant layoffs in eBay, cutting its full-time workforce by 9%.
- Demonstrated ability to integrate six sources to develop a multifaceted presentation, resulting in 100% effective communication.

ORGANIZATION EXPERIENCE

MODEL UN, Westlake Academy, Westlake, TX, President

January 2023 - May 2024

- Planned and handled over 50 meetings and helped members understand delegates' perspectives on the world stage, resulting in 100% commitment among group members.
- Organized three weekly debates to practice political discourse by instructing members to role-play as delegates from different countries, ensuring 100% group participation.
- Prioritized student success by excelling in organization, planning, delegation, and collaboration among group members, ensuring 100% group participation.
- Assigned two weekly research tasks for members to understand the current political issues and analyze the causes and consequences of conflict, ensuring 100% group accountability.

ADDITIONAL INFORMATION

Skills: Microsoft PowerPoint, Microsoft Excel, Market Analysis.

Eligibility: US Citizen, Eligible to work in the US for internships and full time with no restrictions

Aman Balam

469-389-9898 | amanbalam2020@gmail.com | linkedin.com/in/aman | github.com/aman

EDUCATION

THE UNIVERSITY of TEXAS at DALLAS

Bachelor of Science in Computer Science

Richardson, TX

Expected May 2026

Academic Distinctions:

Collegium V Scholar (4.0 GPA), Hobson Wildenthal Honors College

Activities:

Kappa Theta Pi (KTP), Code Burners, UTD Association for Computing Machinery (ACM)

SKILLS

Languages: Java, Python, C++, JavaScript, HTML/CSS

Frameworks: React, Node.js, Flask

Developer Tools: Git, VS Code, PyCharm, IntelliJ, Linux/Unix/Bash/PowerShell, Git/GitHub, Figma

Libraries: pandas, NumPy, Matplotlib, Streamlit, SciKitLearn

WORK EXPERIENCE

Monitor Dashboard UTDesign-EPICS

Jan 2025 – May 2025

Embedded Systems Developer (Raspberry Pi)

Richardson, TX

- Developed and deployed system scripts to automate application startup and operation on Raspberry Pi devices
- Configured Raspberry Pi OS and services to ensure reliable boot-time execution and persistent application functionality
- Tailored and optimized the application to run efficiently within Raspberry Pi hardware constraints

Business Development and Technology Intern

May 2023 – September 2023

Jetson

Remote

- Successfully tested beta features of the mobile app, resulting in zero reported bugs in the live version
- Played a key role in enhancing the app, boosting daily engagement by 5% and day one retention by 9%
- Developed and presented the future mobile app roadmap with Figma to company executives
- Developed prototype with plans for future integration
- Won 3rd place out of 200+ participants, with plans for its future integration

Chief Operating Officer

May 2022 – April 2024

Illuminate Business

Remote

- Led and Managed Multiple Teams and created project ideas and fundraised for the organization
- Recruited and hired new employees, Managed the hiring, onboarding, and training of new employees
- Created a more consistent hiring process that resulted in a 10% increase in employee retention rates and a 20% increase in applicants

PROJECTS

TarkAI — [GitHub](#)

April 2025

- Designed a Generative AI app to answer user queries over complex PDFs, targeting dense annual reports
- Integrated LangChain for document chunking/embeddings and FAISS for vector similarity search
- Parsed structured PDFs with PDFUtil and extracted text from scanned/image PDFs using Tesseract OCR
- Built a production-ready Streamlit interface with citation, confidence scoring, and multi-PDF support
- Extended solution to specialized domains: education and finance
- Won Second Place at HackAI-2025 LTIMindtree track

Fuelicient — [GitHub](#)

November 2024

- Developed a Web Application to model and visualize fuel-efficiency data and calculations
- Utilized Python for backend processing, Streamlit for interactive UI, and Pinata API for decentralized storage of fuel efficiency data
- Implemented Firebase for user authentication and secure settings storage
- Used Matplotlib, NumPy, and Pandas for data visualization and analysis
- Won First Place at HackUTD-2024 Toyota Track

Fraud Finder — [Project Site](#)

May 2024

- Created a Final Project in Python to track Insurance Fraud across Hospitals and analyzed data to accurately predict Insurance Fraud across Different Scenarios
- Regression model created with Python trained on datasets
- Implemented continuous delivery using TravisCI to build the plugin upon new releases

Nisha Bhaidani

Richardson, Texas, 75080; (979)-739-4397; nishabhaidani545@gmail.com | [LinkedIn: linkedin.com/in/nishabhaidani](https://www.linkedin.com/in/nishabhaidani)

EDUCATION

The University of Texas at Dallas; Bachelor of Science, Finance & Business Administration

December 2025

PROFESSIONAL EXPERIENCE

Dallas Mavericks, Dallas, Texas

October 2024 – May 2025

Business Operations Intern

- Prepared detailed reports on team operations and business activities to assist in decision-making.
- Facilitated communication between departments to ensure smooth execution of game-day operations and initiatives.
- Conducted research on industry trends to provide actionable insights for operational improvements.

Charles Schwab, Austin, Texas

June 2024 – August 2024

Retirement Business Services Intern

- Assisted in designing a client communication strategy, increasing engagement and reducing queries by 15%.
- Monitored and reported on key performance metrics for retirement accounts, providing actionable feedback to optimize account management practices.
- Analyzed client data and generated insights that aided in developing personalized retirement planning solutions and improved client satisfaction.

Frost Bank, Dallas, Texas

Bank Teller

March 2023 – December 2023

- Provided exceptional customer service by addressing inquiries, resolving customer issues, and offering personalized financial advice.
- Conducted routine account maintenance, including updating account information and assisting with account openings and closings.
- Promoted bank products and services to customers, resulting in increased sales and enhanced client relationships.

Chick-fil-A, College Station, Texas

Team Member

August 2020 – August 2022

- Collaborated with team members to complete tasks efficiently during peak hours, ensuring quick service and minimizing wait times.
- Operated cash registers and processed transactions accurately, maintaining balanced cash drawers and ensuring correct change.
- Assisted with inventory management, including ordering necessary items to support operational needs.

VOLUNTEER EXPERIENCE

UT Dallas Ismaili Muslim Student Association

Finance Chair

January 2024–Present

- Coordinated with the board to prepare quarterly fiscal reports, facilitating budget planning and decision-making.

Early Childhood Development Center

Finance Lead

January 2024–Present

- Oversaw the development and management of the center's budget, ensuring the growth of the childhood program.

ADDITIONAL INFORMATION

- *Skills:* Microsoft Excel, Microsoft PowerPoint, Microsoft Word

EDUCATION**The University of Texas at Dallas – Jindal School of Management***Bachelor of Science in Finance; Computer Science Minor***Richardson, TX***Class of 2026*

- Cumulative GPA: 3.99/4.0; Major GPA: 4.0/4.0
- Honors: Professional Program in Finance 9, AES, Dean's List
- Extracurriculars: Financial Leadership Association, Comet Cupboard

Coursework: Business Valuation, Private Equity, Macroeconomics and Financial Markets, Financial Info and Analysis, Financial Management, Investment Management, Business Finance, Financial Modeling, Financial Accounting, Management Accounting

Skills: Financial Modeling and Valuation, Financial Reporting, Capital Budgeting, Forecasting, Scenario and Sensitivity Analysis, Data Analysis, Java, Python, Tableau, SQL, Cross-Functional Collaboration, Adaptable, Problem Solving

ACADEMIC PROJECTS AND LEADERSHIP EXPERIENCE**Financial Leadership Association****Richardson, TX***Consultant*

- Conducted risk assessment and financial modeling to provide strategic recommendations that projected a 20% performance improvement over 5 years for a luxury hotel chain based on a 6.5% CAGR
- Led PR and cybersecurity communication efforts post-data breach, restoring customer confidence and enhancing brand reputation through transparency and security improvements
- Executed due diligence by analyzing financial statements, identifying key valuation drivers, and assessing potential acquisition risks

Financial Leadership Association**Richardson, TX***Financial Analyst*

- Developed and analyzed income statements, balance sheets, and cash flow statements to create financial projections for Walt Disney, producing detailed reports, a three-statement model, and a DCF model, achieving a 95% accuracy rating
- Placed in the top 15 of a highly competitive Security Analysis Competition through strong team collaboration
- Co-developed investment presentation that received positive feedback from judges and peers for clarity, depth of research, and actionable insights

HackUTD**Richardson, TX***Finance Coordinator**Feb 2025 – Present*

- Manage and allocate a budget of \$100,000+ for HackUTD, the largest university hackathon in the U.S.
- Utilize Google Suite to streamline transactions and reconcile expenses weekly, ensuring adherence to budgetary constraints
- Coordinate financial risk assessments to optimize resource distribution and mitigate potential funding shortfalls

CYC**Richardson, TX***Consultant**Feb 2025 – Present*

- Conduct weekly client meetings to present research on funding opportunities, grant applications, and market expansion strategies
- Identify and reach out to potential sponsors and grant providers, increasing funding by 35%
- Devise and implement a marketing strategy to boost client engagement by 25%

Fintech Club**Richardson, TX***Executive Team Competition Officer**Sep 2024 – Present*

- Contributed to the organization of a large-scale hackathon attracting over 120 participants by overseeing event logistics, streamlining competition details, and enhancing team collaboration
- Produced promotional materials using Canva to increase hackathon participation by 10% in 1 month
- Strategize and execute sponsor outreach strategies, securing partnerships and funding up to \$3,000 to support hackathon growth

WORK EXPERIENCE**University of Texas at Dallas****Richardson, TX***Student Assistant**Sep 2024 – Present*

- Process customer transactions, including membership purchases, event registrations, and equipment rentals, ensuring accuracy and efficiency
- Provide high-quality customer service by addressing inquiries, resolving payment issues, and coordinating facility access for **100+ patrons daily**

ADDITIONAL INFORMATION

Awards: HackUTD Goldman Sachs 3rd Place Winner, HackUNT overall 2nd Place Winner

Languages: English (Native), Telugu (Fluent), French (Novice)

Certifications: Completed Bloomberg Certification Program, Microsoft Excel and Word

Interests: Working out, Soccer, Running, Volunteering

Siu Yee Chan (Chris)

Dallas, Texas, 75248; +1 (587) 578-9038; chrischansy@gmail.com
www.linkedin.com/in/siuyeechan

EDUCATION

The University of Texas at Dallas

December 2025 (Expected)

Master of Science, Supply Chain Management
Cumulative GPA: 3.75

Southern Alberta Institute of Technology, Canada

June 2023

Diploma in Business Administration, Automotive Management
Overall GPA: 3.89

BUSINESS EXPERIENCE

Bank of China (Hong Kong) Limited, Hong Kong

November 2017 – July 2021

Business Strategy Manager

- Generated and reviewed leasing agreements, managing and maintaining the agreements with 100% completion rate and strict adherence to deadlines
- Identified areas for improvement and developed strategic action plans for the team, driving a 3-5% annual increase in the Bank's number of locations for the branch offices and ATM sites
- Facilitated lease negotiation and achieved 10-15% rental reduction for the renewal leases from the Landlords
- Conducted budget planning and prepared strategic plans to drive a 10% increase in revenue growth
- Coordinated the renovation works, takeover and handover of premises
- Modified operational procedures and implemented necessary amendments to optimize performance

Industrial and Commercial Bank of China Asia Limited, Hong Kong

November 2015 – November 2017

Deputy Manager

- Conducted annual budgeting to achieve a 15% increase in rental revenue
- Modified operational procedures annually to maintain a 100% completion rate
- Generated and reviewed contracts with a 100% completion rate, consistently meeting deadlines

Link Asset Management Limited, Hong Kong

April 2010 – November 2015

Senior Leasing Officer

- Negotiated new leases and rental renewals with tenants, maintaining a high client retention rate of over 70%
- Planned and implemented leasing strategies, resulting in a 10% increase in profitability
- Conducted market analysis to boost the occupancy rate by 10%

ACADEMIC PROJECT

Automotive Management, South Alberta Institute of Technology, Canada

January 2023 – April 2023

- Proposed solutions to Porsche Centre Calgary to increase its annual revenue by 50%
- Researched and analyzed sales strategies of the top 10 car dealership representing 70% of Calgary's market share
- Completed a 32-page analysis report with recommendations for achieving 50% revenue growth at Porsche Centre Calgary

ORGANIZATIONS

Real Estate Club, UT Dallas

August 2024 – Present

Phi Thetakappa Honor Society

May 2022 – Present

ADDITIONAL INFORMATION

Skills: Microsoft office applications (Excel, Word, PowerPoint, Outlook), Yardi and PBS

Languages: English, Cantonese and Mandarin

Eligibility: VISA, Eligible to work in the US for internships and full time for up to 36 months

Thomas Crawford

Richardson, TX 75080

crawfordthomasb@gmail.com | 816.328.1773 | www.linkedin.com/in/thomascrawfordb

EDUCATION

University of Texas at Dallas, Jindal School of Management - Cumulative GPA: 3.978

Richardson, Texas

Major: Bachelor of Science, Finance

Concentration: Real Estate

Expected Graduation: May 2027

Honors/Awards: Dean's list (Fall 2023 – Fall 2024), Summa Cum Laude (Spring 2022)

EXPERIENCE

Weitzman

Richardson, TX

Intern

Sep 2024 – Dec 2024

- Contributed to an industry-leading survey of commercial properties in the DFW area by conducting on-site assessments, creating detailed site plans, and documenting key data, including tenant information and square footage.
- Exceeded quota of surveying 25 retail properties by over 500%
- Generated leads for the broker team by studying properties for signs of neglect, absent management, and ineffective brokerage team

Zach Pruitt State Farm

Van, TX

Risk Advisor

Feb 2023 – Mar 2024

- Performed extensive risk analysis to help clients understand and mitigate potential risks on investment properties, increasing policies sold to income-generating assets to increase by ~30% since joining the salesforce
- Exceeded sales goals consistently, issuing over 110 property, casualty, and life policies monthly
- Led initiative to redesign presale process that increased transfer rate by over 300% and whole office monthly premiums by 17%

Dairy Queen of East Texas

Van, TX

Store Manager

Aug 2021 – Apr 2023

- Oversaw staff hiring, training, scheduling, and performance evaluations to maintain a skilled workforce
- Identified key community leaders to target large orders, leading to a 1200% increase in purchases over \$200 placed and significantly raising the store's revenue to hit its target of \$1.2 million
- Utilized waste and labor management strategies to keep food and labor costs 2%-4% under the target threshold of 51%

LEADERSHIP & PROFESSIONAL DEVELOPMENT

Professional Program in Finance

Richardson, TX

Member

May 2024 - Present

- Selected for a prestigious cohort to cultivate high-level technical and professional abilities, aligned with UTD's mission to promote top finance talent.
- Achieved 2nd place out of 200 participants in a consulting case competition by creating a detailed solution and expansion plan with supporting financial models and industry insights and presenting them to a panel of industry experts

Financial Leadership Council

Richardson, TX

Director of Social Events

May 2024 – Present

- Lead a team of 20 students to host social events for the Director of The Undergraduate Finance Program to provide networking and recreation opportunities to B.S. Finance students, further amplifying the close-knit community
- Partake in tabling and advertising events, resulting in rapid growth of the social media accounts and community engagement

Real Estate Club

Richardson, TX

Executive Vice President

Aug 2024 – Present

- Organize 3 alumni and 6 student events a semester, including happy hours, charity drives, networking practice, and guest lectures while managing logistics, adhering to budget constraints, and ensuring a smooth execution with a positive outcome
- Lead a small team to efficiently run the largest student organization on campus with over 1,300 members
- Supported recruitment efforts, achieving 300+ new members in a semester and driving a 40%+ growth in social media engagement

ADDITIONAL

Skills: Excel, Word, PowerPoint, Argus, Pro-Forma Modeling, Cash Flow Modeling, CRE Market Research

Interests: Real estate investment analysis, asset management, fitness, 90's country music

Licenses: TDI: (General Line's Life and Health, General Lines Property and Casualty)

Certifications: UTD Argus Certification, Breaking into CRE Advanced Pro-Forma Modeling, Breaking into Wallstreet

Eligibility: US Citizen, Eligible to work in the US for internships and full time with no restrictions

Mark Gabbert

7105 Clemson Drive, Dallas, TX 75214

Markgabbert877@gmail.com | 972.742.2782 | www.linkedin.com/in/markcarrollgabbert

EDUCATION

The University of Texas at Dallas - Cumulative GPA: 3.88

Richardson, Texas

Major: Bachelor of Science, Finance

Expected Graduation: May 2026

Scholarships: Comet Transfer Scholarship

Relevant Coursework: Business Communication, Business Finance, Financial Accounting, Managerial Accounting, Macroeconomics, Microeconomics, Statistics

ACADEMIC PROJECTS

Tableau Project: Downtown Office Supply

Student Project, Information Technology for Business

August 2024 – Present

- Analyzed a dataset of over 5,000 sales transactions to identify trends and improve business performance
- Developed dashboards that reduced reporting time by 40%, providing quick access to metrics like monthly sales growth, top-selling products, and customer demographics
- Delivered insights that highlighted a 15% increase in product category performance, aiding in strategic inventory decisions
- Enhanced user engagement through interactive visualizations, resulting in a 25% improvement in data accessibility for team members

3-Statement Financial Model

Student Project, Financial Accounting

January 2022 – May 2022

- Constructed a 3-statement model from 25+ journal entries, integrating an income statement, balance sheet, and cash flow statement
- Reconciled \$50,000+ in assets and liabilities across trial balances, ensuring a 100% match for accuracy in financial reports
- Conducted adjustments and closing entries, reducing discrepancies by 20% and verifying financial accuracy in post-closing trial balance

EXPERIENCE

Lounge Here

Dallas, Texas

Server

May 2021 – November 2023

- Coordinated with the front and back of house providing friendly and attentive service to guests, addressing their needs and resolving issues promptly
- Contributed to increased customer satisfaction by providing effective problem-solving resolution training 5+ employees over a 2-year period
- Effectively upsold menu items and promotions, contributing to increased sales and revenue by 3%

Bloomberg Investment Incubator

Vice President

January 2022 – May 2023

- Recruited 10+ students to join, competing and participating in a fictitious \$1 million-dollar investment competitions using a Bloomberg terminal
- Organized a security analysis workshops focusing on the how to find the fundamentals of a company on Bloomberg
- Forecasted Discounted Cashflows for stocks to find the value of shares that exceeds the share price by 25%
- Analyzed 50+ stocks with a return on invested capital of over 15%

OTHER SKILLS & INTERESTS

Computer: Microsoft Applications (Excel, Word, PowerPoint & Outlook), Bloomberg Terminal, Tableau

Interests: Financial Markets, Emerging Technology, Weightlifting

Anish Goli

anish.goli28@gmail.com | 469.247.4889 | www.linkedin/in/anish-goli/

EDUCATION

The University of Texas at Dallas, Naveen Jindal School of Management

Cumulative GPA: 3.72

Major: Bachelor of Science, Finance

May 2027

Minor: Computer Information Systems (CIS)

Scholarships: Academic Excellence Scholarship, Key Club Presidents Scholarship

Relevant Coursework: Financial Accounting 2301, Managerial Accounting 2302, Finance 3320, Quantitative Business Analysis 3333, Information Technology 3300

EXPERIENCE

Sumrock Apartment Investment Mastery

Dallas, TX

Real Estate Evaluation Intern

May 2024-August 2024

- Assisted in structuring real estate investment opportunities by analyzing syndicated loan structures, underwriting criteria, and capital stack allocations for multi-family properties (20 to 250 units)
- Conducted financial statement analysis and market research on Class A to C multi-family properties across the Dallas-Fort Worth (DFW) area, identifying distressed assets and potential acquisitions.
- Coordinated valuable connections with independent property management firms, legal consultancies, and energy service providers, facilitating seamless collaboration for the daily maintenance needs of multi-family properties

Vector Marketing

Plano, TX

Sales Associate

June 2023 – August 2023

- Initiated a commitment to professional development by immersing myself in studying effective marketing and sales techniques tailored for in-person, public, or corporate events
- Targeted an untapped customer base, resulting in the sale of merchandise totaling \$30K at a wide range of public and corporate events, consistently meeting or exceeding revenue targets
- Initiated mutually beneficial relationships with partner companies, laying the groundwork for future collaborative ventures and expanding the organization's network within the industry

Gruham Holdings

Allen, TX

Investor Relations Intern

December 2022– May 2023

- Assisted in preparing investment memorandums and presentations for accredited investors, detailing key financial metrics, market trends, and asset performance projections.
- Pioneered the launch of a weekly newsletter tailored for 60+ accredited investors, providing valuable management updates and insights to enhance investor relations and transparency

LEADERSHIP & PROFESSIONAL DEVELOPMENT

Delta Epsilon Psi

Dallas, TX

Treasurer

May 2024– Present

- Organized and lead fundraising efforts equaling \$1400 to support Juvenile Diabetes Research Foundation (JDRF) as 501(c)3
- Monitored and recorded all financial transactions, including dues collection, expenses, and reimbursements, to ensure accurate and transparent financial records.

Allen Key Club

Allen, TX

President

August 2021 – May 2023

- Facilitated fundraising efforts, garnering \$50K in collaboration with both school and external organizations, meeting the annual operating budget requirements for volunteer events.
- Spearheaded a bi-annual event in partnership with "Kids Against Hunger," resulting in the provision of 18K meals to benefit the people of Eastern Honduras
- Attained international recognition for the impactful "Angel League" initiative, dedicated to providing special needs students in the Dallas-Fort Worth (DFW) area with access to softball opportunities.

OTHER SKILLS & INTERESTS

Computer: MS Excel, MS Power Point, MS Access, MS Word Tableau, SQL, Java

Language: Fluent in Telugu, Spanish

Interests: Basketball, Music, Table Tennis

Work Eligibility: Eligible to work in the U.S. with no restrictions

Vasu Gupta

469-363-9771 | uaevasu10u@gmail.com | Dallas, TX | [linkedin.com/in/vasu---gupta](https://www.linkedin.com/in/vasu---gupta)

EDUCATION

The University of Texas at Dallas, TX

Dec 2027

Bachelor of Science, Finance

Davidson Honors Management Program, AES Scholar

- GPA: **3.93**, Dean's List
- UTD Real Estate Club, Financial Leadership Association (FLA), Association of Supply Chain Management (ASCM)
- Completed ARGUS Workshop

Relevant Coursework: Financial Accounting, Business Communication, Statistics, College Calculus, IT for business.

EXPERIENCE

Joyalukkas

Aug 2022- Aug2022

Finance Intern- Head Office

- Supported internal business groups by assisting department heads in critical financial functions.
- Utilized in house Management System to efficiently book and tag inventory, improving accuracy and accountability in asset management.
- Delivered a presentation on global accounting frauds to the Group CFO, showcasing analytical and communication skills.
- Managed large datasets by updating and maintaining documentation like invoicing records and internal resources.

LEADERSHIP & COMMUNITY INVOLVEMENT

Emirates Environmental Group, Dubai, UAE

Jan 2023 – Dec 2023

Student Volunteer

- Collected over 300 pounds of paper for recycling single handedly helping local stores in optimizing their waste management processes.

India's International Movement to United Nations, Dubai, UAE

Jul 2021 – Feb 2022

Secretariat

- Managed a team of 5 Campus Ambassadors, ensuring effective coordination.
- Recruited ambassadors and secured 10+ delegates for the MUN conference.
- Scheduled 15+ meetings between prospective sponsors and directors.
- Updated internal records, gaining experience in data management

SKILLS

Technical /Computer Skills: Microsoft Office Suite (Word, PowerPoint and Excel), ARGUS Enterprise, Basic QuickBooks.

Languages: Fluent in English and Hindi.

Eligibility: US Permanent Resident, Eligible in the US for internships & full time – no restrictions

Adrian John Jacobparayil
Cell phone: (972) 971-7061
Email: ajacobparayil@gmail.com

EDUCATION

Master's in Business Administration
Concentration: Real Estate, Healthcare Management
University of Texas at Dallas
2024-2025

Bachelor of Science in Psychology, Magna cum Laude
University of Texas at Dallas
Class of 2018

PROFESSIONAL EXPERIENCES

Center for Depression Research & Clinical Care **July 2018-March 2019**
University of Texas Southwestern
Director: Madhukar Trivedi, MD
Clinical Data Specialist:

- Coordinated participant schedules, conducted follow-ups, and collaborated with teams to enhance recruitment and retention efforts while streamlining operations.
- Managed data entry and reporting systems, ensuring accuracy and compliance with Institutional Review Board standards for regulatory approval.
- Developed and implemented a training manual for phone screening, consolidating key strategies to improve efficiency and support team consistency.

Jacob Pediatrics PLLC **November 2016 to 2018**
Irving, TX
Worked under Dr. Anita Jacob, DNP
Administrative Assistant

- Prepared and managed patient reports using EPIC, coordinating preventive care visits and specialist referrals to optimize patient care workflows.
- Corrected and updated errors in patient and billing databases, ensuring accuracy and compliance with administrative standards.
- Simplified reporting processes and maintained high-quality data integrity to support operational efficiency.

PROFESSIONAL MEMBERSHIPS

Member, American Psychiatric Association	August 2020-2023
Vice-President, TTUHSC Psychiatry Club	March 2020 – March 2021
Member, Texas Medical Association	July 2019-2023
Member, American Medical Association	July 2019-2023

HONORS AND AWARDS

UT Dallas Dean's List	Spring 2016
Inducted into The National Society of Leadership and Success	August 2016

Joshua Joseph

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EDUCATION

The University of Texas at Dallas

Bachelor of Science, Finance; Minor in Information Systems and Technology

Davidson Management Honors Program

December 2025

GPA 3.63

PROFESSIONAL EXPERIENCE

Home Partners of America-Plano, Texas

May 2024 – October 2024

Financial Planning & Analysis Intern

- **Improved forecasting accuracy by 10%**, reducing budgeting errors, and **saving \$500K annually** through advanced financial modeling
- **Increased cash flow precision by 15%**, optimizing liquidity planning and **saving ~\$250K in reserves**
- **Identified cost-saving trends**, cutting operational expenses **by ~\$100K** through data analysis on **100+ property reports**
- **Reduced budget variances**, strengthening financial controls and preventing **\$200K in deviations** with enhanced variance analysis
- **Streamlined financial reporting**, improving decision-making efficiency and reducing manual work hours, **saving ~\$50K in labor costs**

Fidelity Investments-Westlake, Texas

June 2023– August 2023

Client Service Intern

- **Increased efficiency by 30%**, saving **\$150K in labor costs** through **financial modeling improvements** in Excel
- **Achieved 100% customer satisfaction**, retaining **\$1M+ in client assets** by resolving over **85% of 181+ client issues**
- **Reduced processing errors**, improving workflows and **saving ~\$50K annually** in operational costs
- Streamlined client onboarding, reducing account setup time by **20%**, enhancing service speed and **improving retention**

Champions Mortgage-Sugar Land, Texas

May 2022– August 2022

Operations Intern

- **Boosted lead conversion by 30%**, generating approximately **\$200K in revenue** through targeted outreach
- **Streamlined data analysis**, reducing lending decision costs by **approximately \$100K**
- **Enhanced operational efficiency by 25%**, reducing labor and compliance expenses by roughly **\$75K**

LEADERSHIP EXPERIENCE

Fundraising Chairperson, Kappa Sigma

September 2022 – May 2023

- **Organized five fundraising events**, increasing funds raised by **510%**, **generating \$1,500 in a semester**
- **Expanded donor engagement**, improving alumni contributions and event participation

Vice President of Finance, UT Dallas Interfraternity Council

December 2023 – December 2024

- **Managed a \$3,500 budget per semester**, optimizing fund allocation and ensuring financial transparency
- **Implemented cost-saving measures**, improving financial efficiency across nine fraternities

Interfraternity Council President, UT Dallas Interfraternity Council

December 2024 – Present

- **Represented UT Dallas at AFLV Central Conference**, the largest Greek life conference in the U.S., enhancing university visibility and securing future leadership opportunities
- **Led executive operations for nine fraternities and 300+ members**, improving collaboration and financial planning

ORGANIZATIONS

Kappa Sigma, UT Dallas

September 2021 – Present

Financial Leadership Association, UT Dallas

September 2021 – Present

Interfraternity Council, UT Dallas

December 2023 – Present

Real Estate Club, UT Dallas

September 2024 – Present

ADDITIONAL INFORMATION

Tools: Microsoft Excel (Advanced), Capital IQ, Power BI, Tableau

Programming: SQL, Python for Finance

Finance: Financial Modeling, Financial Statement Analysis, Valuation Techniques, Risk Management, Portfolio Management & Asset Management

Languages: Conversational Spanish and Malayalam

Eligibility: US Citizen; authorized to work without restriction

Gabriela Montano

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EDUCATION

The University of Texas at Dallas

B.S. of Business Administration, Real Estate Investment Management

May 2027

Relevant Coursework: Business Finance, Real Estate Principles, Real Estate Markets & Investments

Organizations:

- ALPFA UTD (Association of Latino Professionals for America), Internal Affairs Director (2024-2025)
- UTD Real Estate Club, Elect Internal Affairs Board Member (Fall 2025)

Dallas College

May 2023

Associates of Business Administration, Major

PROFESSIONAL EXPERIENCE

Accenture, Dallas, TX Intern

June 2022 – August 2022

- Co-led the development and innovative design of eco-friendly energy products, delivering modern, sustainable solutions to complex technical and functional challenges.
- Led a project team to consolidate, refine, and finalize deliverables with 100% accuracy, ensuring a timely, organized, and high-quality execution.
- Selected from a competitive pool of interns to represent the Dallas Cohort nationally in the prestigious Learning to Lead Program.

Remote Learning Children's Aide

September 2020 – April 2021

- Provided a structured, engaging, and adaptive remote learning environment to support students' academic growth and development.
- Designed and implemented personalized, data-driven learning plans tailored to each student's unique needs, with a strong emphasis on improving areas of weakness.
- Ensured students attended virtual classes consistently, assisted with coursework completion, and provided individualized tutoring to reinforce key concepts and skills.

The Ferguson Center for Leadership Excellence (CLE) Program

November 2024 – Present

- Interacted directly with top real estate executives through live panels and webinars to gain actionable insights on industry trends, investment strategies, and market dynamics.
- Participated in one-on-one coaching sessions with certified professionals to identify strengths, set personal and professional goals, and realize potential.
- Expanded professional network by connecting with industry leaders and peers, enhancing knowledge of real estate finance, property development, and asset management.

EDUCATIONAL EXPERIENCE

Boeing Leadership & Market Analysis – BCOM Project, University of Texas at Dallas

January 2024– April 2024

- Conducted an in-depth analysis of Boeing's leadership approach, identifying five key strengths and weaknesses in Boeing's leadership approach and incorporated BCOM strategies
- Collaborated with team members to consolidate feedback and applied advanced editing skills in Microsoft Word to refine presentation slides and the final report, ensuring 98% accuracy and a professional, error-free submission
- Assessed 5+ key faults and strengths in Boeing's leadership approach and incorporated BCOM strategies, resulting in a 15% improvement in project assessment scores.

ADDITIONAL INFORMATION

Certificates: UT Dallas ARGUS Workshop

Eligibility: US Citizen Languages: Proficient in both English and Spanish with writing and verbal communication

MANUPREET REDDY NASRAPALLI

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www.linkedin.com/in/manupreet-reddy-nasrapalli

7421 Frankford Road, Dallas, TX, 75252

EDUCATION

The University of Texas, Dallas

Jan 2027

Master of Science, Management Science

Dean's Excellence Scholarship

Amity University, India

May 2024

BS in business administration & Marketing

3.2 GPA

Subjects: Marketing, CRM, MIS, Communication, Entrepreneurship, Supply Chain, Public Relations

CERTIFICATION

ARGUS workshop Cash Flow Analysis with UTD

PROFESSIONAL EXPERIENCE

Innovative Information Technology

HR Intern June 2023 – August 2023

- Conducted financial data analysis and maintained expense records of 22 employees to support operational efficiency.
- Assisted in compliance research and data management to align with industry best practices.
- Tracked and analysed payroll-related data to ensure cost control and budget adherence. (22 employees)
- Coordinated interview for 47 people and schedules and onboarding processes to improve recruitment efficiency.

ACADEMIC PROJECTS

ARGUS Financial Analysis Project (UTD)

- Conducted lease modelling and underwriting for commercial real estate properties.
- Analysed cash flow projections and investment returns using ARGUS Enterprise.
- Developed insights on property valuation and financial structuring to enhance portfolio performance.

A STUDY ON PRODUCT AND BRAND STRATEGY OF ZOMATO

- Product and Brand Analysis: Detailed product analysis, user experience, and competitive positioning to study key drivers of customer adoption and retention in Zomato.
- Strategy and Insight for Market Growth: Analysed the branding strategy adopted by Zomato, its partnerships, promotional campaigns, and tactics regarding market development; presented valuable insights related to brand differentiation and growth.

SKILLS

Stock Market Analysis, Real Estate Market Insights, Marketing, Sales, Digital Marketing

LANGUAGES

English, Hindi, Telugu

ADDITIONAL INFORMATION

Visa Status: US Citizen, Eligible to work in the US for internships and full time with no restrictions.

Andrew Nguyen

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EDUCATION

The University of Texas at Dallas

May, 2027

Bachelor of Science in Finance, Real Estate Concentration

EXPERIENCE

Project Destined, Remote

March 2025 – Present

Real Estate Private Equity Intern

- Conducting in-depth financial analysis and underwriting of multifamily and industrial real estate assets, utilizing industry-standard methodologies to evaluate investment opportunities.
- Collaborating with industry professionals and peers to develop investment memos, pitch presentations, and market insights for potential acquisitions.

American Landmark, Garland, TX

July 2024 – October 2024

Property Management Intern

- (1/2 Leasing Consultants) Leased and maintained a 95.6% average occupancy rate in a 200+ unit community.
- Overseeing all aspects of property management, including screening potential resident applications, facilitating move-ins and move-outs, and fostering positive relations with tenants, vendors, and contractors.
- Executing project initiatives that impact the bottom line, collaborating on marketing strategies to increase sales and traffic, and participating in the budget planning process.

M&E Development, Dallas, TX

May 2023 – July 2024

Development Assistant

- Managed **\$20MM** in luxury single-family development projects, ensuring high-quality work and on-time completion.
- Source private investment funding through prospecting, client-relationships, and investment decks.
- Handled and managed documents, including financial records, project documents, permits, and others.

PROJECT EXPERIENCE

Adventures into CRE Accelerator Program

February 2025 – Present

- Developing proficiency in real estate financial modeling, including cash flow projections, debt structuring, and sensitivity analysis.
- Strengthening Excel proficiency through advanced formula applications, data visualization, and financial reporting

2025 UTD Undergraduate Case Competition

February 2025 – February 2025

- Developed a comprehensive value-add strategy for a distressed shopping center, optimizing tenant mix and increasing rent roll while aligning with macroeconomic trends, targeting optimal conditions for disposition.
- Collaborated in a multidisciplinary team, applying finance, operations, and asset management principles to a real-world investment challenge.

2024 IREM-Dallas Case Competition

September 2024 – October 2024

- **Led a team and Placed in 1st place**, developing a real estate management plan for a Mid-Bay industrial complex.
- Oversaw project organization, delegated tasks, and ensured clear communication across team members to maintain alignment and meet project deadlines.
- Analyzed multiple potential solutions to address the project's objectives, ultimately formulating a strategic recommendation that balanced feasibility, risk, and alignment with ownership goals.

LEADERSHIP EXPERIENCE

Real Estate Club, UT Dallas

April 2025 – Present

Board Member

- Playing a role in shaping the club's strategic direction, with a focus on strengthening branding, accessibility, and connections between students and industry leaders.
- Developing a multi-step branding plan with finalized visual assets (e.g., The Real Estate Club Website)

ADDITIONAL INFORMATION

Technical: Microsoft Office (Excel, Word, Powerpoint, Outlook), CoStar, RealPage.

Certifications: [Break into CRE Financial Modeling, Project Destined CRE Fundamentals, Bloomberg Market Concepts, Texas Sales Agent License, Argus Workshop Certificate.]

EDUCATION

Bachelor of Science in Computer Science
The University of Texas at Dallas, Richardson, TX

Anticipated May, 2027
GPA: 3.5/4.0

PROFESSIONAL EXPERIENCE

Goldman Sachs Engineering Summit
Apprenticeship

Remote
December 2024 - Present

- Participated in 3 comprehensive job simulations, engaging in tasks such as cracking leaked password databases to identify security vulnerabilities and propose enhancements to increase security by 10%.
- Collaborated with a diverse team to develop a scalable software solution, implementing a modular architecture and optimizing database queries, which resulted in a 15% increase in processing efficiency.

Serent Capital + Crosslake Technologies
Cyber Security Intern

Austin, Texas
May 2024 - August 2024

- Conducted 10 penetration tests, identifying 25 vulnerabilities, which enhanced the overall security posture by 10%, demonstrating a proactive approach to risk management and enriching knowledge of cybersecurity best practices.
- Collaborated with former CFOs, CTOs, and CSOs to perform comprehensive vulnerability assessments on 5 portfolio companies using 18 CIS V8 controls resulting in 20% targeted security improvements.

Ojo Labs
Full Stack Software Engineering Intern

Austin Texas
May 2022 - August 2022

- Led the development of a minimum viable product (MVP) for a relationship timeline feature, enhancing client relationship tracking for real estate agents and improving daily operational efficiency.
- Collaborated with design interns to clarify action meanings and implement design enhancements, resulting in a 15% increase in user interface satisfaction and improved user experience.

Code 2 College
Full Stack Software Engineering Student

Austin Texas
September 2020 - May 2024

- Selected from 300 candidates for internships with major tech companies, gaining foundational programming skills in Git, Jira, Python, JavaScript, and HTML showcasing strong object-oriented programming skills
- Completed a data analytics course, mastering statistical analysis, visualization, and machine learning to drive data-driven decision-making for real-world business challenges.

PROJECTS

UTD Nebula Labs - Trends

August 2024 - Present

- Contributed to the development and maintenance of UTD-Trends, a data visualization tool that enables students to analyze historical course and section data using the Nebula API and Rate My Professor API.
- Utilized React.js for front-end development and Node.js for back-end, achieving a 30% improvement in page load times and a 20% increase in user engagement through a responsive and user-friendly interface.

Legal Whiz

March 2025

- Designed and deployed LegalWhiz, a full-stack SaaS platform using Next.js 14, Clerk, Supabase, OpenAI, and shadcn/ui to generate legally compliant business documents such as NDAs and privacy policies via natural language input.
- Integrated secure user authentication, document history tracking, and AI content generation, enabling authenticated users to generate and manage legal documents with personalized context input and copy-to-clipboard features.

FUB Digital - Web Development Agency

May 2023 - August 2024

- Developed scalable websites for clients, optimizing user experience and increasing engagement and conversions by 30%, demonstrating a strong focus on client success.
- Leveraged data-driven analytics to monitor website performance, enabling informed, data-backed optimizations for continuous improvement; Employed SvelteKit, JavaScript, and Email.js API for all projects, deploying via Vercel

Additional Information

Technical Skills: C++, Python, JavaScript, TypeScript, SQL, PHP
Technologies: Node JS, React, Svelte, Flutter, Vite, Next JS, Git, Jira, Excel
Languages: English, Gujarati
Interests: Machine Learning, Web Development, Basketball, Music Composing
Work Eligibility: U.S Citizen

Moosa Syed

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<https://www.linkedin.com/in/moosaisyed>

EDUCATION

The University of Texas at Dallas

Dec 2026

Bachelor of Science, Finance

GPA 4.0

Relevant Coursework: Intro to Financial Modeling, Quantitative Business Analysis, Investment Management

Honors: Dean's List (All Semesters)

WORK EXPERIENCE

Apr 2024 – Aug 2024

University of Texas at Dallas, Artificial Intelligence Training

- Collaborated on the development of AI-driven emotional recognition systems, contributing to model refinement through sentiment analysis and data annotation.
- Leveraged data analysis and pattern recognition skills applicable to market research in real estate investments.
- Enhanced AI model performance through precise data annotation and collaborative quality assurance efforts.

COMPETITION EXPERIENCE

Jane Street Real-Time Market Data Forecasting

Dec 2024

- Built predictive financial models using Python and Excel, analyzing real-world market data.
- Explored market behavior patterns and statistical anomalies to better understand financial market fluctuations.
- Collaborated with a team to create a forecasting model optimizing for accuracy and responsiveness to real-time data shifts.

LSEG (Refinitiv) Case Competition

Oct 2023

- Coordinated team efforts to complete a high-quality report within a limited timeframe.
- Quickly learned and applied LSEG Workspace Terminal to research financial data regarding multiple IPOs of several companies.
- Organized findings from research into a report utilizing Microsoft Word.

Investopedia Stock Trading Competition, 1st place

May 2023

- Achieved a portfolio growth of 176%, increasing an initial \$100K investment to \$276K in a simulated trading competition using real market data over a three-month period.
- Outperformed 50 competitors, with the second-place finisher reaching \$125k.

PROFESSIONAL ORGANIZATIONS

Professional Program in Finance (PPF)

- A highly selective, interview-based program for top finance students focusing on advanced financial analysis, networking, and career development. Participated in exclusive speaker events, case study workshops, and industry networking sessions.

Real Estate Club

- Networked with professionals in the commercial real estate industry and attended speaker events by university alumni and local business owners.

Organizations: UTD Professional Program in Finance, Financial Leadership Association, Real Estate Club, Debate, Student Leadership.

CERTIFICATIONS

Bloomberg Finance Fundamentals, Bloomberg Market Concepts, Bloomberg Environmental Social Governance, Breaking into Wall Street Financial Modeling (Work in Progress).

ADDITIONAL INFORMATION

Technical Skills: Financial Modeling (Excel), Bloomberg Terminal, Market Research, Data Analysis, RStudio

Languages: English, Urdu, Hindi

Eligibility: US Citizen, Eligible to work in the US for internships and full time with no restrictions.

Jay Visavelia

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jay.visavelia@utdallas.edu | linkedin.com/in/jayvisavelia

EDUCATION

The University of Texas at Dallas, USA	Aug 2024 – Dec 2025
<i>Master of Science, Finance</i>	3.75
JSOM Graduate New Dean's Excellence Scholarship	
Veer Narmad South Gujarat University, INDIA	Jun 2020 – Apr 2023
<i>Bachelor of Commerce, Accounting & Finance</i>	3.53

PROFESSIONAL EXPERIENCE

Niren Patel CPA PLLC, Plano, TX, USA	Jan 2023 – Jun 2023
<i>Accounting & Finance Intern</i>	
<ul style="list-style-type: none">• Maintained accurate and up-to-date records with the help of general Ledger to ensure 99% accuracy.• Analyzed preaudit financial data, executed field audit reporting to the auditor with the 98% precision.• Improved budget preparation and optimized the tax filing process, ensuring compliance with accounting standards.• Managed QuickBooks to tally account receivables, account Payable, reconciliation which faster process by 15%.• Led variance analysis initiative leveraging VLOOKUP and XLOOKUP to assess actual versus budgeted performance, with findings utilized to optimize resource allocation, resulting in a budget process adopted by 10 team members.	
C6 Lab Grown Diamonds LLP, Surat, Gujarat, India	Jul 2022 – Dec 2022
<i>Financial Assistant Intern</i>	
<ul style="list-style-type: none">• Executed trend assessments and risk evaluations on year-end financial data, delivering actionable insights that enhanced decision-making processes for senior management by identifying three key areas for improvement.• Conducted variance examinations on budget versus actuals utilizing VLOOKUP and XLOOKUP techniques to track discrepancies across 15+ accounts ensuring accurate forecasting for future budgets was achieved seamlessly.• Developed financial models for scenario analysis, aiding in strategic decision-making and contributing to a 15% improvement in financial planning accuracy.• Prepared financial statements and analyzed monthly expenses, improving profitability assessments by 15%.	

ACADEMIC PROJECT EXPERIENCE

Quantitative Techniques for Financial Analysis Hypothesis Testing and Regression Analysis	Sept 2024 – Dec 2024
<ul style="list-style-type: none">• Analyzed financial data for 10 companies (5 banking, 5 real estate) over 5-year period, S&P 500 as market rate and 3-month Treasury bills as Risk free rate, calculating key metrics like mean, variance, skewness, and kurtosis.• Developed a 10X10 covariance matrix, identifying a 0.75 and 0.52 correlation within banking and real estate stocks.• Conducted time series analysis, revealing 15% underperformance of real estate stocks vs. the S&P 500.• Conducted volatility through beta calculations, indicating higher market sensitivity in banking stocks. Ran Regression analysis with R² value of 0.78, assessing stock performance predictability.• Analyzed residual plots to ensure model accuracy, contributing to improved portfolio strategies.	
Financial Accounting Financial Statement Analysis	Sept 2024 – Nov 2024
<ul style="list-style-type: none">• Developed common-size balance sheets and income statements, along with a detailed stockholder's equity statement, leading to significant clarity in financial comparisons across three key industry sectors.• Devised an innovative method for structuring balance sheet evaluations by utilizing standardization techniques on both assets and liabilities sections; achieved quicker turnaround times on financial report generation by 30%.• Analyzed financial ratios and conducted time-series and cross-sectional evaluations of profitability and risk metrics.• Conducted a comprehensive analysis of liquidity metrics, identifying key financial risks and yielding actionable insights that facilitated a 25% improvement in cash flow management strategies.	

CERTIFICATIONS

- Bloomberg Market Concepts (BMC), Certified Management Accountant (CMA Part 1 Passed), IMA Data Analytics and Visualization Fundamentals Certificate, IMA's Robotic Process Automation Series, Intuit Academy Bookkeeping Exam, Introduction to Generative AI, Excel MS 365
- Work Eligibility: Permanent Resident of the United States. (No Restrictions)

Brian Vu

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EDUCATION

The University of Texas at Dallas

Bachelor of Arts in Finance

Dallas, TX

Expected December 2025

GPA: 3.9

Relevant Coursework: Corporate Finance, Valuation, Financial Modeling, Data Analytics, Accounting, Risk Analysis

EXPERIENCE

Project Destined (JLL)

Financial Analyst Intern

Dallas, TX

September 2023 – November 2023

- Evaluated a live real estate deal involving the sale and development of a \$25M residential asset
- Built a 5-year cash flow projections and sensitivity analysis based on various growth rates, hold periods, and exit cap rates to accurately value a \$25M real estate deal
- Prepared and presented a 15-minute presentation to real estate professionals from Northmarq, Blue Crane, JLL, and other real estate firms
- Received 60+ hours of training on real estate fundamentals, property valuation, deal financing, financial modeling, and market research

Brookfield Hospice

Volunteer

Austin, TX

September 2019 – August 2023

- Coordinated with the volunteer coordinator, staff, and patients to ensure 100% of healthcare requirements were met timely and correctly
- Increased patient satisfaction and comfort by 10% by continuously visiting, writing, and speaking with patients
- Filed timely and necessary reports about patient wellbeing
- Displayed adaptability through working varied schedules and assisting many patients with different needs and conditions

Amazon

Fulfillment Center Associate

Austin, TX

May 2022 – August 2022

- Coordinated with coworkers and management ensuring that each operating area was running at 100% capacity
- Collaborated effectively with coworkers and management to ensure that 100% of orders were fulfilled correctly
- Exceeded Amazon's work standard in multiple sectors by 10-15% each day leading to increased order fulfillment

LEADERSHIP & EXTRACURRICULAR ACTIVITIES

Social Entrepreneurship

Member, Rebuilding Together North Texas

Dallas, TX

August 2024 – December 2024

- Collaborated with Rebuilding Together North Texas to develop a strategic road map to aid revenue generation and business development
- Researched and created a repository containing tens of potential government, corporate, and foundation grants
- Developed a road map and strategy for organization fundraising during North Texas Giving Days

Financial Leadership Association

Member

Dallas, TX

September 2023 – Present

- Attended networking events and workshops provided by professionals from various financial sectors and firms
- Competed in a securities analysis competition gaining practical experience valuing stocks and presenting stock pitches
- Applied various valuation strategies and forecasted financial statements to create stock pitches and analyze market risks

SKILLS & CERTIFICATIONS

Skills: Microsoft Office (Excel, Word, & PowerPoint), Public speaking, Finance, Communication, Research, Analytics, Leadership, Financial Modeling

Certifications: Project Destined Commercial Real Estate Fundamentals Certification, Project Destined Real Estate Financial Modeling Certification



Career Management Center

#hire JSOM

**For more information about the
Herbert D. Weitzman Institute for Real Estate,
or The Real Estate Club at UTD
please contact**

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Director

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**Herbert D. Weitzman
Institute for Real Estate**